FINANCIAL SUPERINTENDENCY OF COLOMBIA

Annex 1 (Modified by External Circular Letter 007 of 2011)

"CODIGO PAIS" SURVEY – BEST CORPORATE PRACTICES CODE - COLOMBIA

Name of Issuer: INTERCONEXIÓN ELÉCTRICA S.A. E.S.P		
Issuer TAX ID No.: 860016610-3		
Name of Legal Representative: Luis Fernando Alarcón Mantilla		
ID: 19.1444.982		
Term Period Assessed: 2012		
Legal Nature of the Institution: _Mixed-Ownership Public Uti	lities Comp	any.
SFC Entity Code: 260034		
I. GENERAL SHAREHOLDERS' MEETING		
Convening the General Meeting		
Question 1		
	YES	NO
Question: At the last General Shareholders' Meeting, within the	Х	
term of the convening, and at the corporate domicile, was the		
documentation required by shareholders for their due information		

Question: At the last General Shareholders' Meeting, within the	X	
term of the convening, and at the corporate domicile, was the		
documentation required by shareholders for their due information		
on the issues to be dealt with at the meeting, made available to		
them? (Measure 1)		
Explanation*: Company books and documents, Management Rep	ort, Board o	f
Directors Operating Report, Report on Compliance with Good Governance Code,		
Statutory Auditor Report, Minutes of the Board of Directors for the	year 2012,	
Minutes of the Shareholders' Meeting 2012, and Individual and Co	nsolidated	
Financial Statements were made available to shareholders at the	corporate do	micile
and within the term of the convening.	•	
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Additionally, the agenda of the meeting, the motions to be presented and the résumés of candidates to the Board of Directors were published on the Company's website.

^{*} This model calls for a specific statement on reasons not to adopt the recommendation and allows institutions to add any other information, clarification or modality, related to its corporate governance practices to the extent they become relevant to the understanding of the answers.

Question 2

QUOCHOTI E		
	YES	NO
Question: Does the information made available to shareholders	X	
during the General Shareholders' Meeting convening term contain		
proposals from candidates to the Board of Directors? (Measure 2)		

Explanation*:

On the year 2012 only one ticket for the Board of Directors was received. This ticket was published on the website one day before the Meeting, date when the Ministry of Finance, entity in charge of sending the ticket, actually delivered it, together with the corresponding résumés of candidates and letters from the proposed candidates accepting their nomination.

Question 3

	YES	NO	N/A
Assumption: In case the issuer is related to a parent and/or	Х		
subordinate company, answer the question, otherwise			
answer N/A.			
Question: Did the issuer make available to shareholders the			
financial information on subordinate companies and on the			
parent company of the issuer? (Measure 2).			
Explanation*:			
The documents made available to shareholders included ISA	A's Indi	vidual	
and Consolidated Financial Statements, the Special Report of t	he Ecoi	nomic	
Group and the Management Report, which contain the financia	al inform	nation	
on subordinate companies and on the parent company as issue	er, as w	ell as	
a description of the main events of the companies compris	sing the	e ISA	
Group.	J		
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Question 4

Question 4			
	YES	NO	N/A
Assumption: Answer the question if the issuer has a	Χ		
website, otherwise answer N/A.			
Question: Were the convening to the last General			
Shareholders' Meeting, and any other information			
necessary to carry out the meeting, published on the issuer's			
website? (Measure 3)			
Explanation*:			
The convening to the Regular Shareholders' Meeting to be he	eld on N	March	
30, 2012 was published on ISA's website on March 7, 201	2; the	other	
information was disclosed by this means days before the meetir	ıg.		
	Ü		

	YES	NO
Question:	X	
Were the different items to be dealt with at the		
Shareholders' Meetings held during the period under		
assessment detailed in the agenda? (Measure 4)		

Explanation*: Yes, the items on the Agenda were detailed and dealt with one Shareholders' Meeting.	by or	ne at th	ne
y			
General Shareholders' Meeting			
Question 6	YES	NO	N/A
Assumption: Answer this question is you have performed a spir off on the terms of the glossary, otherwise answer N/A. Question: Was the spin off approved by the General Shareholders' Meeting? (Measure 5)			X
Explanation*: As per the terms on the glossary, Not Applicable to Agenda or the business dealt with at the General Meeting did issues such as mergers or spin-offs.			
Question 7	YES	NO	N/A
Account the Account this are a time is seen become a farmer of a con-		NO	
Assumption: Answer this question is you have performed a spir off on the terms in the glossary, otherwise answer N/A. Question: Was the spin off included in the convening to the General Meeting in which it was adopted? (Measure 6)	ו		X
Explanation*: As per the terms on the glossary, Not Applicable to Agenda or the business dealt with at the General Meeting did issues such as mergers or spin-offs			
Question 8		T	,
	YES	NO	N/A
Assumption: Answer the question if the corporate purpose of the issuer has been modified, otherwise answer N/A. Question: Was the change in the corporate purpose of the issuer included in the convening to the General Meeting in which it was adopted? (Measure 6)			X
Explanation*: Not Applicable because modifications to the corpora were neither included in the Agenda nor dealt with at the General Shareholders' Meeting.	te pur	pose	

