

| Implementation Report of Best Corporate Practices - Country Code 2016   |          |  |                         |                      |  |
|---|----------|--|-------------------------|----------------------|--|
| Recommendation  | Response | Comment  | Implementat<br>ion Date | Modification<br>Date |  |
| 1.1. The Company provides the same<br>treatment to all shareholders (holding the<br>same class of shares) that are under the<br>same conditions, without it supposes<br>access to privileged information of some<br>shareholders in relation to others.   |          | The principle of equal treatment enshrined in<br>the Corporate Bylaws and in the Good<br>Governance Code, which are published on the<br>corporate website.   |                         |                      |  |
| 1.2. The Board of Directors has approved<br>a specific procedure that defines the<br>company's practices to interact with the<br>shareholders of different conditions, on<br>subjects such as, for example: access to<br>information, resolution of requests for<br>information, communication channels,<br>ways of interaction between shareholders<br>and the company, its Board of Directors,<br>and other administrators. |          | The Good Governance Code adopted by the<br>Board of Directors establishes communication<br>channels dedicated to the attention of its<br>shareholders, through which it resolves<br>requests and requirements. Additionally, on<br>the web page www.isa.co, (Investor<br>Relationships section), we may found<br>everything related to the relationship<br>mechanisms with shareholders and investors. | 2001-11-15              | 2006-04-28           |  |



| 2.1. Through its website, the Company<br>informs the public with clarity, accuracy,<br>and integrity about different classes of<br>shares issued by the Company, the<br>number of shares issued for each class<br>and the number of shares in reserve, as<br>well as the rights and obligations inherent<br>to each class of shares.   | (Recommendation: Our Company_ Who We<br>Are_ ISA Shareholder Structure) the public is<br>informed about ISA's shareholding structure,<br>the number of shares issued and in reserve, and<br>that all the Company's outstanding shares are<br>ordinary, nominal, and dematerialized. Rights<br>inherent to shares are provided for in the<br>Corporate Bylaws, which are also published<br>on the corporate website.  |  |
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| 3.1. In transactions that may cause a capital dilution of the minority shareholders (in the event of a capital increase with renunciation to the preference right in the subscription of shares, merger, division or segregation, among others), the Company explains them in detail to shareholders in a previous report of the Board of Directors, and with the opinion (about the terms of the transaction) of an independent external advisor of recognized solvency (fairness opinion), appointed by the Board of Directors. These reports are made available to shareholders before the Assembly, within the terms for exercising the right of inspection. | In 2016, transactions regarding merger,<br>division or emissions were not conducted. In<br>the event of operations that may cause the<br>capital dilution of minority shareholders<br>capital, ISA will explain in detail to investors<br>in a previous report of the Board of Directors,<br>together with an opinion of an independent<br>external advisor (appointed by the Board of<br>Directors) who will be available to<br>shareholders for exercising the right of<br>inspection. |  |
| 4.1. The company has a corporate<br>website, in Spanish and English, with a<br>Corporate Governance link or regarding<br>the relationship with shareholders and<br>investors, or equivalent, including<br>financial and non-financial information<br>under the terms proposed in the<br>Recommendations 32.3 and 33.3 and<br>that, in any case, may include<br>confidential information of the company<br>or related to industrial secrets, or<br>information whose disclosure could be<br>used to the detriment of the company.   | ISA has a corporate web site www.isa.co,<br>including financial and non-financial<br>information referred in Recommendations 32.2<br>and 33.3 from Investors Relationship section.<br>The page is available in English and Spanish.  |  |



| 4.2. The Company has mechanisms for permanent access and use led exclusively to shareholders, such as a website link for exclusive access to shareholders, or an attention office or relationships with shareholders and investors, regular information meetings, among others, so that they can express their opinions or raise concerns or suggestions about the development of the Company and those associated with their status as shareholders. | ISA has various communication channels<br>aimed exclusively at investors. The Chat<br>Room is one of the services provided by the<br>Company to its investors, available at the<br>Company's website. Other ISA's mechanism is<br>the Shareholder's Attention Office, which is in<br>charge to deal with and solve the requirements<br>of ISA's shareholders, with headquarters in<br>Medellin. There is also a Free Service Hotline<br>01 8000 11 5000 nation-wide and an email for<br>contact purposes: accionesisa@isa.com.co.<br>Likewise, ISA has Correspondence Centers,<br>where shareholders may send written<br>communications of the Company. This<br>correspondence is sent every day to the<br>Shareholder's Attention Center care, where it<br>is received. The sending of these<br>communications is free of charges. The<br>corporate website www.isa.co (Investor<br>Relations section) includes various<br>communication. |  |
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| 4.3. The Company organizes YES presentations of quarterly results to its shareholders and market analysts. These presentations may be face-to-face or via remote communication means (conference, videoconference, etc.).   | Since 2006, ISA has implemented different<br>communication mechanisms with Investors.<br>Face-to-face meetings, both natural persons<br>and institutions. In addition, ISA has used<br>technological advances to reach out to more<br>investors and market analysts. Documents and<br>information discussed in these meetings are<br>published on the website: Presentations,<br>Financial Reports, General Assembly of<br>Shareholders, etc.  |  |
| 4.4. The Company organizes or YES participates in presentations, events, or fixed-income forums, mainly intended for investors in debt securities and market analysts, where the update of issuer's business indicators, the management of its liabilities, its financial policy, qualifications, issuer's performance with respect to covenants, etc., is executed.  | Individually or as part of collective events,<br>ISA participates in meetings with fixed-<br>income or variable investors. The information<br>shared is public information which includes,<br>among others, issuer's business indicators, the<br>management of its liabilities, its financial<br>policy, qualifications, and issuer's<br>performance with respect to covenants.  |  |



| 4.5. The Corporate Bylaws of the YE        | S Article 47 of ISA's Corporate Bylaws and 2002-03-18 |
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| Company expect that a shareholder or       | numeral 7.7 of title 4 from the Good                  |
| group of shareholders representing at      | Governance Code establishes the possibility           |
| least five percent (5%) of the capital may | that a number of shareholders representing at         |
| request the execution of Specialized       | least 5% of the shares subscribed, or a number        |
| Services on matters other than those       | of investors whose investment is equal to or          |
| audited by the Company's Fiscal Auditor.   | greater than 5% of ISA's market capitalization        |
| Depending on its capital structure, the    | at the time of submitting the application, may        |
| Company may determine a percentage         | request the Board of Directors the execution of       |
| less than five percent (5%).               | specialized audits. Corporate Bylaws are              |
|  | published on the corporate website                    |
|  | www.isa.co (Our Company section).                     |
|  | www.isa.eo (our company section).                     |
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| 4.6. For exercising this right, the YE     |   |
| Company has a written procedure with       | numeral 7.7 of title IV from the Good                 |
| details included in Recommendation 4.6.    | Governance Code established the procedure             |
|  | for requesting the execution of specialized           |
|  | audits, in accordance with the provisions of          |
|  | Recommendation 4.6.                                   |
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| 5.1. The members of the Board of YES    | In the Acceptance Letters of the Board of 2006-12-20 |  |
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| Directors and Senior Management have    | Directors' members and in the employment             |  |
| expressly accepted in their Acceptance  | contracts of Senior Management, members are          |  |
| Letters or contracts, that after the    | obligated to comply with all the regulations         |  |
| acknowledgement of the submission of an | applicable to the Company. Agreement 60 of           |  |
| OPA or other significant transactions,  | December 2006 of the Board of Directors and          |  |
| there will be periods during which they | the Corporate Good Governance Code prohibit          |  |
| undertake not to negotiate (directly or | that the Company's managers acquire or pay           |  |
| indirectly through an intermediary)     | Company's shares, by themselves or by                |  |
| company's shares.                       | intermediary, while they are exercising their        |  |
| company's shares.                       | positions or when they have substantial              |  |
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|   | information of the Company not disclosed to the      |  |
|   | public company, understanding for such the one       |  |
|   | that a usual market investor would take into         |  |
|   | account for making the decision to sell, buy, or     |  |
|   | retain a title. The above is except for              |  |
|   | transactions outside speculation reasons and         |  |
|   | authorized by the Board of Directors or the          |  |
|   | Assembly of Shareholders. Therefore, the             |  |
|   | members of the Board of Directors and Senior         |  |
|   | Management, independently of the type of             |  |
|   | transaction carried out, always have the             |  |
|   | obligation to obtain authorization from the          |  |
|   | Board of Directors to negotiate shares, which        |  |
|   | will only be granted by this corporate body if the   |  |
|   | conditions indicated in the Agreement                |  |
|   | concerned are met. This scheme complies with         |  |
|   | the aim of avoiding negotiations of shares by        |  |
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|   | managers for speculation purposes or to the          |  |
|   | detriment of shareholders, not only in the event     |  |
|   | of an OPA, merger or division, but before any        |  |
|   | transaction, and at any time.                        |  |
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| 6.1. Without prejudice to the YI<br>independence of each individual<br>company within the Conglomerate and<br>the responsibilities of its governing<br>bodies, there is a Conglomerate's<br>organizational structure that defines the<br>three (3) Governance levels<br>(Shareholding Meeting, Board Directors<br>and Senior Management), bodies and key<br>individual positions, as well as the<br>relations between them, which are public,<br>clear and transparent, enabling the<br>determination of clear lines of<br>responsibility and communication, and | on ISA's corporate website, which includes links<br>to the websites of the most representative<br>companies which are part of the corporate<br>group, which comprises information on their<br>respective governance bodies, as well as their<br>corporate bylaws. ISA's website includes the<br>Corporate Reference Framework and ISA's<br>policies (and its companies), which are<br>corporate decisions framed in declarations of<br>principles, defining performance frameworks<br>that guide management in specific aspects of the<br>corporate group. Additionally, for the<br>consolidation of the unity of purpose and | 2010-01-30 |
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| the provision of strategic direction,<br>supervision, control and effective<br>management of the Conglomerate.   | direction of the corporate group, ISA informs its<br>subordinates about regulations, directions, and<br>corporate guidelines.   |            |
| 6.2. The Parent Company and its most<br>important subordinates have defined a<br>reference framework of institutional<br>relations through the signing of a public<br>agreement, approved by the Board of<br>Directors of each of these companies,<br>which regulates the issues indicated in<br>the Recommendation 6.2.   | Due to the size of the corporate group and the<br>diversity of business and countries, the<br>formalization of an agreement as that provided<br>in Recommendation 6.2 is complex and<br>involves considering the particularity of the<br>legal regime of each jurisdiction where ISA's<br>branches and subsidiaries are domiciled.<br>However, through corporate Codes and Policies<br>applicable to all companies of the corporate<br>group, it is defined a reference framework of<br>institutional relations of a general nature,<br>published on ISA's corporate website.   |            |



| 7.1. Except for those disputes between<br>shareholders, or between shareholders<br>and the company or its Board of<br>Directors, which by express legal<br>attribution should necessarily be brought<br>before the ordinary courts, the<br>Company's statutes include mechanisms<br>for the resolution of disputes, such as:<br>direct agreement, friendly agreement,<br>conciliation, or arbitration.                         |     | Article 15 of the Corporate Bylaws and title 7<br>from the Good Governance Code establishes<br>alternative mechanisms for conflict resolution,<br>as per defined in Recommendation 7.1.   | 2003-06-25 | 2006-03-27 |
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| 8.1. In addition to other functions<br>assigned to the General Assembly of<br>Shareholders for the legal framework, the<br>Bylaws expressly collect the functions of<br>the General Assembly of Shareholders<br>referred to in Recommendation 8.1., and<br>emphasize their exclusive and non-<br>delegated nature.   |     | Article 26 of Corporate Bylaws includes the<br>functions indicated in Recommendation 8.1.<br>The statutory powers of the Assembly are<br>exclusive responsibility of this corporate body.<br>In addition, these powers could only be assigned<br>to other corporate body through a statutory<br>reform. |            | 2015-03-27 |
| 9.1. The Company has a regulation of the<br>General Assembly of Shareholders which<br>regulates all matters pertaining to it, from<br>summoning to the preparation of the<br>information which must be received by<br>shareholders, support, development, and<br>exercise of shareholders' political rights,<br>in such a way that they are perfectly<br>informed of all the development scheme<br>of the Assembly's sessions. | YES | ISA's General Assembly of Shareholders has an<br>internal regulation which regulates all matters<br>relating to it, approved by agreement of the<br>Board of Directors, which is published on the<br>corporate website www.isa.co (Section: Our<br>Company - General Assembly of Shareholders).         |            | 2015-09-25 |