Question 9

	YES	NO	N/A
Assumption: Answer the question if the waiver of			Χ
preemptive right for subscription has been approved at the			
Shareholders' Meeting, otherwise answer N/A.			
Question: Was waiver of preemptive right for subscription			
included in the convening to the General Meeting in which it			
was adopted? (Measure 6)			
Explanation*:			
Not Applicable because waiver of preemptive right for subs neither included in the convening to nor dealt with at t Shareholders' Meeting.	•		

Question 10

	YES	NO	N/A
Assumption: Answer the question if the General			Χ
Shareholders' Meeting has modified the corporate domicile,			
otherwise answer N/A.			
Question: Was the change of corporate domicile included in			
the convening to the General Meeting in which it was			
adopted? (Measure 6)			
Explanation*:	I.		
Not Applicable because a change of corporate domicile was not the Agenda, it was not included in the convening to nor was it the General Meeting.	•		

Question 11

	YES	NO	N/A
Assumption: Answer the question if the General			Χ
Shareholders' Meeting has adopted the early dissolution, otherwise answer N/A. Question: Was the early dissolution included in the convening to the General Meeting in which it was adopted?			
Explanation*: Not Applicable because the Corporation's early of the Agenda, it was not included in the convening to the nor was it mentioned at the General Meeting.			

QUESTION 12		
	YES	NO
Question: Does the issuer have electronic mechanisms to	Χ	
allow shareholders, unable to be present at the General		
Shareholders' Meeting, access to information about its		
development? (Measure 7)		

Explanation*: The March 30, 2012 Regular Shareholders' Meeting was broadcasted live via internet on our website www.isa.com.co

Approval of Relevant Operations

Question 13

	YES	NO	N/A
Assumption: Answer the question if during the period under assessment relevant operations have taken place with economic counterparts other than the ones with whom the following conditions concur, otherwise answer N/A: a. They are conducted at market prices generally established by the acting vendor of the specific good or service, and b. They are non significant operations that fall within the issuer's regular course of business Question: Were the relevant operations with the economic counterparts referred to under the assumption above, excepting those which by express legal provisions the issuer is not authorized to perform, approved by the General Shareholders' Meeting? (Measure 8)			X

Explanation: Pursuant to ISA's Bylaws and Good Governance Code, all operations with economic counterparts must be carried at market prices, and must be related to the normal course of business. Additionally, depending on the amount being transacted, ISA's Bylaws provide for such operations to be approved either by the Board of Directors or by the General Shareholders' Meeting.

For the period at hand, no transactions were carried out with economic counterparts falling under the assumption of Question 13, given that agreements or contracts with subordinate companies took under consideration the terms, costs and conditions that ISA usually applies with unrelated third parties, that is, market conditions. The above may be verified in ISA's Financial Statements.

Rights and equal treatment of shareholders

Question 14

	YES	NO
Question: Does the issuer publish clearly, accurately,	X	
and comprehensively the rights and obligations inherent		
to shareholders?(Measure 9)		
Explanation*:		

The Bylaws and the Good Governance Code, which can be found in the Company website, include information relevant to the rights and duties of shareholders: www.isa.com.co/Our Company/Bylaws, as well as in the links to Good Governance Code and Corporate Reports (Report on Compliance with and Development of the Good Governance Code).

Question 15

	YES	NO
Question: Does the issuer permanently disclose to the public the types of shares issued? (Measure 10)	Х	
Explanation*:		
On the Company website www.isa.com.co under the Invest Structure link, the public is informed about ISA sharehold shares issued, and the types of Company shares.		

Question 16

	YES	NO
Question: Does the issuer permanently disclose to the public	Х	
the amount of shares issued? (Measure)		
Explanation*:		
On the Company website www.isa.com.co under the Invest		
Structure link, the public is informed about ISA sharehold		
shares issued the types of Company shares, and the 20 share the largest participation.	arenoide	ers with
the largest participation.		