| 10.1. To facilitate the exercise of shareholder's right to information, Corporate Bylaws establish that the ordinary sessions of the General Assembly of Shareholders should be convened not less than thirty (30) calendar days in advance, and extraordinary meetings should be convened not less than fifteen (15) calendar days in advance. The foregoing is without prejudice to the legal terms for corporate reorganizations (e.g. merger, division, or transformation).   | YES | ISA's Corporate Bylaws (Article 19 and Article<br>21) establish the procedure to summoning the<br>ordinary and extraordinary meetings<br>respectively with the deadlines set out in the<br>Recommendation. The foregoing is also<br>included in the Assembly's Operating<br>Regulations.   |            |  |
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| 10.2. In addition to the traditional and<br>compulsory means foreseen in the legal<br>framework, the Company ensures the<br>maximum dissemination and advertising<br>for the call using electronic means, such<br>as the corporate website, alert messages<br>through individualized email and, even, if<br>deemed appropriate, by using social<br>networks.  | YES | Pursuant to the established at the Good<br>Governance Code at numeral 2 of title 2, in<br>addition to traditional and legal means to make<br>the call, ISA (on its corporate website<br>www.isa.co) publishes the calls for ordinary and<br>extraordinary Assemblies of Shareholders. In<br>Section: Our company/General Assembly/Call,<br>visitors may find the call published regarding<br>the last General Assembly of Shareholders held<br>in ISA. Additionally, messages are sent via e-<br>mail to the shareholders and social networks. |            |  |
| 10.3. In order to increase the transparency of the decision-making process during the General Assembly, in addition to the Agenda of the meeting with the statement point by point related to the issues that will be subject of debate, the Company has foreseen (simultaneously with the call or, at least, fifteen (15) days before the meeting) to make available to shareholders the Agreement Proposals that will be submitted for each Agenda point by the Board of Directors to the General Assembly of Shareholders. | YES | Corporate Bylaws of Article 19 and Internal<br>Regulation of the General Assembly of<br>Shareholders include the provisions of<br>Recommendation 10.3.   | 2015-03-27 |  |



| 10.4. Improper Division may only be<br>analyzed and approved by the General<br>Assembly of Shareholders when this<br>point has been expressly included in the<br>respective meeting.   | YES | Article 21 of the Corporate Bylaws provides that<br>the Call shall meet the requirements of Articles<br>13 and 67 of Law 222 of 1995 or the rules that<br>modify, add, or replace it, when the Assembly is<br>going to consider all types of division projects,<br>without distinction.   |            |  |
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| 10.5. The Agenda proposed by the Board<br>of Directors contains accurate content of<br>the topics to be addressed, preventing the<br>topics of importance to be hidden from or<br>masked under vague, generic, too<br>general, or broad terms like "others" or<br>"propositions" and "several".  | YES | The Internal Regulation of the General<br>Assembly of Shareholders regulates (Article 5)<br>the Agenda and establishes that the call notice<br>must include the Agenda of the meeting with the<br>statement point by point regarding the issues<br>that will be discussed. The point "several"<br>included in the Agenda of the General Assembly<br>of Shareholders of 2016 was established for the<br>sole purpose to let shareholders to make<br>comments and pose their concerns to<br>management, which may be verified in the<br>Assembly's Minutes. |            |  |
| 10.6. For modifying Bylaws, each article<br>or group of independent articles is voted<br>separately. In any case, an article is voted<br>separately if any shareholder or group of<br>shareholders representing at least five<br>percent (5%) of the share capital, so<br>requests during the Assembly This right<br>is previously informed to shareholders. | YES | The Internal Regulation (Article 5) of the<br>General Assembly of Shareholders includes the<br>provisions of Recommendation 10.6.   | 2015-09-25 |  |



| 10.7. Without prejudice to the provisions YES<br>of Article 182 of the Code of Commerce,<br>aiming to strengthen and guarantee the<br>right of inspection and information of the<br>shareholders prior to the meeting of the<br>Assembly, the Bylaws recognize<br>shareholder's rights, regardless of the size<br>of their stock ownership, to propose the<br>introduction of one or more points to<br>discuss in the Agenda of the General<br>Assembly of Shareholders, within a<br>reasonable limit, provided that the request<br>for the new points includes a justification.<br>Shareholders request must be made<br>within five (5) common days following<br>the publication of the call. | Article 19 of Corporate Bylaws and Article 5 of<br>the Operating Regulation of the General<br>Assembly of Shareholders include the<br>provisions of Recommendation 10.7. |            |  |
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| 10.8. If the request is dismissed by the YES<br>Board of Directors, the latter is obliged to<br>reply in writing those supported requests,<br>at least a percentage of five percent (5%)<br>of the share capital, or a lower percentage<br>established by the Company according to<br>the degree of concentration of ownership,<br>explaining the reasons that motivate its<br>decision and informing shareholders<br>about the right they have to raise their<br>proposals during the celebration of the<br>Assembly according to the provisions of<br>Article 182 of the Code of Commerce.   | Article 19 of Corporate Bylaws and Article 5 of<br>the Operating Regulation of the General<br>Assembly of Shareholders include the<br>provisions of Recommendation 10.7. | 2015-03-27 |  |



| 10.9. If the Board of Directors accepts the request, after the time for the shareholders to propose topics has elapsed, a complement to the call of the General Assembly of Shareholders will be published, at least fifteen (15) common days prior to the meeting.  | YES | Article 19 of Corporate Bylaws and Article 5 of<br>the Operating Regulation of the General<br>Assembly of Shareholders include the<br>provisions of Recommendation 10.9.   |  |
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| 10.10. In the same period referred to in<br>Recommendation 10.7., shareholders<br>may also fundamentally submit to new<br>Agreement Proposals on issues already<br>previously included in the Agenda. For<br>these requests, the Board of Directors<br>acts similarly to the provisions of<br>Recommendations 10.8 and 10.9. | YES | Article 19 of Corporate Bylaws and Article 5 of<br>the Operating Regulation of the General<br>Assembly of Shareholders include the<br>provisions of Recommendation 10.8 and 10.9.  |  |
| 10.11. The Company is obliged to use electronic means of communication, mainly the corporate website with exclusive access to the shareholders, to hand over them these documents and the information associated with each of the points of the meeting's Agenda.  | NO  | Documents and information associated with<br>each of the points of the Agenda are available to<br>the shareholders on the corporate website.<br>Public in general can access information.<br>Certain institutional documents such as the<br>minutes of the Board of Directors are available<br>to the shareholders for exercising the right of<br>inspection, at ISA's headquarters in Medellin, in<br>accordance with the applicable legislation. |  |



| 10.12. The Company's Bylaws recognize<br>the shareholders the right to request<br>information or clarifications in advance<br>that they consider relevant, through<br>traditional channels and/or, where<br>appropriate, new technologies, or to<br>formulate in writing the questions that<br>they deem necessary in relation to the<br>matters covered by the Agenda, the<br>documentation received or the public<br>information provided by the Company.<br>Depending on the term selected by the<br>Company to call the General Assembly<br>of Shareholders, the Company<br>determines the period within which<br>shareholders may exercise this right. |     | Article 14 of the Corporate Bylaws sets forth the provisions of Recommendation 10.12. | 2015-03-27 |  |
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| 10.13. The Company has foreseen that<br>the requested information may be refused<br>if, in accordance with the internal<br>procedures, it may be qualified as: i)<br>unreasonable; (ii) irrelevant to know the<br>course or the company's interests; (iii)<br>confidential, which will include<br>privileged information in the field of<br>market values, industrial secrets,<br>transactions in progress whose good<br>purpose for the company substantially<br>depend on the secret of their negotiation;<br>and (iv) others whose disclosure would<br>imminently endanger and put at serious<br>risk their competitiveness.                             | YES | Article 14 of the Corporate Bylaws sets forth the provisions of Recommendation 10.13. | 2015-03-27 |  |
| 10.14. When the answer provided to a shareholder can put him in advantage, the Company guarantees concurrently access to such response to other shareholders, in accordance with the mechanisms established for that purpose, and under the same conditions.  |     | Article 14 of the Corporate Bylaws sets forth the provisions of Recommendation 10.14. | 2015-03-27 |  |



| 11.1. Without prejudice to the limits<br>provided in Article 185 of the Code of<br>Commerce, the External Circular Letter<br>24 of 2010 and the rules that modify, add,<br>or replace it, the Company does not limit<br>the right of shareholders to be<br>represented at the General Assembly of<br>Shareholders, and may delegate its vote<br>to anyone, whether shareholders or not.  | YES | Article 14 of Corporate Bylaws and Article 8 of<br>the Operating Regulation of the General<br>Assembly of Shareholders and numeral 1 of title<br>1 from the Good Governance Code establish the<br>right of shareholders to be represented without<br>requiring that the vote should be delegated to<br>another shareholder or person of distinctive<br>qualities.   |  |
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| 11.2. The company minimizes the use of<br>delegations of blank vote, without voting<br>instructions, actively promoting the use<br>of a standard model of letter of<br>representation which the company itself<br>extends to shareholders, or publishes on<br>its website. The model includes the points<br>of the Agenda and the corresponding<br>Agreement Proposals defined according<br>to the procedure previously established<br>and that will be subject to the<br>consideration of shareholders, so the<br>shareholder (if he/she deems appropriate)<br>indicates the reason of his/her vote to<br>his/her representative. |     | Article 8 of the Operating Regulation of the<br>General Assembly of Shareholders establishes<br>that a model of power to be used by shareholders<br>for Assembly meetings will be published on the<br>website. On the corporate website (Section: Our<br>Company/General Assembly/Attendance and<br>Representation, it is available a model of power<br>that is updated with the Agenda of each meeting<br>and the Agreement proposals, in a clear and<br>detailed way. |  |
| 12.1. With the aim of revitalizing the role<br>of the General Assembly in the formation<br>of the corporate will, and make it a much<br>more participatory body, the Regulation<br>of the Company's Assembly requires that<br>the members of the Board of Directors<br>and, especially, the Committee<br>Presidents of the Board of Directors, as<br>well as the Company's President, attend<br>to the Assembly to respond to<br>shareholders' concerns.   |     | Numeral 7 of title 2 of ISA Good Governance<br>Code establishes that members of the Board of<br>Directors and the CEO shall assist to the<br>Assembly.  |  |