Question 17

	YES	NO
Question: Does the Issuer permanently disclose to the public the amount of shares held in reserve for each type of share? (Measure 10)	X	
Explanation*: On ISA's website, under the Investors/Shareholder Structure lidiscloses the amount of authorized capital stock, the amount of paid-in capital stock, and the amount of treasury stock.	•	

	YES	NO
Question: Does the issuer have an Internal Ruling to carry out the Shareholders' Meeting? (Measure 11)	X	
Explanation*: The Shareholders' Meeting Internal Ruling is published on ISA supplemented by the provisions of the Company's Bylaws and Code.		

Question 19

	YES	NO	N/A
Assumption: Answer the question if the issuer has an	Χ		
Internal Ruling for carrying out the Shareholders'			
Meeting, otherwise answer N/A.			
Question: Does the Shareholders' Meeting Internal			
Ruling include procedures to convene the Meeting?			
(Measure 11)			

Explanation*:

The Shareholders' Meeting Internal Ruling is included as Annex One in the Code of Good Governance. The Code includes as well additional measures besides those established in the Law regarding convening of the meeting, such as remittance of the convening notice to shareholders residing abroad, and the duty to remind through newspaper publication the date of the meeting.

Additionally, the procedure for convening the Shareholders' Meeting is detailed in the Company's Bylaws.

The Code of Good Governance, the Shareholders' Meeting Internal Ruling and the Bylaws are published on the website www.isa.com.co/Our Company/Direction Body/Shareholders' Meeting/Internal Ruling of the Meeting.

Question 20

	YES	NO	N/A
Assumption: Answer the question if the issuer has an Internal Ruling for carrying out the Shareholders' Meeting, otherwise answer N/A.			Х
Question: Does the Shareholders' Meeting Internal Ruling include measures as to its holding? (Measure 11)			

Explanation*:

The Shareholders' Meeting Internal Ruling includes provisions regarding its presiding board, the commissions appointed by the Meeting, behavior of those present, quorum, debate, interventions, motions, voting. These provisions supplement statutory rules and rules included in the Good Governance Code. The Internal Ruling of the Meeting is part of the Code, making it unnecessary to repeat the provisions contained in either document.

II. BOARD OF DIRECTORS

Question 21

	YES	NO
Question: Is the issuer's Board of Directors made up of an	X	
odd number of members sufficient for the proper performance		
of its functions? (Measure 12)		
Explanation*:		
ISA's Board of Directors is made up by 7 members (principa	al and alter	nate)
and its members are expert professionals on econo	omic, fina	ncial,
international negotiation, public utilities, and managem	ent discip	lines,
renowned for their qualifications and for their moral value	ues, which	has
allowed the interdisciplinary debate on matters subn		
consideration and collective unanimous or by consensus deci-	sion making	g.

Question 22

QUOUTON EE		
	YES	NO
Question: Does the Board of Directors of the issuer meet at	Х	
least once every month (Measure 13)		
Explanation*:		
According to the Bylaws the Board must meet at least once a month the Board of Directors approves the schedule of its meetings. All Board met 14 times.		•

Question 23

	YES	NO
Question: Does the Board of Directors have its own	Х	
Operation Rules? (Measure 14)		
Explanation*:		
The operation of the Board of Directors is regulated under Resolution 76 of May		
26, 2009, which is published on ISA's website /Our Company/Governing Bodies		
Board of Directors/Resolutions of the Board of Directors.		

	YES	NO	N/A
Assumption: Answer the question if the issuer's Board	Х		
of Directors has its own Operation Rules, otherwise answer N/A.			
Question: Were all of the issuer shareholders informed as			
to the Board of Directors Operation Rules? (Measure 14)			
Explanation*:			
Resolution 76 of May 26, 2009 that regulates the operatio			
Directors is published on ISA's website /Our Company/Govern	_		
of Directors/Resolutions of the Board of Directors and is there	fore ava	ailable	to all
shareholders at any time.			

Question 25

	YES	NO	N/A
Assumption: Answer the question if the issuer's Board of Directors has its own Operation Rules, otherwise answer N/A. Question: Are the Board of Directors Operation Rules binding upon all of its members? (Measure 14)	Х		
Explanation*: Article 2 of the Board of Directors Operation Ru obligatoriness upon all members of the Board of Directors, 0 general all Company executives.			

Question 26

	YES	NO	N/A
Assumption: Answer the question if the issuer's Board	Χ		
of Directors has its own Operation Rules, otherwise			
answer N/A.			
Question: Do the Board of Directors Operation Rules			
address the issue of information that has to be made			
available to newly appointed members of the Board of			
Directors, and in general, the suggestions of Measure 18?			
(Measure 14)			

Explanation*:

Yes, article 20 of the Board of Directors Operation Rules establishes the so-called Orientation Meeting as mandatory. In April 2012, a meeting took place in which the board members, who had been elected on the Meeting of March 30, were apprised about the milieu, the sector's regulation, the administrative, financial and economic condition of the economic group, its nature and conditions and the legal regime applicable to the Company. The most important aspects of the power sector and public utilities were also presented. They received the Management Report, the Company Bylaws, the Good Governance Code, the Procurement Regulations, the Code of Ethics, the Anti-fraud Code and the Resolution regarding the Board of Directors Operation Rules.

Additionally, when a person due to his/her position is part of the Board of Directors, he/she is furnished information regarding the Company, the Economic Group and its milieu and his/her duties and responsibilities, so that he/she is able to comply in an integral manner with his/her role as administrator.

	YES	NO	N/A
Assumption: Answer the question if the issuer's Board of Directors has its own Operation Rules, otherwise answer N/A. Question: Do the Board of Directors Operation Rules address the issue of minutes of the meeting specifying the support used in decision making, as well as the reasoning behind agreement or disagreement considered and in general what is suggested under Measure 19? (Measure 14)	X		
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Explanation*: Pursuant to Article 32 of Resolution 76 of 2009: "Minutes of every Board of Directors' meeting, with its deliberations, resolutions, agreements and decisions shall be prepared, subscribed by the Chairman and Secretary, and registered in the Book of Minutes. The minutes shall identify the supports on which decisions were grounded, as well as the reasons for agreement and disagreement considered in making those decisions. For the case of virtual meetings held by the Board of Directors, pursuant to legislation in force, the minutes can be subscribed by the Legal Representative and the Corporation's Secretary".

The above is complied with when preparing the corresponding Meeting Minutes	

Question 28

	162	NO	N/A
Assumption: Answer the question if the issuer's Board	Х		
of Directors has its own Operation Rules, otherwise			
answer N/A.			
Question: Do the Operation Rules of the Board of Directors			
contemplate a time prior to the Board Meeting within which			
information is to be made available to the members and in			
general whatever is suggested under Measure 20? (Measure			
20)			

VEC NO N/A

Explanation*: Article 18 of Resolution 76 of 2009, reads as follows: "ARTICLE 18. CONVENING AND INFORMATION FOR THE BOARD OF DIRECTORS: At the end of regular meetings, the Board's Secretary shall remind the members of the date and place of the next meeting; additionally, and at least four (4) business days in advance, all the members, principal and alternate, shall be convened at their address registered with the Corporation. Convening to special meetings shall be made at least one (1) business day in advance, by whatever means, telephone, fax, or to the address registered with the Corporation by the Board members.

Additionally, at ISA's website created for such effect, the Board of Directors' members can access the previous meeting's minutes, the agenda, including estimated study time for each point to be discussed, information necessary for deliberation and decision-making in the respective meeting, possibly including documents and presentations, specifying if the topic presented is informative or involves analysis and direction, or if it calls for approval or authorization from the Board, in which case approval or authorization to be granted must be clearly specified. This information must be available at least two (2) business days before the meeting."

The above has been complied with as attested by the report on the Operation of the Board of Directors submitted before the Regular Shareholders' Meeting.

Question 29

	YES	NO	N/A
Assumption: Answer the question if the issuer's Board		Χ	
of Directors has its own Operation Rules, otherwise			
answer N/A.			
Question: Is the advance time in which to submit the			
information to Board members established by the Operation			
Rules lower than two (2) days? (Measure 20)			
Explanation*: Information must be delivered to Board men	bers a	t least	two
days in advance.			
The above condition has been complied with as attested by	the re	port or	n the
Operation of the Board of Directors submitted before		•	
Shareholders' Meeting.		•	9
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Question 30

	YES	NO	N/A
Assumption: Answer the question if the issuer's Board of Directors has its own Operation Rules, otherwise answer N/A. Question: Do the Operation Rules of the Board of Directors establish ways for Board members to gather the information submitted before the meeting? (Measure 20)	X		
Explanation*: Just as it was explained on a previous response			

Explanation*: Just as it was explained on a previous response, article 18 of Resolution 76 addresses the matter of sending the information to be discussed at the Board meeting at least two days in advance. This condition is met through a mechanism set in place on the Company's server, in which, through a password each board member (principal and alternate) may access the information about the issues to be discussed at the coming meeting. This has allowed board members to come prepared for the meeting.

	YES	NO	N/A
Assumption: Answer the question if the issuer's Board of Directors has its own Operation Rules, otherwise answer N/A. Question: Do the Board of Directors Operation Rules address the possibility of hiring, upon request of any of its members, external consultants to contribute with elements of judgment needed to adopt certain decisions? (Measure 22)	X		

Explanation*: ARTICLE 25 from Resolution 76 of 2009 established the following: "HIRING OF EXPERTS: The Board of Directors can request the Management to hire the services of external experts or consultants whenever it considers such necessary for the fulfillment of its functions or as support to the Committees".