| 13.1. Bylaws expressly indicate functions YE that may not be object of delegation to Senior Management, including those set out in Recommendation 13.1.   | Article 34 of the Corporate Bylaws establishes<br>the functions of the Company's Board of<br>Directors, such functions shall not be delegated<br>and within which those set out in<br>Recommendation 13.1. may be found.   |            |            |
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| 13.2. Without prejudice to the autonomy YE of the governing bodies of the Subordinate Companies, when the company acts as a parent company of a Conglomerate, or these functions of the Board of Directors have a group approach and are developed through policies, guidelines or requests for information respecting the balance between the interests of the parent company and the subordinate, and the Conglomerate. | Article 34 of Corporate Bylaws, paragraphs 1<br>and 2, establishes that the Board of Directors has<br>the function of setting, guiding, and reviewing<br>the corporate strategy, guidelines, and policies<br>for the group management. Likewise, the Board<br>of Directors has the responsibility of defining<br>the governance model and the organizational,<br>technical, financial, investment and other<br>guidelines that are required for the consolidation<br>of the corporate group and the achievement of<br>corporate objectives. The different corporate<br>policies, the Ethics Code and the Anti-fraud<br>Code approved by the Board of Directors of ISA<br>as a parent company, with scope throughout the<br>corporate group, are published on the corporate<br>website www.isa.co (Section: Our Company_<br>Codes and Policies. |            |            |
| 14.1. The Board of Directors has YE approved the internal regulation governing its organization and operation, as well as the roles and responsibilities of its members, the President and the Secretary of the Board of Directors, and their duties and rights. This internal regulation is distributed among shareholders, and it has a binding nature on the members of the Board of Directors.                        | The Board of Directors of ISA by Agreement<br>105 approved its Operating Regulation. This<br>Operating Regulation is published on the<br>corporate website www.isa.co (Section: Our<br>Company_ Management and Administration_<br>Board Agreements.  |            | 2016-11-25 |
| 15.1. The Company has statutory chosen YE not to appoint Alternate Members of the Board of Directors.   | 5 Article 27 of ISA's Corporate Bylaws<br>establishes that the Company's Board of<br>Directors shall be composed of nine (9)<br>members, without alternates.   | 2015-03-27 |            |



| 16.1. Based on the premise that once elected YES<br>all members of the Board of Directors acting<br>on behalf of the Company, in an exercise of<br>maximum transparency, the Company<br>identifies the origin of the various members of<br>the Board of Directors according to the<br>scheme defined in Recommendation 16.1.  | Numeral 2 of title 3 of ISA Good Governance<br>Code, establishes the procedure to form ISA<br>Board of Directors, which establishes that no<br>employee of the Company may be a member<br>of the Board of Directors. Therefore, the<br>Company has no Executive Members in the<br>Board of Directors and sets a procedure for<br>the appointment of such members. Equally,<br>in the corporate website www.isa.co<br>(Section: Our Company_ Management and<br>Administration_ Board of Directors)<br>includes the names of all members of the<br>Board of Directors, expressly identifying<br>who are Independent Members and Non-<br>Independent Members. Therefore, they have<br>the nature of proprietary members. |            |
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| 16.2. The Company has a procedure YES articulated through the Appointments and Remunerations Committee or another one that meets its functions, which allows the Board of Directors, through its own dynamics and the conclusions of the annual assessments, to achieve the objectives set out in Recommendation 16.2.  | Numeral 2 of title 3 of ISA Good Governance<br>Code establishes the procedure to form ISA<br>Board of Directors, which is managed by the<br>Board and Corporate Governance<br>Committee, which serves as the<br>Appointments and Remuneration<br>Committee. This committee is responsible<br>for assessing the suitability of the candidates<br>for being members of the Board of Directors,<br>as well as reporting to the Board of Directors<br>those cases in which a member of the Board<br>of Directors may affect the proper<br>functioning of the board or the Company's<br>reputation; the above, in accordance with the<br>Succession Policy of the Board of Directors'<br>members.                          | 2016-01-29 |
| 16.3. The professional profiles identified as YES necessary are reported by the Board of Directors to the shareholders, so that different actors, mainly controlling and significant shareholders, families, groups of shareholders, and institutional shareholders (if they exist), and the Board of Directors itself, be able to identify the most suitable candidates. | The Succession Policy of the Board of<br>Directors approved by the General Assembly<br>of Shareholders includes the knowledge and<br>experience that the members of the Board of<br>Directors of ISA should have. In addition, a<br>reasonable balance and diversity must be<br>considered for the nomination of candidates<br>to the Board. This policy is available at<br><u>www.isa.co</u> , Our company, Direction and<br>Management, Board of Directors, Board of<br>Directors Policy.   |            |



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| 16.4. The Company considers that the evaluation of shareholders' curricula is an insufficient resource to determine the eligibility of candidates, so it has an internal procedure to assess the incompatibilities and disabilities of legal nature and the suitability of the candidate to the needs of the Board of Directors, through the evaluation of a set of criteria that must meet the functional and personal profiles of the candidates, and the verification of the fulfillment of objective requirements to be member of the Board of Directors and others additional to be an Independent Member.  | YES | Pursuant to the established at numeral 2 of 2<br>title 3 of ISA Good Governance Code, The<br>Board and Corporate Governance<br>Committee carries out an evaluation<br>procedure for the suitability of candidates to<br>the Board of Directors proposed by the<br>shareholders based on the Succession Policy<br>of the Board of Directors. This Committee<br>verifies that the proposed members: (i) are<br>not in a situation of inability,<br>incompatibility, or prohibition to occupy the<br>position, (ii) that their appointment does not<br>negatively affects the functioning of the<br>Board of Directors or the reputation of the<br>Company, (iii) are not in a permanent<br>conflict of interest; (iv) the qualification of<br>independent candidates proposed as such.<br>Agreement 106 of the Board of Directors<br>establishes the Operating Regulations of the<br>Board and Governance Committee, which<br>includes the above-mentioned functions.<br>This agreement is published on the corporate<br>website www.isa.co (Section: Our<br>Company_ Management and<br>Administration). | 2015-03-27 |  |
| 16.5. In addition to independence<br>requirements provided for in Law 964 of 2005,<br>the Company has voluntarily adopted a more<br>rigorous definition of independence<br>established in such Act. This definition has<br>been adopted as a frame of reference through<br>its regulation of Board of Directors, and<br>includes, among other requirements that<br>should be evaluated, relationships or links of<br>any kind of the candidate to independent<br>member with significant or controlling<br>shareholders and their related parties, national<br>and foreign, and requires a double Declaration<br>of independence: (i) of the candidate before<br>the company, its shareholders and Senior<br>Management's members, instrumented<br>through its Acceptance Letter and, (ii) the<br>Board of Directors with respect to the<br>independence of the candidate. | NO  | ISA welcomes the legal criteria for<br>independence set out in Law 964 of 2005.  |            |  |



| 16.6. The Company, through its internal<br>regulations, considers that the Board of<br>Directors, through its President and with the<br>support of the Appointments and<br>Remuneration Committee or who fulfills its<br>functions, is the most appropriate body to<br>centralize and coordinate the incorporation<br>process of Board of Directors (prior to the<br>General Assembly). In this way, shareholders<br>who, based on their stock ownership, aspire to<br>be part of the Board of Directors, may meet<br>the needs of the Board of Directors and raise<br>their aspirations, negotiate the stock balances<br>and the distribution between the various<br>categories of members, present their<br>candidates and accept that the adequacy of<br>their candidates is evaluated by the<br>Appointments and Remunerations Committee<br>before voting in the General Assembly of<br>Shareholders. |     | Pursuant to the established in numeral 8.1 of<br>title 3 of ISA Good Governance Code, The<br>Board of Directors through its President and<br>the Board and Governance Committee<br>coordinate whatever is related to the<br>formation of the Board of Directors prior to<br>the General Assembly of Shareholders.<br>The structuring, functions and internal<br>regulation of this Committee are contained in<br>the Operating Regulations of the Board and<br>Corporate Governance Committee approved<br>by Agreement 106 of the Board of Directors,<br>published on the corporate website<br>www.isa.co |            |  |
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| 16.7 The Regulation of the Board of Directors<br>provides that the suitability of the candidates<br>is an activity whose execution is prior to the<br>implementation of the General Assembly of<br>Shareholders, so that shareholders have<br>enough information (personal qualities,<br>suitability, career, experience, integrity, etc.)<br>about the proposed candidates to integrate it<br>in advance for allowing its adequate<br>evaluation.  | YES | Agreement 105 of the Board of Directors<br>includes the Board of Directors' Governing<br>Policies, which establishes in its Article 4 the<br>procedure for receiving the candidate's<br>curricula to be members of the Board of<br>Directors, in addition to the procedure to<br>assess their suitability, prior to the<br>celebration of the General Assembly of<br>Shareholders where the voting process will<br>be conducted and the Board members be<br>elected. The assessment of the candidates is<br>carried out by the Board and Governance<br>Committee.   | 2015-07-31 |  |



| 17.1. The Regulation of the Board of Directors<br>established that Independent and Proprietary<br>Members are always a majority regarding the<br>Executive Members, whose number, in the<br>event of joining the Board of Directors, is the<br>minimum necessary to meet the needs of<br>information and coordination between the<br>Board of Directors and Senior Management of<br>the company. |    | The Corporate Bylaws and the Regulation of<br>the Board of Directors prohibits this Board<br>to have Executive Members by prohibiting<br>that the Company's employees have the<br>opportunity to be members of the Board of<br>Directors. All Senior Management members<br>and legal representatives are ISA employees.  |            |
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| 17.2. From the minimum percentage of<br>twenty-five percent (25%) of Independent<br>Members set out in Law 964 of 2005, the<br>Company analyzes and voluntarily adjusts<br>upward the number of Independent Members,<br>taking into account, among others, that the<br>number of independent members is related to<br>the Floating Capital.  |    | The number of independent members of<br>ISA's Board of Directors must exceed the<br>minimum number established in Law 964.<br>Seven (7) out of nine (9) members of the<br>Board are independent members, as it may<br>be verified on the corporate website.  | 2016-03-31 |
| 18.1. The functions of the Board of Directors'<br>President are indicated in the Bylaw and its<br>main responsibilities are those established in<br>Recommendation 18.1  |    | The functions of the President of ISA's<br>Board of Directors are indicated in Article<br>28 of the Company's Corporate Bylaws,<br>within which those functions included in<br>Recommendation 18.1 are adopted.  |            |
| 18.2. The Company's internal regulations<br>provide the possibility that the Board of<br>Directors' President may receive a<br>differentiated treatment with respect to other<br>members both in his/her obligations and<br>remuneration, as a result of the extent of<br>his/her specific functions and greater<br>dedication.  |    | The Corporate Bylaws and the Regulation of<br>the Board of Directors assign special duties<br>to the President of the Board of Directors.<br>The Assembly of Shareholders has the power<br>to determine the fees of the Board Members<br>without restriction to define a different<br>remuneration for the President of the Board<br>of Directors. Currently, all members of the<br>Board of Directors receive the same<br>remuneration. |            |
| 18.3. Bylaws include regulations for<br>designating the Secretary of the Board of<br>Directors as those provided in<br>Recommendation 18.3.  | NO | The Secretary of the Board of Directors is the<br>Legal Vice-President of the Company. In<br>addition, as well as other members of the<br>Senior Management, the Secretary is<br>appointed by the President of the Company,<br>in accordance with the criteria approved by<br>the Corporate Board and Governance<br>Committee.   |            |