The management, as part of its business endeavors, hired several consultants to supplement the analysis of issues presented to the Board of Directors, as was the case with the firm Mackenzie, which is conducting an exercise of strategic updating.

Question 32

	YES	NO	N/A
Assumption: Answer the question if the issuer's Board	Χ		
of Directors has its own Operation Rules, otherwise			
answer N/A.			
Question: Do the Board of Directors Operation Rules			
contemplate the conditions under which such body, upon			
request of any of its members, may hire an external			
consultant to contribute with elements of judgment towards			
the adoption of certain decisions? (Measure 22)			

VEO NO N/A

Explanation*: ARTICLE 25 from Resolution 76 of 2009 established the following: "HIRING OF EXPERTS: The Board of Directors can request the Management to hire the services of external experts or consultants whenever it considers such necessary for the fulfillment of its functions or as support to the Committees". The Management shall hire the expert(s) according to the Company's procurement rules."

Question 33

	YES	NO
Question: To designate a member to the Board of Directors,	Χ	
does the issuer consider whether the candidate meets professional background, academic education and experience		
requirements to best perform his or her functions? (Measure 15)		

Explanation *: Article 27 of the Company Bylaws establishes as a requirement to belong to the Company Board of Directors professional competence, aptness, and recognized moral solvency from the individuals nominated to such distinction. Same demands are contemplated in our Good Governance Code. The résumés of the nominees are published on the Company website as a way of adding transparency and verification to these requirements. The résumés, once received at the Company, are handed over to shareholders as they register at the General Shareholders' Meeting.

Question 34

	YES	NO
Question: Are most members of the Board of Directors or	Х	
steering body with such functions, independent? (Measure 16)		
Explanation*:		
Out of the seven (7) members comprising the Board of Director four (4) of the principal members and their respective alternate independent members during all such period.		,

Rights and Duties of members of the Board of Directors

Question 35

	YES	NO
Question : Do members of Board of Directors report the existence of direct or indirect relationships that they maintain with some stakeholder, from which conflict of interest may arise or which may	Х	
have an influence on the direction of his or her opinion or vote? (Measure 17)		
Explanation *: During the 2012 those members who had of presence of conflicts of interest, derived from direct or indirect is stakeholders, reported such situation to the full Board and participating in the deliberations and voting. This situation was Board report submitted to the General Shareholders' Meeting.	elationship abstained	s with from

Question 36

Question 50		
	YES	NO
Question: Does the issuer make available to members of	X	
Board of Directors appointed for the first time, enough		
information so they may have specific knowledge about the		
issuer and about the sector of activities? (Measure 18)		
Explanation *: Every year after election of the Board of Directors conducts an orientation meeting for the members elected in Mark informed about the milieu and sector where ISA, through the conup the Group, acts, the regulation applicable to public utilities, the risks, its administrative, financial and economic situation, the poseconomic group and the legal regime applicable to the Company explained under question 26	ch where the npanies made Company sition of the	ey are king 's

	YES	NO
Question: Does the issuer provide newly elected members to	X	
the Board of Directors, information related to the responsibilities,		
duties and authority derived from the position? (Measure 18)		

Explanation *: Article 20 of Resolution 76 of 2009 (Board of Directors Operation Rules) states that within the 45 days following their appointment, new Board members – principal members and their alternates – will have an orientation meeting, in which they will be provided the information necessary for the execution of their functions. Additionally the Company's Secretary General will hand over the Company Bylaws, the Company Good Governance Code, Resolution 76 of 2009, the Company Policies, the Code of Ethics, the Procurement Regulations and the Anti-fraud Code. They will also be informed about Company and public utilities regulatory framework and about the issues and projects each Management division is responsible for.

Question 38

	YES	NO
Question: Do the minutes from Board of Directors	X	
meetings reflect studies, grounds and other sources of		
information related to the way the decisions are taken?		
(Measure 19)		

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VEC

NO

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Explanation*: The minutes of Board of Directors meetings record the grounds for the decisions and the studies, opinions and facts that supported debate and decisions.

Resolution 76 of 2009 under Article 32 states as follows: "Minutes of every Board of Directors' meeting, with its deliberations, resolutions, agreements and decisions shall be prepared, subscribed by the Chairman and Secretary, and registered in the Book of Minutes. The minutes shall identify the supports on which decisions were grounded, as well as the reasons for agreement and disagreement considered in making those decisions. For the case of virtual meetings held by the Board of Directors, pursuant to legislation in force, the minutes can be subscribed by the Legal Representative and the Corporation's Secretary."

Question: Do the minutes of the meetings of the Doord of		
Question: Do the minutes of the meetings of the Board of X		
Directors include the reasons of conformance or non-		
conformance related to the way the decisions are taken?		
(Measure 19)		
Explanation *: The minutes shall identify the supports on which decisions grounded, as well as the reasons for agreement and disagreement of in making those decisions. Additionally all presentations and supporting the decision, are made part of the minutes and are filed the minutes of the meeting.	nsi an	dered alysis

Question 40

	YES	NO
Question: Does the issuer provide the members of the Board of	X	
Directors, relevant decision making information, based on the		
agenda included in the meeting convening, at least two (2) days		
before the meeting? (Measure 20)		

Explanation*: The information on matters to be dealt with at the meeting of the Board of Directors is made available to the members at least three days in advance and so it appears on the Report of Operations of the Board of Directors submitted to the General Shareholders' Meeting.

Additionally, on the ISA WEB site created for that purpose, the members of the Board may have access through a password to the minutes of the previous meeting, to the agenda and to other reports and presentations to be dealt with at the meeting. This information is available for consultation, at list two business (2) days before the meeting.

Question 41

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	YES	NO	N/A
Assumption: If the Board of Directors of the issuer has alternate members, answer the question, otherwise answer N/A. Question: Does the issuer have mechanisms to allow alternate members to be properly informed on the matters being considered by the Board of Directors, so that when replacing the principal, they have the necessary knowledge to carry out such work? (Measure 21)	X		
Explanation*: Alternate members are called to a meeting, the sent to the principals is made available to them and the attendance are placed at their disposal. In the meetings when	e mear	ns for	their

Question 42

they have the right to speak but not to vote.

	YES	NO
Question: Does the issuer have a budget allocation to support the eventual engagement of an external advisor by the Board of Directors, at the request of any of its members, to contribute with necessary elements of judgment towards the adoption of certain decisions? (Measure 22)	Х	
Explanation*: The Board may decide upon the engagement of expertaccording to Company Procurement Regulations and there are budge that end.		

Support Committees

Question 43

YES	NO	N/A
X		
	X	X

Question 44

	YES	NO	N/A
		NO	IN/A
Assumption: Answer the question if there is a permanent	X		
committee, other than the one legally mandated, to support the			
Board of Directors in matters of appointments and			
compensations, otherwise answer N/A.			
Occasions Dana the Associates and Occasions			
Question: Does the Appointments and Compensations			
Committee support the Board of Directors in reviewing top			
management performance, understood as the President			
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and senior officials of immediate lower level? (Measure			
24)			
[- ',			

Explanation*: The Board and Corporate Governance Committee evaluates the CEO and his/her direction team and makes recommendations to the Board of Directors based on the performance of top management. One of the criteria for the analysis of performance is compliance with the indicators from the Balanced Scorecard. The Report on Compliance with, and Development of the Good Governance Code contains an assessment of the CEO.

Additionally every quarter the results of the company scorecard are shown.

Question 45

	YES	NO	N/A
Assumption : Answer the question if there is a permanent	Χ		
committee, other than the one legally mandated, to support the			
Board of Directors in matters of appointments and			
compensations, otherwise answer N/A.			
Question: Does the Appointments and Compensations			
Committee propose compensation and salary policy for the			
issuers' employees, including top management? (Measure 24)			

Explanation *: Yes, asides from defining compensation for executives and for the CEO, it proposes guidelines and instructions about compensation and policies in general.

	YES	NO	N/A
Assumption : Answer the question if there is a permanent committee, other than the one legally mandated, to support the Board of Directors in matters of appointments and compensations, otherwise answer N/A. Question : Does the Appointments and Compensations Committee propose the appointment, the compensation and the removal of the President of the company or of whoever is acting in such capacity? (Measure 24)	X		
Explanation *: The Board and Corporate Governance Commit appointment and compensation functions assesses the perfor and makes a compensation recommendation to the Board.		_	

Question 47

	YES	NO	N/A
Assumption: Answer the question if there is a permanent committee, other than the one legally mandated, to support the Board of Directors in matters of appointments and compensations, otherwise answer N/A. Question: Does the Appointments and Compensations Committee propose objective criteria by which the issuer hires its main executives? (Measure 24)	X		
Explanation *: Yes. The criteria outlined by the Board and Corp Committee are reflected on the Human Talent Management po Company.			ance

	YES	NO	N/A
Assumption : Answer the question if there is a permanent committee, other than the one legally mandated, to support the Board of Directors on matters of corporate governance, otherwise answer N/A.	X		
Question : Does the Corporate Governance Committee include at least one member of the Board of Directors? (Measure 23)			
Explanation *: Yes, the Company has the Board and Corporate Committee made up of members of the Board of Directors, who reported in the Board of Directors Operations Report published	ose per	forman	ce is
Explanation *: Yes, the Company has the Board and Corporate Committee made up of members of the Board of Directors, who	ose per	forman	ce i

Question 49

	YES	NO	N/A
Assumption : Answer the question if there is a permanent committee, other than the one legally mandated, to support the Board of Directors on matters of corporate governance, otherwise answer N/A.	Х		
Question: Does the Corporate Governance Committee aim at providing shareholders and the market at large access to complete, true, and timely information that must be disclosed about the issuer? (Measure 25)			

Explanation *: The Company Bylaws and the Good Governance Code include the obligation on the part of the company to provide true and timely information to the market.