| 18.4 The Regulation of the Board of Directors<br>establishes the functions of the Secretary,<br>including those listed in Recommendation<br>18.4.   | YES | Article 23 of Agreement 105 which is about<br>the Regulation of ISA's Board of Directors<br>establishes the functions of the Secretary,<br>including all those listed in<br>Recommendation 18.4 (Country Code).<br>Corporate Bylaws also include the<br>Secretary's functions.   |            |
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| 18.5. The Board of Directors has formed an Appointments and Remunerations Committee.  |     | The Board of Directors formed the Corporate<br>Board and Governance Committee, which<br>performs the functions of the Appointments<br>and Remunerations Committee referred in<br>the Country Code. This Committee is<br>regulated by Agreement 106 of 25<br>November 2016.   |            |
| 18.6 The Board of Directors has formed a Risk<br>Committee.   | YES | The Board of Directors formed the Corporate<br>Board and Governance Committee, which<br>performs the functions of the Risk<br>Committee referred in the Country Code.  | 2016-11-25 |
| 18.7 The Board of Directors has formed a Corporate Governance Committee.  | YES | The Board of Directors formed the Corporate<br>Board and Governance Committee, which<br>performs the functions of the Corporate<br>Governance Committee referred in the<br>Country Code.   | 2015-07-31 |
| 18.8 If the Company has considered that is not<br>necessary to constitute the totality of these<br>Committees, its functions have been<br>distributed between those existing or have<br>been assumed by the Board of Directors in a<br>plenary session. | YES | ISA has the Corporate Board and<br>Governance Committee, where the functions<br>of the following committees were channeled:<br>Appointments and Remunerations<br>Committee, Risk Committee, and Corporate<br>Governance Committee. On the other hand,<br>Article 2, Paragraph of Agreement 106 of the<br>Board of Directors that regulates the<br>Corporate Board and Governance<br>Committee of ISA, gives this Committee a<br>general clause of competence to know about<br>any matter that is not specifically assigned to<br>a Committee of the Board of Directors or to<br>an occasional Committee created for a<br>specific topic. |            |



| 18.9. Each of the Board of Directors' Y<br>Committees has an Internal Regulation that<br>regulates the details of its formation, subjects,<br>functions that must addressed by the<br>Committee, and its operation, paying special<br>attention to the communication channels<br>between the Committees and the Board of<br>Directors and, in the case of Conglomerates,<br>to the relationship and coordination<br>mechanisms between the Board of Directors'<br>Committees of the Parent Company and the<br>Subordinated Companies, if they exist. | YES | ISA's Board of Directors has three<br>Committees: The Corporate Audit<br>Committee, the Business Committee and the<br>Corporate Board and Governance<br>Committee. Each Committee has internal<br>regulations, which governs functions,<br>structure, duties, responsibilities, and<br>conflicts of interest, among others.  |            |  |
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| 18.10 The Board of Directors' Committees are y<br>made up exclusively by Independent or<br>Proprietary Members, with a minimum of<br>three (3) members, and chaired by an<br>Independent Member. In the event of the<br>Appointments and Remunerations<br>Committee, Independent Members are always<br>a majority.   | YES | ISA's Board of Directors (and therefore<br>Committees) does not include Executive<br>Members, given that the corporate bylaws<br>prohibit the Company's employees to be<br>members of the Board of Directors.<br>Consequently, the three existing Board<br>Committees (Board and Governance,<br>Corporate Audit, and Business) are formed<br>exclusively by proprietary or independent<br>members. All Board Committees are chaired<br>by an independent member. | 2015-07-31 |  |
| 18.11 The Committees of the Board of Y<br>Directors may obtain temporary or permanent<br>support from members of Senior Management<br>with experience on the matters of their<br>competence and/or external experts.   | YES | The Board of Directors and Board<br>Committees may obtain support from Senior<br>Management or external consultants.<br>Corporate Bylaws enshrines the right of the<br>Board members to count with the help of<br>experts. Agreement 105 of ISA's Board of<br>Directors also enshrines this right.   |            |  |



| 18.12. For the integration of its Committees, Y<br>the Board of Directors considers profiles,<br>knowledge, and professional experience of<br>members in connection with the matter subject<br>to the Committee.  | ζΈ.S        | Pursuant to the established in numeral 8 of<br>title 3 of the Good Governance Code,<br>members of committees are elected based<br>on their profiles and needed knowledge to<br>make sure the committees' purposes are<br>reached. Likewise, article 35 of Agreement<br>105, which regulates its functioning,<br>enshrines how the different Direct Board<br>Committees should be integrated. It<br>anticipates that the selection of the members<br>of each Committee should be made attending<br>to their training and experience, as well as to<br>the purposes pursued by each Committee. It<br>is noteworthy that the Board of Directors'<br>Committees are integrated by the same<br>Board members, who should comply with<br>criteria of professional competence,<br>suitability and moral solvency<br>acknowledged, as provided by Article 27 of<br>ISA's Corporate Bylaws and the Succession<br>Policy of the Board of Directors. |            |
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| 18.13. The minutes arises from the Y<br>Committees' meetings. A minutes copy is<br>handed over to all the members of the<br>Company's Board of Directors. If Committees<br>have powers delegated for decision-making,<br>the minutes are adjusted according to the<br>provisions of Articles 189 and 431 of the Code<br>of Commerce.  | Ϋ́ES        | Agreement 105 (Article 37) of ISA's Board<br>of Directors stipulates that Committees will<br>prepare minutes of their meetings, in<br>accordance with the Code of Commerce.<br>Moreover, the Secretaries of the respective<br>Committees will be responsible for their<br>control and confidentiality.  | 2015-07-31 |
| 18.14. Except that the legal or regulatory y<br>applicable framework requires its constitution,<br>in the case of conglomerates, the internal<br>regulation provides that the Board of Directors<br>of Subordinated Companies may opt not to<br>constitute specific Committees for the<br>treatment of certain matters, and be these tasks<br>assumed by the Board Directors' Committees<br>of the Parent Company, without implying the<br>parent company has being transferred<br>responsibility upon the Board of Directors of<br>subordinated companies. | <i>T</i> ES | ISA's Board Committees have assigned<br>functions with scope for all companies of the<br>corporate group, which through its policies<br>and guidelines tends to the consolidation of<br>the unity of purpose and direction of the<br>corporate group.   |            |



| 18.15. The Audit's Committee main task is to<br>assist the Board of Directors in its supervision<br>function by evaluating the accounting<br>procedures, the relation with the Fiscal<br>Auditor and, in general, the revision of the<br>Company's Control System of the company,<br>including the risk management system audit<br>implemented by the Company. | ISA's Board of Directors has a Corporate<br>Audit Committee, which is regulated by<br>Agreement 99 of such Board. Article 2 of<br>this Agreement establishes the main<br>functions of such Committee, among which<br>the proposals for this provision are included.  | 2015-07-31 |
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| 18.16. The members of the Audit Committee YES have accounting and financial knowledge, and that related to other matters, allowing them to strictly take decisions on essential topics of the Committee, and with sufficient level to understand its scope and complexity.   | Pursuant to the established in numeral 8 of<br>title 3 of the Good Governance Code, the<br>members of this Committee are selected<br>because of their profile and skills needed to<br>ensure compliance with the purposes of the<br>Committee.   |            |
| 18.17. At the request of the Assembly's YES<br>President, the President of the Audit<br>Committee reports to the General Assembly of<br>Shareholders on specific aspects of the<br>activities carried out by the Committee, such<br>as for example, the analysis of the scope and<br>content of the Fiscal Auditor's Report.                                   | No request of the Assembly's President was<br>submitted in the Ordinary Assembly of<br>Shareholders held in 2016, as provided in the<br>Recommendation. Agreement 99 of ISA's<br>Board of Directors, which regulates the<br>Audit Committee, points out that it should<br>prepare a report on the internal control<br>functioning, findings, or risk situations for<br>the company, which is executed by the<br>Assembly's Board of Directors. |            |
| 18.18 The Internal Regulation of the Audit YES<br>Committee attributes it functions provided in<br>Recommendation 18.18.   | Article second from Agreement 99 which<br>regulates the Auditing Committee of the<br>Board of Directors, establishes such<br>committee functions, among which we have<br>the indicated in Recommendation 18.18 are<br>attributed to the Audit Committee.   |            |



| 18.19. The main objective of the Y<br>Appointments and Remunerations Committee<br>is to support the Board of Directors in the<br>exercise of its functions of decision-making or<br>advisory nature associated with matters of<br>appointments and remuneration of the<br>members of the Board of Directors and Senior<br>Management, and to monitor adherence to<br>Corporate Governance regulations,<br>periodically reviewing its compliance,<br>Recommendations and principles (in those<br>cases when this function is not expressly<br>attributed to another Company's Committee). |     | The Corporate Board and Governance is<br>regulated by Agreement 106 of 25<br>November 2016 of ISA's Board of Directors,<br>which fulfills the functions of the<br>Appointments and Remunerations<br>Committee referred to in the Country Code<br>and those listed in Recommendation 18.19.  |            |            |
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| 18.20. Some members of the Appointments Y<br>and Remunerations Committee have expertise<br>in strategy, human resources (recruitment and<br>selection, hiring, training, administration or<br>staff management), wage policy and related<br>subjects, with a sufficient level to understand<br>the scope and the complexity these subjects<br>represent to the company.  | YES | Pursuant to the established in number8 of<br>title 3 of the Good Governance Code, the<br>members of the Corporate Board and<br>Governance Committee are elected<br>according to their profile and skills<br>associated with the subjects under the<br>responsibility of this Committee and as per<br>the Committee purposes, including those<br>listed in the Recommendation.   | 2005-09-30 | 2015-07-31 |
| 18.21. At the request of the Assembly's Y<br>President, the President of the Appointments<br>and Remunerations Committee may report to<br>the General Assembly of Shareholders on<br>specific aspects of the work executed by the<br>Committee, such as for example the<br>monitoring of remuneration policies of the<br>Board of Directors and Senior Management.   | YES | Agreement 106 of the Board of Directors,<br>which regulates the Corporate Board and<br>Governance Committee, which also<br>complies the functions of the appointments<br>and remuneration committee, establishes<br>that a function of this Committee is reporting<br>to the General Assembly of Shareholders and<br>addressing the issues raised to them by<br>shareholders in matters of their competence.<br>No request by the Assembly's President was<br>submitted in the Ordinary Assembly of<br>Shareholders held in 2016, as provided in the<br>Recommendation. |            |            |



| 18.22. The Internal Regulation of the YES<br>Appointments and Remuneration Committee<br>attributes it the functions provided in<br>Recommendation 18.22.   | ISA's has a Corporate Board and<br>Governance Committee, which also serves<br>as appointments and remuneration<br>committee, which is regulated by Agreement<br>106 of 25 November 2016 of ISA's Board of<br>Directors, which fulfills the functions<br>referred to in the Country Code.   |  |
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| 18.23. The main objective of the Risk YES<br>Committee is to assist the Board of Directors<br>in fulfilling its responsibilities of supervision<br>in relation to risk management.   | The Corporate Board and Governance<br>Committee, which is regulated by<br>Agreement 106 of 25 November 2016,<br>fulfills the functions of the Risk Committee<br>referred to in the Country Code. A function<br>of this Committee is to review and evaluate<br>the integrity and adequacy of the risk<br>management function of the Company.  |  |
| 18.24. At the request of the President of the YES<br>Assembly, the President of the Risk<br>Committee may report to the General<br>Assembly of Shareholders on specific aspects<br>of the activities conducted by the Committee.   | the Corporate Board and Governance<br>Committee, which is regulated by<br>Agreement 106 of November 25, 2016,<br>exercises the functions of the Risks<br>Committee, among which, it has the function<br>of reporting to the General Assembly of<br>Shareholders and addressing the issues<br>raised to them by shareholders in matters of<br>their competence. No request by the<br>Assembly's President was submitted in the<br>Ordinary Assembly of Shareholders held in<br>2016, as provided in the Recommendation. |  |
| 18.25. The Internal Regulation of the Risk<br>Committee that attributes it the functions set<br>out in Recommendation 18.25., with the<br>adjustments that are necessary to distinguish<br>between companies that belong to the<br>financial sector or to the actual sector of the<br>economy, without prejudice to the functions<br>provided to this Committee by the current<br>standards. | ISA has the Corporate Board and<br>Governance Committee, which is regulated<br>by Agreement 106 of the 25 November 2016<br>of ISA's Board of Directors, which performs<br>the functions of the Risk Committee<br>established in Recommendation 18.25 of the<br>Country Code and according to ISA's nature<br>and the activities it develops.   |  |