The Board and Corporate Governance Committee endeavors, and demands, to provide the market and the public at large with current, complete, and true information on the situation of the Company, information that may be used for decision making by the stakeholders of the Company.

Question 50

	YES	NO	N/A
Assumption Answer the question if there is a permanent committee, other than the one legally mandated, to support the Board of Directors on matters of corporate governance, otherwise answer N/A. Question: Does the Corporate Governance Committee report on the performance of the Audit Committee? (Measure 25)		Х	
Explanation *: The Board and Corporate Governance Committe about the performance of the Audit Committee. According to the Code each committee self evaluates itself. The Board of Direct evaluates itself.	e Good	Gover	

Question 51

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	YES	NO	N/A
Assumption: Answer the question if there is a permanent committee, other than the one legally mandated to support the Board of Directors on matters of corporate governance, otherwise answer N/A.  Question: Does the Corporate Governance Committee review and assess the way in which the Board of Directors complied with its duties throughout the period? (Measure 25)	X		
Explanation*: On their self-assessment the members of the Bo	ard and	l d Corpo	l orate

Governance Committee assess the performance of the members of the Board of Directors, who in turn have also assessed themselves. With these results a plan of improvement for the committees and for the Board is drawn.

#### **Question 52**

	YES	NO	N/A
<b>Assumption:</b> Answer the question if there is a permanent committee, other than the one legally mandated to support the	Χ		
Board of Directors on matters of corporate governance, otherwise answer N/A.			
<b>Question</b> : Does the Corporate Governance Committee monitor the negotiations carried out by members of the Board with shares issued by the company or by other companies of the same group? (Measure 25)			

### Explanation*:

First, the Board and Corporate Governance Committee monitors the negotiation of shares of the Company and of Companies of the Group by members of the Board; the Board of Directors monitors it afterwards.

Besides, the Company has established a procedure that the administrators must follow when they are going to negotiate shares, which is allowed when no material information is available, when not carried out for profit and when approved by the Board of Directors, without the interested member's intervention, if that is the case, according to the provisions of the Company Good Governance Code.

All of the above is included in the Board of Directors Operation Report and in the Report on Compliance with, and Development of the Good Governance Code, and it is published as relevant information.

#### **Question 53**

	YES	NO	N/A
Assumption: Answer the question if there is a permanent committee, other than the one legally mandated to support the Board of Directors on matters of corporate governance, otherwise answer N/A.  Question: Does the Corporate Government Committee oversee the compensation policies for the administrators? (Measure 25)	X		
Explanation *: The Board and Corporate Governance Committee policies and provides guidelines accordingly.	e follow	s-up o	n such

	YES	NO	
Besides the functions established by the laws or by the Bylaws,		Χ	
does the Audit Committee express its views in writing regarding intended operations involving related parties? (Measure 26)			

Explanation *: The Audit Committee doesn't issue written reports on intended
operations with related parties. The Audit Committee does audit that the operations
with related parties are carried out in accordance with the Bylaws and the Good
Governance Code, and annually, along the review and assessment it performs on
the financial statements to be submitted to the Board of Directors and the General
Shareholders' Meeting, it reviews such operations and makes sure ISA adopts and
implements proper accounting practices in terms of transfer prices and operations with related parties.
with related parties.

### **Question 55**

	YES	NO	
Besides the functions established by the laws or by the		Χ	
Bylaws, does the Audit Committee verify that the operations			
intended with related parties are conducted under market			
conditions and do not impair the equal treatment among			
shareholders? (Measure 26)			

Explanation *: The Audit Committee audits that the operations with related parties take place pursuant to the Bylaws and the Good Governance Code. This is an expost control carried out along the year by the internal auditing office and the statutory auditor office and its results are submitted for the consideration and deliberation of the Committee. Likewise, along the review and assessment it performs on the financial statements to be submitted to the Board of Directors and the General Shareholders' Meeting, it reviews such operations and makes sure ISA adopts and implements proper accounting practices in terms of transfer prices and operations with related parties