| 18.26. The main task of the Corporate YE<br>Governance Committee is to support the<br>Board of Directors when making proposals<br>and supervising Corporate Governance<br>actions adopted by the Company.  | Among its functions, the Corporate Board 2015-07-31<br>and Governance Committee aims at the<br>formulation of proposals and actions for the<br>adoption of the best practices of Corporate<br>Governance, as well as to ensure compliance<br>with the Good Governance Code and other<br>Conduct Codes accepted by the Company.   |
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| 18.27. The Internal Regulation of the Audit YE Committee attributes it the functions provided in Recommendation 18.27.   | Agreement 106 of the 25 November 2016 of<br>ISA's Board of Directors regulates the<br>Corporate Board and Governance<br>Committee, whose functions are those set<br>out in the Recommendation 18.27.   |
| 19.1. The President of the Board of Directors YE with the support of the Secretary and the President of the Company will prepare a work plan of the Board of Directors for the evaluated period, which will serve as a tool that makes it easy to determine the reasonable number of regular meetings per year and their estimated duration. | S Agreement 105 of ISA's Board of Directors 2015-03-27<br>provides that the President of the Board shall<br>establish a working annual plan by which<br>he/she can coordinate and plan its operation.<br>The Agreement sets out the tools for<br>adequate planning and preparation of the<br>Board of Directors' meetings.   |
| 19.2. Except entities subjected to surveillance YE and that due to their regime are obliged to at least one (1) meeting per month, the Board of Directors of the Company executes between eight (8) and twelve (12) ordinary meetings per year.  | 5 In accordance with Article 30 from the<br>Bylaws and Article 15 from Agreement 105<br>of the Board of Directors, the latter meets at<br>least once a month. In other words, it meets<br>regularly at least 12 times per year.  |
| 19.3. One (1) or two (2) annual meetings of the YE Board of Directors clearly focus on the definition and monitoring of the Company's strategy.  | The Board of directors carries out at least 2012-01-30<br>two meetings focused on the review and<br>monitoring of the strategy.  |
| 19.4. The Board of Directors approves a YE specific schedule of ordinary sessions, notwithstanding (in an extraordinary nature) that it may meet as often as necessary.  | S In accordance with Agreement 105 of ISA's 2009-05-29 2015-07-31<br>Board of Directors, the regulations of the<br>Board of Directors, it approved (on April at<br>the latest) the annual meeting schedule of the<br>corresponding year. The agreement also<br>foresees the possibility of extraordinary<br>meetings of the Board of Directors, when<br>they are summoned by the Company's<br>President, the Fiscal Auditor, two of his/her<br>members, or summoned by itself. |



| 19.5. Together with the meeting call and, at<br>least with five (5) days in advance, the<br>documents or information associated with<br>each Agenda item are delivered to the<br>members of the Board of Directors, so that its<br>members can participate actively and take<br>decisions in a rational way.                                     | YES | The Agreement 105 of ISA's Board of<br>Directors, regulates the summoning and<br>delivery of information to the Board, in<br>accordance with the provisions of<br>Recommendation 19.5. Information<br>associated with each agenda item is available<br>to the members of the Board of Directors<br>with at least five (5) business days prior to<br>the meeting's date.  |            |
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| 19.6. The President of the Board of Directors<br>assumes, with the assistance of the Secretary<br>of the Board of Directors, the responsibility<br>that the members receive in advance useful<br>information, so the quality of documents<br>submitted should be more important than their<br>quantity (dashboard of the Board of<br>Directors). | YES | The Corporate Bylaws and the Regulation of<br>the Board of Directors (Agreement 105)<br>establishes that the President and the<br>Secretary of the Board are responsible for<br>delivering in a timely and appropriate<br>manner the information associated with the<br>corresponding Board meeting.   | 2015-07-31 |
| 19.7. The President of the Board of Directors<br>(but not the Company's President) is<br>responsible for preparing the Agenda of the<br>Board meetings. This Agenda is structured<br>according to certain parameters that allow<br>following a logical order for the presentation<br>of the topics and debates.                                  | YES | The Corporate Bylaws and the Regulation of<br>the Board of Directors (Agreement 105)<br>establishes that the President must set the<br>Agenda in coordination with the Company's<br>President, the Secretary and other members<br>of the Board.  | 2015-07-31 |
| 19.8. In the Annual Report of Corporate<br>Governance and the Corporate website, the<br>company publishes the attendance of members<br>at meetings of the Board of Directors and their<br>Committees.  | YES | Pursuant to numeral 15 of Article 28, from<br>ISA Bylaws, it is function of the Board of<br>Directors' Chairman, "To present before the<br>General Assembly of Shareholders, at each<br>ordinary meeting, a report about the Board of<br>Directors' functioning, which will have among<br>other items, the following: a) Effective<br>meetings held and periodicity of them b)<br>Attendance to the Board of Directors'<br>meetings from each of its members. c) Main<br>issues covered at the meetings. d) Conflicts<br>of interest. e) Board of Directors'<br>Committees. f) Results of the self-evaluation<br>executed by each of the Board of Directors'<br>members or other evaluation mechanisms<br>established. This report is submitted to the<br>General Assembly of Shareholders and is<br>published on the corporate website<br>www.isa.co (Section: Our Company_<br>Business Reports). |            |



| 19.9. Annually, the Board of Directors Y assesses the effectiveness of its work as a collegiate body, as well as that of its Committees and members individually considered, including peer evaluation, as well as the reasonableness of its internal regulations and the dedication and performance of its members, by proposing, if necessary, adequate modifications to its organization and functioning. In the case of Conglomerates, the Board of Directors of the parent company requires that the evaluation process is carried out also in the Board of Directors of the Subordinated Companies. | YES | The Board of Directors carries out annual<br>evaluation processes. Paragraph 2 of Article<br>27 from ISA Bylaws establishes that the<br>members of the Board of Directors will self-<br>evaluate according to the mechanisms<br>defined by the Board of Directors, without<br>prejudice to other evaluation mechanisms<br>established by the Board. The President of<br>the Board of Directors shall inform the<br>General Assembly of Shareholders, the<br>results of the evaluation. | 2015-03-27 |
|---|-----|--|------------|
| 19.10. The Board of Directors will alternate Y the technique of internal self-assessment with the external evaluation carried out by independent advisors.  | YES | The Board of Directors periodically<br>alternates self-assessment with external<br>evaluation, which is provided in paragraph 2<br>of article 27 of the Corporate Bylaws and the<br>regulation of the Board of Directors<br>(Agreement 105).   | 2015-03-27 |
| 20.1. The Regulation of the Board of Directors Y<br>complements the provisions of the regulatory<br>framework, in relation to the duties and rights<br>of the members of the Board of Directors.  | YES | The regulation of ISA's Board of Directors<br>foresees the obligations and specific rights of<br>its members, complementing those<br>established by law. Rights and duties are<br>those according to their position as Managers<br>and those provided by Corporate Bylaws.   | 2015-07-31 |
| 20.2. The Regulation of the Board of Directors Y<br>develops the Company's understanding<br>respect to the duties of the Board members<br>referred to in Recommendation 20.2.   | TES | The regulation of the Board of Directors<br>refers to the Corporate Bylaws, in which the<br>duties of the Board members are developed.   | 2015-03-27 |
| 20.3. The Regulation of the Board of Directors Y<br>develops the rights' content of the members of<br>the Board of Directors referred to in<br>Recommendation 20.3.   |     | The regulation of the Board develops the<br>information rights' content, support of<br>experts, adequate remuneration and<br>permanent induction and training.   |            |



| 21.1. The company has a policy and a YI procedure defined and formalized in the internal regulation for the understanding, management, and resolution of conflict of interests, whether directly or indirectly through Related Parties, which can affect the members of the Board of Directors and other Managers.  | ES | Corporate Bylaws and the Good Governance<br>Code define what is meant by conflict of<br>interest in relation to the general policy,<br>applicable to workers, members of the Board<br>of Directors and other managers. The Board<br>of Directors approved the special procedure<br>for the management of conflicts of interest of<br>managers, which is published on the<br>corporate website (Section: Our Company_<br>Direction and Management). |            |
|---|----|--|------------|
| 21.2. The procedure for the management of YI conflicts of interest distinguishes the nature of them, differentiating between sporadic or permanent conflict of interest. If the conflict of interest is sporadic, the applicable procedure indicates the rules and steps to follow, which should be relatively easy to manage and difficult to avoid for the affected party. In the case of permanent conflicts of interest, the procedure considers that if this situation affects the entire operations of the company, it should be understood as a cause of obligatory resignation by the affected party since it makes him/her unable to carry out the position. | ES | The Board of Directors approved the procedure for the management of conflicts of interest of managers, which differentiates the types of conflict, as per the provisions of Recommendation 21.2  | 2015-11-26 |



| 21.3. The members of the Board of Directors,<br>Legal Representatives, members of Senior<br>Management and other Managers of the<br>company periodically report to the Board of<br>Directors about the direct and indirect<br>relations existing among themselves, or with<br>other entities or structures belonging to the<br>Conglomerate of which the issuer makes part,<br>or with the issuer, suppliers, or with<br>customers, or with any other Stakeholders<br>from which situations of conflict of interest<br>may arise or influence their opinion or vote,<br>thus building a "map of Related-Parties" of<br>Managers. | Managers have the duty to inform the Board<br>of Directors about the potential conflicts of<br>interest derived from the relationships<br>outlined in the Recommendation,<br>immediately after the situation arises.<br>Situations described in this<br>Recommendation constitute potential<br>conflicts of interest, which must be disclosed<br>and treated in accordance with the provisions<br>of the procedure for the management of<br>conflicts of managers. | 2015-03-27 | 2015-11-26 |
|--|--|------------|------------|
| 21.4. The situations of relevant conflict of YES<br>interest understood as those that would oblige<br>the affected party to refrain from a meeting<br>and/or voting, in which the members of the<br>Board of Directors and other Managers<br>participate, are included in the annual public<br>information posted by the Company on its<br>website.  | The Relevant conflicts of interest of<br>managers are included in the management<br>report, which is presented to the General<br>Assembly of Shareholders and published on<br>the corporate website www.isa.com<br>(Section: Our Company_ Corporate Report).   | 2005-03-30 |            |
| 21.5. For these purposes, the definition of the YER<br>Related Parties implemented by the company<br>is consistent with the International<br>Accounting Standard N° 24 (IAS 24).   | The procedure for the management of managers' conflicts of interest is included in IAS 24 definitions.   | 2015-03-27 | 2015-11-26 |
| 22.1. The company has a policy that defines YES the concrete procedure for the assessment, approval, and disclosure of transactions with Related Parties, including outstanding balances and relationships between them, except for those transactions that have a specific regulation.  | The Good Governance Code sets the<br>general policy for transactions with related<br>parties indicated therein, in the sense that<br>transactions must take place at market<br>prices and conditions and be approved by<br>the Board of Directors in the cases provided<br>for in bylaws. The company strictly comply<br>with the disclosure obligations of such<br>transactions, in accordance with IFRS<br>requirements.   | 2001-11-15 | 2015-03-27 |



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| 22.2. The Company's policy on transactions YE with related parties addresses the aspects covered by Recommendation 22.2.   | <ul> <li>S Numeral 2 of title 6 of the Good Governance<br/>Code establishes the policy for transactions<br/>with related parties. The corporate bylaws<br/>establish the amounts of the transactions<br/>with ISA subordinates requiring approval of<br/>the Board of Directors.</li> <li>For its disclosure, the company complies<br/>with disclosure obligations of such<br/>transactions, pursuant to the established at<br/>the IFRS.</li> </ul> |      |
| 22.3. The policy provides that own and related<br>recurrent transactions (in the regular course<br>performed under contracts of adhesion), or<br>general framework contracts (whose<br>conditions are perfectly standardized, are<br>applied on a massive scale, and are carried out<br>at market prices, fixed with a general approach<br>by the person who acts as a supplier of the<br>corresponding good or service, and whose<br>individual amount is not relevant for the<br>company), do not require an express<br>authorization by the Board of Directors. | S Numeral 2 of title 6 of the Good Governance<br>Code, which establishes the policy for<br>transactions with stakeholders, establishes<br>that such transactions need approval from<br>the Board of Directors, when amounts are<br>higher than the ones established by the<br>Bylaws.  |      |



| 23.1. The Company has a remuneration Y policy of the Board of Directors, approved by the General Assembly of Shareholders and reviewed each year, which identifies all the compensation components that can be effectively fulfilled. These components may be fixed or variable. They may include fixed fees for being a member of the Board of Directors, fees for attending the meetings of the Board of Directors and/or its Committees and other remunerations of any class earned in the course of the exercise, whatever the cause of them may be, in money or in kind, as well as the obligations undertaken by the Company in terms of pensions and payment of life insurance premiums, or other concepts, regarding both old and current members, as well as those insurance premiums for civil liability (D&O insurances) contracted by the company on behalf of Board members. |    | ISA has a Remuneration Policy of the Board of<br>Directors, approved by the General Assembly of<br>Shareholders. This Policy provides that the<br>remuneration of the Board members shall be<br>fixed and approved each year by the General<br>Assembly of Shareholders and will be the same<br>for all members. Similarly, all compensation<br>components that can be fulfilled are identified,<br>as well as components without compensation. |  |
|---|----|---|--|
| 23.2. If the Company adopts remuneration systems by acknowledging a variable component linked to the good progress of the Company in the medium and long term, then the remuneration policy includes limits to the amount that the Board of Directors may distribute; and if the variable component is related to the benefits of the Company or other management indicators at the end of the evaluated period, then it must take into account the possible exceptions listed in the Fiscal Auditor's report and that could decrease the period results.   | /A | ISA does not adopt remuneration systems as<br>those listed for the members of the Board of<br>Directors. These members only receive fixed<br>fees approved by the General Assembly of<br>Shareholders, which are defined in accordance<br>with the Remuneration Policy of the Board of<br>Directors adopted by the Assembly.  |  |



| 23.3. Proprietary and Independent<br>Members of the Board of Directors are<br>expressly excluded from compensation<br>systems that incorporate options over<br>shares or a variable remuneration related<br>to the absolute change in the share price.  | ISA does not adopt remuneration systems as<br>those described in the Recommendation. The<br>Remuneration Policy of the Members of the<br>Board of Directors establishes that<br>compensation will be the same for all members.<br>In addition, apart from the fees for attendance at<br>meetings of the Board of Directors or Board<br>Committees, members do not receive any other<br>type of individual or collective remuneration or<br>reward.   |            |            |
|---|--|------------|------------|
| 23.4. For each evaluated period, within<br>the framework of the remuneration<br>policy, the General Assembly of<br>Shareholders approves a maximum cost<br>of the Board of Directors by all approved<br>compensation components.  | The Remuneration Policy of the members of<br>ISA's Board of Directors establishes that the<br>remuneration of the Board members will be<br>fixed and approved each year by the General<br>Assembly of Shareholders and will be the same<br>for all members. The Assembly (in ordinary<br>meeting) approves the remuneration of the<br>Board members in accordance with parameters<br>defined in the policy.  |            |            |
| 23.5. The total cash cost of the Board of<br>Directors during the evaluated period,<br>which includes all compensation<br>components met on behalf of the Board<br>members, as well as reimbursement of<br>expenses, is known to shareholders and<br>published on the Company's website,<br>with the level of disaggregation and detail<br>approved by the Board. | Information concerning the remuneration of the<br>Board of Directors is known every year by<br>shareholders during the celebration of the<br>Ordinary General Assembly of Shareholders,<br>which fixes and approves the remuneration of<br>all members of the Board of Directors for the<br>respective period (in accordance with the<br>Remuneration Policy of the Board of Directors,<br>adopted by the Assembly), which does not<br>provide any type of reimbursement of costs. The<br>remuneration of the Board members is<br>published on the corporate website www.isa.co<br>(Section: Direction and Management_ Board of<br>Directors). In addition, this information can be<br>found in the minutes of the General Assembly<br>of Shareholders and in the Annual Report of<br>ISA, which are also published on the Company's<br>website. |            |            |
| 24.1. The Company's governance model<br>provides an effective division between<br>the Company's management or<br>governance (represented by the Board of<br>Directors) and the Ordinary Course of<br>business (in charge of the Senior<br>Management with the leadership of the<br>Company's President).  | Corporate bylaws establish the functions of the<br>Board of Directors and those of the Company's<br>President. These bylaws provide the effective<br>separation between the Company's<br>management or governance and the ordinary<br>course of business.  | 2002-03-18 | 2015-03-27 |



| 24.2. In General, the policy of the Board<br>of Directors consists of delegating the<br>Ordinary Course of business in the Senior<br>Management team, focusing its activity<br>on the general functions of strategy,<br>monitoring, governance, and control.   | <br>Corporate bylaws establish the functions of the<br>Board of Directors and the Company's<br>President, which details the General functions of<br>strategy, supervision, governance and control of<br>the Board, and the own functions of the ordinary<br>course of business of the President and other<br>members of Senior Management.  | 2015-03-27 |
|--|---|------------|
| 24.3. As a rule, the members of Senior<br>Management are identified, evaluated,<br>and appointed directly by the Company's<br>President since they are his/her direct<br>collaborators. Alternatively, the<br>Company may choose the members of<br>Senior Management to be appointed by<br>the Board of Directors if the Company's<br>President proposes it. Regardless of who<br>makes the final appointment, the<br>candidates that are going to occupy key<br>executive positions are known and<br>evaluated by the Appointments and<br>Remunerations Committee of the Board<br>of Directors, which shall give its opinion. | The Company's President appoints the members<br>of Senior Management, according to the criteria<br>defined by the Corporate Board and Governance<br>Committee which oversees the functions of the<br>Appointments and Remuneration Committee<br>included in the Country Code.   |            |
| 24.4. The Company has a clear policy for<br>delegating functions approved by the<br>Board of Directors and/or a power<br>scheme that allows knowing the level of<br>empowerment of the Company's<br>President and other members of Senior<br>Management.   | Corporate Bylaws provide the Board of<br>Directors the power to delegate to the<br>Company's President any or some of its<br>functions which, in accordance with the law and<br>bylaws, may delegate. Similarly, this article<br>points out which functions of the Board of<br>Directors are non-delegable in Senior<br>Management. The Company's President, by<br>express authorization of the corporate bylaws,<br>can delegate the conclusion of contracts, as well<br>as the authorization of expenditures and<br>payments on Senior Management. Powers<br>through which the President delegates duties to<br>Senior Management's members or other<br>managers determine the level of empowerment<br>of the latter. | 2015-03-27 |



| 24.5. The Board of Directors, by means y of the Appointments and Remunerations Committee, or who fulfills its functions, annually leads the evaluation of the performance of the Company's President and analyzes the assessments of other Senior Management members.                           | 7ES | The Corporate Board and Governance<br>Committee, which adopts the functions of the<br>Appointments and Remunerations Committee,<br>is responsible for annually evaluating the<br>performance of the Company's President and<br>knows the evaluations of other Senior<br>Management's members.   |            | 2015-07-31 |
|---|-----|---|------------|------------|
| 24.6. The Company has a remuneration N policy for the Company's President and other Senior Management's members, approved by the Board of Directors, which identifies all the compensation components that can be fulfilled, related to the compliance of long-term objectives and risk levels. |     | The remuneration policy of Senior Management<br>is under construction. Currently, there is an<br>internal definition of components for total<br>compensation (Fixed Compensation:<br>Valuations, studies of competitiveness, equity<br>analysis, variable compensation: manuals for<br>short and long term compensation systems and<br>benefits: explained in collective and individual<br>labor contracts) applicable to all levels of the<br>Organization, including the President and<br>Senior Management and for the types of<br>contracts available to the company (Fixed<br>Ordinary Regime and Comprehensive Wage<br>Regime). |            |            |
| 24.7. If the remuneration of the Y<br>Company's President includes a fixed<br>component and a variable component, its<br>technical design and calculation method<br>prevents that the variable component may<br>exceed the maximum limit established by<br>the Board of Directors.              | 7ES | The variable compensation model authorized by<br>the Board of Directors, establishes a maximum<br>for the remuneration of ISA's CEO.  | 2016-11-25 |            |

| responsible of the existence of a strong control environment within the company, | This function is assigned to the Board of 2015-03-27<br>Directors in the corporate bylaws, which<br>through its policies of control and<br>comprehensive risk management promotes the<br>culture of risk and control in the Company, by<br>assigning responsibilities to the Board<br>Committees and Senior Management. |
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| Board of Directors of the Parent<br>Company will promote the existence of a<br>Control Architecture with consolidated<br>and formal scope, covering all<br>subordinate companies, establishing<br>responsibilities regarding policies and<br>guidelines on this matter at the<br>conglomerate level and defining clear<br>report lines enabling a consolidated view<br>of the risks, to which the Conglomerate is<br>exposed to, and the taking of control |   |  |  |
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| Company will promote the existence of a<br>Control Architecture with consolidated<br>and formal scope, covering all<br>subordinate companies, establishing<br>responsibilities regarding policies and<br>guidelines on this matter at the<br>conglomerate level and defining clear<br>report lines enabling a consolidated view<br>of the risks, to which the Conglomerate is<br>exposed to, and the taking of control                                     | 25.2. In the case of Conglomerates, the $\gamma$ ES |  |  |
| Control Architecture with consolidated<br>and formal scope, covering all<br>subordinate companies, establishing<br>responsibilities regarding policies and<br>guidelines on this matter at the<br>conglomerate level and defining clear<br>report lines enabling a consolidated view<br>of the risks, to which the Conglomerate is<br>exposed to, and the taking of control  |   |  |  |
| and formal scope, covering all<br>subordinate companies, establishing<br>responsibilities regarding policies and<br>guidelines on this matter at the<br>conglomerate level and defining clear<br>report lines enabling a consolidated view<br>of the risks, to which the Conglomerate is<br>exposed to, and the taking of control  | Company will promote the existence of a             | are approved by ISA's Board of Directors, a        |  |
| subordinate companies, establishing<br>responsibilities regarding policies and<br>guidelines on this matter at the<br>conglomerate level and defining clear<br>report lines enabling a consolidated view<br>of the risks, to which the Conglomerate is<br>exposed to, and the taking of control  | Control Architecture with consolidated              | parent company of the corporate group, and are     |  |
| responsibilities regarding policies and<br>guidelines on this matter at the<br>conglomerate level and defining clear<br>report lines enabling a consolidated view<br>of the risks, to which the Conglomerate is<br>exposed to, and the taking of control   | and formal scope, covering all                      | applicable to all the companies that integrate it. |  |
| guidelines on this matter at the<br>conglomerate level and defining clear<br>report lines enabling a consolidated view<br>of the risks, to which the Conglomerate is<br>exposed to, and the taking of control  | subordinate companies, establishing                 | The main characteristics of control system and     |  |
| conglomerate level and defining clear<br>report lines enabling a consolidated view<br>of the risks, to which the Conglomerate is<br>exposed to, and the taking of controlSystem).  | responsibilities regarding policies and             | risk management are published on the corporate     |  |
| report lines enabling a consolidated view<br>of the risks, to which the Conglomerate is<br>exposed to, and the taking of control   | guidelines on this matter at the                    | website www.isa.co (Section: Business Control      |  |
| of the risks, to which the Conglomerate is<br>exposed to, and the taking of control  | conglomerate level and defining clear               | System).   |  |
| exposed to, and the taking of control  | report lines enabling a consolidated view           |  |  |
|  | of the risks, to which the Conglomerate is          |  |  |
| measures.  | exposed to, and the taking of control               |  |  |
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| 26.1. In the Company, the objectives of | YES | ISA's corporate group has a Comprehensive        | 2014-01-01 |  |
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| risk management are those included in   |     | Risk Management Policy, which establishes the    |            |  |
| Recommendation 26.1.                    |     | framework for the objective, systemic and        |            |  |
|   |     | approved implementation of actions aimed at      |            |  |
|   |     | the optimal management of risks, to increase the |            |  |
|   |     | competitive advantage, ensure the continuity of  |            |  |
|   |     | business against different risks to which        |            |  |
|   |     | companies are exposed, and preserve the          |            |  |
|   |     | integrity of the company's resources. The        |            |  |
|   |     | corporate website www.isa.co (Section:           |            |  |
|   |     | Corporate Control System_ Business Risks)        |            |  |
|   |     | includes information related to risk management  |            |  |
|   |     | in the corporate group.                          |            |  |
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| 26.2. The Company has a risk map<br>understood as a tool for the identification<br>and tracking of financial and non-<br>financial risks to which it is exposed to.   |     | ISA's corporate group has a Comprehensive<br>Risk Management Policy, which establishes the<br>framework for the objective, systemic and<br>approved implementation of actions aimed at<br>the optimal management of risks, to increase the<br>competitive advantage, ensure the continuity of<br>business against different risks to which<br>companies are exposed and preserve the<br>integrity of the company's resources. The<br>corporate website www.isa.co (Section:<br>Corporate Control System_ Business Risks)<br>includes information related to risk management<br>in the corporate group. | 2015-11-30 |
|---|-----|--|------------|
| 26.3. The Board of Directors is<br>responsible to define a risk management<br>policy, as well as establishing maximum<br>exposure limits to each identified risk.   | YES | The Board of Directors approves the<br>comprehensive risk management applicable to<br>ISA and the companies comprising the<br>corporate group. The policy is issued based on<br>the statutory functions of the Board of Directors<br>in terms of establishment, orientation, and<br>review of policies for the management of the<br>corporate group. The corporate website<br>www.isa.co (Section: Our Company_ Codes<br>and Policies) includes that policy. Also,<br>Business Control System informs about risks,<br>their classification and management performed<br>in respect of the same.         |            |
| 26.4. The Board of Directors periodically<br>acknowledges and monitors the effective<br>exposure of the Company to the<br>maximum risk limits defined, and poses<br>correction and follow-up actions in the<br>event of deviations. |     | The Board of Directors is also responsible for<br>monitoring appropriate internal control systems,<br>risk and alarms control systems approved by the<br>Board itself.   |            |



| 26.5. In the framework of the risk<br>management policy, Senior Management<br>is the owner of the processes and<br>responsible for risk management, i.e., to<br>identify, assess, measure, control,<br>monitor and report risks, defining<br>methodologies, and ensuring that risk<br>management is consistent with the<br>strategy, the risk policy defined, and the<br>maximum limits approved. | YES | In the organizational structure, risk management<br>is strengthened from the Strategy Vice-<br>Presidency (Senior Management), creating<br>cooperation with two key areas of the<br>organization such as the Strategic Addressing<br>and Sustainability. The corporate website<br>www.isa.co (Section: Our Company Codes and<br>Policies) includes information about the<br>Corporate Control System with the most<br>relevant aspects of risk management, in<br>accordance with Recommendation 26.5.   |  |
|---|-----|---|--|
| 26.6. The Company has a policy of risk delegation, approved by the Board of Directors, which establishes the risk limits that can be managed directly by each Company's level.  | YES | The Board of Directors, through the Board and<br>Government Committee, which complies<br>functions from the country code risks<br>committee, approved the tolerance limits to<br>risks for the corporate group.   |  |
| 26.7. In Conglomerates, risk management must be at a consolidated level so that it contributes to the cohesion and control of the companies comprising it.  |     | ISA and its companies give compliance with the<br>Comprehensive Risk Management Policy,<br>through the identification, assessment, and<br>implementation on measures for the<br>management of risks to which they are exposed.<br>Each company has its own risks map and carries<br>out an assessment of them, from the probability<br>of occurrence and the severity of their<br>consequences on basic resources (financial,<br>human, information and reputation), prioritizing<br>the most relevant for the development of its<br>operations and the achievement of the strategy.<br>Likewise, it monitors its status and defines and<br>implements measures to improve its<br>management. Periodically, the companies<br>present advances in their management and the<br>major events that have been executed. In the<br>website and in the annual report, ISA publishes<br>the risks map, the most significant events and<br>the main management measures implemented to<br>mitigate their impact. |  |



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| 26.8. If the Company has complex and<br>diverse operations and business<br>structure, the Chief Risk Officer (CRO)<br>position may be established with<br>competence at the Conglomerate level or<br>if it is the case of integrated companies in<br>situations of control and/or business<br>group. | Risk management is consolidated from the<br>Strategy Vice-Presidency of ISA matrix, with<br>scope for the entire corporate group.  |            |
| 27.1. The Board of Directors is YES  | In accordance with the Corporate Bylaws of the   | 2015 02 27 |
| responsible for ensuring the existence of<br>an adequate system of internal control,<br>adapted to the Company and its<br>complexity, and consistent with the risk<br>management in place.   | Board of Directors, its function is to approve,<br>implement and follow-up internal control<br>systems. The Audit Committee and the Board<br>and Governance Committee are responsible for<br>the evaluation of the internal control system and<br>the risk management monitoring, respectively.  | 2013-03-27 |
|  |  |            |
| 27.2. The Board of Directors is YES responsible for monitoring the efficiency and adequacy of the internal control system, which may be delegated to the Audit Committee, without this Board losing its supervision responsibility.  | In accordance with the Corporate Bylaws, the<br>Board of Directors is responsible for approving,<br>implementing and following-up internal control<br>systems. The Board of Directors delegated to the<br>Corporate Audit Committee the monitoring of<br>the management and system effectiveness of<br>internal control of the corporate group.  |            |
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| 27.3. The Company applies and requires<br>the principle of self-control, understood<br>as the "ability of the people involved in<br>the different processes of considering<br>control as an inherent part of their<br>responsibilities, action areas and<br>decision-making."                        | Within the control policy, it is established that<br>ISA promotes the individual commitment of our<br>workers with self-control as a key element for<br>the effectiveness of the control system.<br>Additionally, the Ethics Code in its compliance<br>and industriousness attributes urges all its<br>collaborators to comply with responsibilities<br>assigned under the parameters defined by the<br>Organization for the achievement of mission<br>objectives. |            |



| 28.1. Culture, philosophy, and risk YES  | The culture of control, philosophy and risk 2014-01-30 |
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| policies are communicated downward       | policies are communicated through intranet             |
| and horizontally in the Company, as      | (ISANET), committees, periodic meetings of             |
| well as the approved exposure limits, so | the Company's President with employees, and            |
| that the whole Organization considers    | meetings of the primary group in the entire            |
| risks and control operations within its  | organization. Stakeholders are informed about          |
| business activities.                     | decisions and organizational definitions through       |
|  | these mechanisms. Likewise, cultural                   |
|  | transformation campaigns are made to                   |
|  | communicate changes impacting throughout the           |
|  | organization.  |
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| 28.2. The Company has a mechanism<br>to report information upwards (towards<br>the Board of Directors and Senior<br>Management), which is truthful,<br>understandable, and complete, in such a<br>way that it supports and enables<br>informed decision-making, as well as<br>risk and control management. | Corporate Committee's meetings (which 2014-01-30 involves members of Senior Management), as well as primary group meetings, are used as bi-<br>directional mechanisms to communicate and provide feedback to all stakeholders on definitions, decisions and events that occur in the Organization, including those related to risk and control. Members of Senior Management attend Board Committees' meetings, with voice but without vote, where they communicate to themselves information about the comprehensive risk management system and control system. |
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| 28.3. The communication and YES<br>information mechanism of the<br>Company allows that: i. Senior<br>Management involves the whole<br>company highlighting its responsibility<br>regarding risk management and the<br>definition of controls, and ii. The<br>Company's staff understands its role in<br>risk management and identification of<br>controls, as well as its individual<br>contribution in relation to the work of<br>others. | Corporate Committee's meetings (which 2014-01-30<br>involves members of Senior Management), as<br>well as primary group meetings, are used as bi-<br>directional mechanisms to communicate and<br>provide feedback to all stakeholders on<br>definitions, decisions and events that occur in<br>the Organization, including those related to risk<br>management and control system. Additionally,<br>the Comprehensive Risk Management team of<br>the Corporate Strategy Vice-Presidency<br>conducts meetings with teams in charge of the<br>various processes of the Organization for the<br>identification of risks. |
|--|--|
| 28.4. There are internal lines of YES<br>anonymous complaints or<br>"whistleblowers", which allows<br>employees to communicate<br>anonymously illegal or unethical<br>behaviors that may contravene the<br>culture of risk management and<br>controls on the Company. A report on<br>these complaints is known to the Board<br>of Directors of the Company.  | The Company has an ethics line, which is a 2011-04-30 mechanism by which complaints or queries related to illegal behaviors and faults against ethics in a confidential and independent manner can be channeled.   |
| 29.1. In the Company, the Board of YES<br>Directors, through the Audit<br>Committee, is responsible for<br>overseeing the effectiveness of the<br>various components of the Control<br>Architecture.   | The Board of Directors has a Corporate Audit 2005-09-30 2015-07-31<br>Committee, which in general terms is<br>responsible for overseeing the management and<br>effectiveness of the Company's internal control.  |

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| 29.3. The Company's internal audit<br>function has an Internal Audit Statute,<br>approved by the Audit Committee,<br>which expressly includes the scope of<br>its duties in this matter, and should<br>include the topics outlined in<br>Recommendation 29.3.    |    | ISA has an Audit Statute approved by the Audit<br>Committee, which comprises the topics outlined<br>in Recommendation 29.3  | 2014-06-12 |  |
|--|----|---|------------|--|
| 29.4. The head of internal auditing<br>maintains a professional independent<br>relationship with respect to the<br>Company's Senior Management or<br>Conglomerate that hires him/her,<br>through his/her unique functional<br>dependence on the Audit Committee. |    | The functional dependence of the Corporate<br>Auditor against the Corporate Audit Committee<br>is established in the Audit Statute of the<br>Corporate Group.   |            |  |
| 29.5. The appointment and removal of   | NΔ | Article 49 of Law 142 of 1994, which  |            |  |
| the internal audit's head in the Company<br>is responsibility of the Board of<br>Directors, on a proposal of the Audit<br>Committee, and its removal or<br>resignation is communicated to the<br>market.   |    | establishes the legal regime of ISA as a utility<br>company, notes that "the internal control is<br>responsibility of the management of each utility<br>company. The internal audit evaluates and<br>monitors the internal control delegated by<br>management. The internal audit's functions and<br>organization will be determined by each utility<br>company." Therefore, the appointment of the<br>internal auditor is made by the person<br>designated to exercise this responsibility<br>according to law. While the Corporate Audit<br>Vice-President (Internal Auditor) is appointed<br>by the Company's President, this appointment it<br>based on the Recommendation of the Corporate<br>Audit Committee, as set out in Agreement 99 of<br>2015. His/her appointment, removal or<br>resignation is communicated to the market as<br>relevant information. The Corporate Auditor<br>functionally urges the Board of Directors<br>through the Audit Committee. This Committee<br>is responsible for ensuring that the<br>implementation of the Corporate Audit is<br>exercised in an environment of independence<br>and transparency, and provides the necessary<br>resources for this purpose. Likewise, it reports<br>to the Board of Directors about situations that<br>put at the risk the above. |            |  |



| 29.6. The Company or Conglomerate's Fiscal Auditor maintains a clear independence from these. This is a status that must be declared in the respective audit report.  | The Fiscal Auditor may not perform or exercise<br>directly or through third parties, consultancy<br>services or activities, advice, or any contract in<br>ISA, that compromises its independence in the<br>exercise of his/her position; or occupy the<br>position for more than four (4) consecutive<br>periods in ISA or in one of its subordinate<br>companies. Fiscal Auditor's independence is<br>declared in his/her report.   |            |  |
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| 29.7. If the Company acts as a Parent<br>Company of a Conglomerate, the Fiscal<br>Auditor is the same for all companies,<br>including off-shore companies.  | Corporate Bylaws establish that, as soon as<br>possible, the Company will try his/her Fiscal<br>Auditor be the same for all companies of the<br>corporate group. The foregoing is in<br>consideration of the legal provisions applicable<br>in each country that can set restrictions or<br>special conditions. In addition, the Fiscal<br>Auditor, or External Auditor applicable to the<br>corporate group incorporates this<br>Recommendation.  |            |  |
| 29.8. The company has a policy for<br>appointing the Fiscal Auditor, approved<br>by the Board of Directors, and disclosed<br>between Shareholders, which includes<br>the provisions set out in<br>Recommendation 29.8.  | ISA has a policy for the designation of the Fiscal<br>Auditor or External Auditor, applicable to it and<br>to the group's companies. Such policy defines<br>the guidelines for the selection, designation,<br>inabilities and rotation of the Fiscal Auditor or<br>the External Auditor, within which the measures<br>set out in Recommendation 29.8 of the Country<br>Code were adopted. The policy was reported to<br>shareholders and the market in general via<br>corporate website. |            |  |
| 29.9. With the purpose of avoiding an excess of relationship between the Company and the Fiscal Audit Office and/or its teams, and maintaining its independence, the company establishes a maximum hiring term between five (5) and ten (10) years. For the Fiscal Audit Office, a natural person not related to a firm, the maximum hiring period is five (5) years. | Both in the Corporate Bylaws and the Fiscal<br>Auditor Policy, it is expected that the Fiscal<br>Auditor has a maximum permanence period of<br>7 year, promoting the rotation of the firm's<br>partner assigned to the company and its<br>working team to a maximum of 4 years from the<br>start of the period.  | 2015-03-27 |  |



| 29.10. Within the maximum hiring YES period, the Company promotes the rotation of the Fiscal Audit Office's partner assigned to the Company and his/her working teams at half of the period, at the end of which the mandatory rotation of the firm must occur.  | Both in the Corporate Bylaws and the Fiscal<br>Auditor Policy, the rotation of the firm's partner<br>assigned to the company and his/her working<br>team is promoted to a maximum of 4 years from<br>the start of the period.   | 2015-03-27 |  |
|--|---|------------|--|
| 29.11. In addition to the existing YES prohibition of not hiring by means of the Fiscal Auditor professional services other than those of the own financial audit and other functions recognized in the current regulations, the Company extends this limitation to persons or entities related to the Fiscal Audit Office, which includes companies within its group, as well as companies presenting a broad agreement between its partners (and/or managers) and the Fiscal Audit Office. | The Policy of the Fiscal Auditor or External<br>Auditor provides that he/she may not be hired<br>for professional services other than those of the<br>own financial audit and other functions<br>recognized in the current regulations. This<br>prohibition extends to persons or entities related<br>to the Fiscal Audit Office, which include<br>companies within its group, as well as<br>companies including a broad agreement<br>between its (partners and/or managers) with<br>those of the Fiscal Audit's Office or External<br>Auditor. |            |  |
| 29.12. In its public information, the<br>Company reveals the total amount of the<br>contract with the Fiscal Auditor as well<br>as the proportion which represent the fees<br>paid by the Company against the firm's<br>total income related to its Fiscal Audit<br>activity.  | ISA publishes the total value of the contract with<br>the Fiscal Auditor in the proposals presented in<br>the General Assembly of Shareholders. The<br>proportion which represent the fees paid by the<br>Company against the total income of the firm is<br>not published, since this information has not<br>been informed to ISA, nor ISA has been<br>authorized to disclose it.  |            |  |



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| 30.1. The Board of Directors has adopted YES | In the chapter 5 of the Corporate Good 2001-11-15 2014-01-30 |
| an information disclosure policy, where      | Governance Code, which is approved by the                    |
| the information included in the              | Board of Directors, includes the information                 |
| Recommendation is identified at least.       | disclosure policy. Additionally, there is a                  |
|  | Corporate Guide to disclose public information               |
|  | of ISA and the companies that comprise the                   |
|  | corporate group towards control and authority                |
|  | entities, investors and corporate and mass                   |
|  | media, and an institutional Guide applicable to              |
|  | ISA which defines criteria and procedures for                |
|  | the delivery of information, where provisions of             |
|  | Recommendation 30.1. are identified. In                      |
|  | addition, the Board of Directors approved the                |
|  | Communication Policy and the Information and                 |
|  | Knowledge Policy that complement the above.                  |
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| 30.2. In the case of Conglomerates, the disclosure of information to third parties is comprehensive and transversal, referring to the group of companies, enabling external third parties to form an opinion based on reality, organization, complexity, activity, size, and governance model of the Conglomerate. | S ISA has a Corporate Guide to disclose publinformation of ISA and the compani comprising the corporate group towards contrand authority entities, investors, and corpora and mass communication media. Compleinformation about the corporate group can be found on ISA's website, as well as information about structure, business, and policies. Als the website provides access to ISA's corporate reports, detailing not only its status, but also the status of each ISA's company, relationally. | es<br>bol<br>te<br>te<br>on<br>on<br>o,<br>te |
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| 31.1. If there are exceptions in the Fiscal<br>Auditor report, these and the actions<br>posed by the Company to solve the<br>situation, shall be subject to the<br>pronouncement (before shareholders met<br>at the General Assembly) made by the<br>president of the Audit Committee.                                       | YES | The Fiscal Auditor report submitted to the<br>Ordinary Assembly of Shareholders of 2015 did<br>not contain exceptions. In case of exceptions in<br>the Fiscal Auditor's report, these will be brought<br>to the attention of the shareholders in the report<br>of the Audit Committee's President. This<br>Committee aims at informing the Board of<br>Directors and the General Assembly of<br>Shareholders about findings or risk situations.   |  |
|--|-----|---|--|
| 21.2 When before exceptions and/or   |     | The Discol Auditor report submitted to the  |  |
| 31.2. When before exceptions and/or<br>emphasis paragraphs by the Fiscal<br>Auditor, the Board of Directors considers<br>that it must maintain its criteria, this<br>position is properly explained and<br>justified by a written report to the General<br>Assembly, specifying the content and<br>scope of the discrepancy. | YES | The Fiscal Auditor report submitted to the<br>Ordinary Assembly of Shareholders of 2016 did<br>not contain criteria differences between the<br>Management and the Fiscal Auditor. If Fiscal<br>Auditor's exceptions or criteria differences<br>between the Management and the Fiscal Auditor<br>arise, then the Board position will be explained<br>and justified by a written report to the General<br>Assembly of Shareholders, specifying the<br>content and scope of the discrepancy. |  |



| 31.3. Transactions with or between YI       | S Transactions indicated in Recommendation 31.3 | 2015 02 27 |
|---|---|------------|
| Related Parties, including transactions     | were substituted in the notes to the financial  | 2013-03-27 |
| between Conglomerate's companies or,        | statements and in the special report with       |            |
| by means of objective parameters such as    | affiliates and subsidiaries, presented to the   |            |
| transaction volume, percentage of assets,   | Ordinary Assembly of Shareholders of 2015.      |            |
| sales, or other indicators, whether         | ordinary Assembly of Shareholders of 2013.      |            |
| qualified as material transactions by the   |   |            |
| Company, are included in detail in the      |   |            |
| public financial information as well as the |   |            |
| mention to the execution off-shore          |   |            |
| operations.                                 |   |            |
| operations.                                 |   |            |
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| 32.1. In the framework of the information<br>disclosure policy, the Board of Directors<br>(or the Audit Committee), adopts the<br>necessary measures to ensure that all the<br>financial and non-financial information<br>of the Company required by the<br>legislation in force is transmitted to<br>financial and capital markets, as well as<br>all that information deemed relevant for<br>investors and customers. | communications and information policies<br>establishes measures to ensure that all<br>Company's relevant information is transmitted<br>to markets. Senior Management develops<br>specific procedures to ensure the timely,<br>consistent, and accurate provision of public<br>information. The Company's financial<br>information is prepared and submitted in<br>accordance with current regulations. The<br>Corporate Audit Committee verifies that the<br>preparation, presentation, and disclosure of the<br>Company's financial information is adjusted to<br>law provisions and oversees the compliance<br>with all internal standards and procedures of the<br>Company. |  |
|---|--|--|
| 32.2. The Company's website is YES organized amicably, so that it is easy for the user to access information associated with or related to the Corporate Governance.  | friendly way. It has an exclusive<br>Recommendation of Corporate Governance and<br>Relationships with Investors, where everything<br>related to these matters may be found.  |  |
| 2.3. At least, the Company's website YES includes links of Recommendation 32.3.   | ISA's website includes all links of 2014-07-01<br>Recommendation 32.3 of the Country Code.   |  |
| 32.4. In general, the supports to YES communicate information to markets used by the Company are documents that may be printed, downloaded and shared.  | The documents used to communicate 2014-01-30 information to the market via the corporate website may be printed, downloaded and shared.  |  |



| 32.5. If the company is an enterprise of $YES$ |  |  |
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| great size and complexity, it annually         | and economic results during the last financial     |  |
| publishes on the website an explanatory        | year in the management report published on the     |  |
| report on the organization, methods and        | corporate website. This report points out that the |  |
| procedures of the Control Architecture         | internal control system of ISA and its companies   |  |
| implemented in order to provide financial      | is based on the international standard COSO,       |  |
| and non-financial information in a correct     | which is the way that the Corporate Audit          |  |
| and secure way, and to safeguard the           | systematically assesses the internal control       |  |
| Company's assets and the efficiency and        | systems in accordance with the audit's             |  |
| security of its transactions. A risk           | international principles and practices. The        |  |
| management report complements                  | annual management report includes the report       |  |
| information about Control Architecture.        | on the comprehensive risk management.              |  |
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| Corporate Governance Report, whose content is under responsibility of the | Annually, ISA submits to the General Assembly<br>of Shareholders the Company's corporate<br>governance report. This report is published on<br>the corporate website. |  |  |
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| 33.2. The Company's Corporate YES         | The Company's corporate governance report         | 2005-03-30 |  |
|---|---|------------|--|
| Governance Annual Report is not only a    | describes how the Company's corporate             |            |  |
| transcription of the Corporate            | governance standards were fulfilled, as well as   |            |  |
| Governance's standards, including         | the relevant changes during the financial period. |            |  |
| internal regulations, good governance     |   |            |  |
| codes, or other corporate documents in    |   |            |  |
| the bylaws. It is not aimed at describing |   |            |  |
| the Company's governance model, but to    |   |            |  |
| explain the reality of its operation and  |   |            |  |
| relevant changes during the exercise.     |   |            |  |
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| 33.3. The Company's Corporate YES<br>Governance Annual Report includes<br>information to the end of the financial<br>year that describes how the<br>Recommendations of Corporate<br>Governance adopted by the Company<br>were fulfilled, as well as the main<br>changes occurred. The structure of the<br>Company's Corporate Governance<br>Annual Report is aligned with the schema<br>included in Recommendation 33.3. | The Company's corporate governance report<br>include all the proposed issues to be addressed<br>in the Recommendation 33.3. of the Country<br>Code. |  |
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| changes occurred. The structure of the   |   |  |
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