#### **Question 56**

	ILO	NO
Besides the functions established by the laws or by the Bylaws,	Χ	
does the Audit Committee establish the policies, criteria and		
practices that the issuer will use in the preparation, disclosure		
and publication of its financial information? (Measure 26)		
Explanation *: The policies, criteria and practices for the prepara	ماممان	01180

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NO

Explanation *: The policies, criteria and practices for the preparation, disclosure and publication of the financial information are established in the Communication, Information and Disclosure Policies and in the Good Governance Code. These institutional documents are approved by the Board of Directors with full participation of the Audit Committee. Besides, one of the duties of the Audit Committee is to oversee that the preparation, presentation and disclosure of financial information complies with the law, and to supervise the adoption and implementation of good accounting practices.

#### **Question 57**

	YES	NO
Besides the functions established by the laws or by the Bylaws,	X	
does the Audit Committee define mechanisms to consolidate		
information from issuer control bodies for presentation of		
information to the Board of Directors? (Measure 26)		
Explanation *: Reports from the National General Auditing Office, the of Management and Results (Law 142) and the AOM Auditor (CRE 2009) are presented to the Committee as are all the analysis of internal auditing office and the statutory auditor office.	G Resolution	n 011-
The chairman of the Audit Committee periodically informs the E	Board of Di	rectors
about the endeavors of the Committee and the relevant issues deal	t with.	

#### III. DISCLOSURE OF FINANCIAL AND NON FINANCIAL INFORMATION

# **Requests for information Question 58**

	YES	NO
<b>Question</b> : Does the issuer have contact point or a help desk available to its investors that serves as communication channel between the latter and the first? (Measure 27)	Х	
Explanation *: There is an Investor Attention Center to addrest phone the concerns investors may have. Also, biannually, the shall a newsletter with facts and news relevant to the Company, as well is important to know in their condition as shareholders. Among	areholders r as informati	eceive on that

Report (current and historical), Minutes from Shareholders' Meetings, Financial Statements, Cash Flow Statement, Guarantees, Risk Ratings, Statutory Auditor Report, Risk Map, Corporate policy, Managerial policy, and other Relevant information. The Report on Compliance with and Development of the Good Governance Code

that may be found on the Company website are Company Reports, Management

that is published on the website informs about the endeavors of the Investor Attention Center.

### **Question 59**

quotion ou		
	YES	NO
When the issuer deems that the answer to an investor may	Χ	
enable a certain advantage to the investor, does the issuer immediately guarantee access to such answer to all other		
investors, based on the mechanisms the issuer has		
established to that effect, and under the same economic		
conditions? (Measure 28)		
Explanation *: Pursuant to statutory regulation and to the G	ood Gover	nance
Code, shareholders must be afforded equal treatment rega	rding infori	mation
provided by the Company. For that reason, through the web		l, true,
timely decision making information is made available to investo	rs.	

#### **Question 60**

	YES	NO
Question: Can a group of shareholders request specialized		
audits to be performed? (Measure 29)		
Explanation *: The procedures for application, implementation and the findings of specialized audits are explained in answers to Que: 63.	•	

### **Question 61**

	YES	NO	N/A
<b>Assumption:</b> Answer this question if a group of shareholders	Χ		
can request specialized audits to be performed, otherwise answer N/A.			
<b>Question</b> : Is there a procedure specifying the stock percentage			
from which specialized audits may be requested? (Measure 30)			
Explanation *: This percentage is defined in the Company By	laws ar	d in	
the Good Governance Code, as explained in the answer to Qu	estion 6	3.	

#### **Question 62**

	YES	NO	N/A
<b>Assumption</b> : Answer this question if a group of shareholders	Χ		
can apply for specialized audits to be performed, otherwise			
answer N/A.			
<b>Question</b> : Is there a procedure stating the reasons defining the			
stock percentage from which specialized audits may be requested? (Measure 30)			

Explanation *: In 2001 when the specialized audits procedure was defined it was deemed reasonable for a plural number of shareholders representing at least five percent (5%) of the subscribed stock, or a number of investors whose collective investments equal at least five percent (5%) of ISA's market capitalization, should be able to ask the CEO to perform specialized audits.

The percentage was defined after internal analysis at the Company, but a procedure specifying the reasons by which such stock percentage was defined to perform specialized audits was not formally established.

	YES	NO	N/A
Assumption: Answer this question if a group of shareholders can apply for specialized audits to be performed, otherwise answer N/A.  Question: Is there a procedure specifying the requirements to apply for a specialized audit?			

Explanation *: This procedure is established in the Bylaws and in the Good Governance Code and is as follows: The request of special audits shall be in writing indicating the reasons thereto, the facts and operations to be audited, the length of the audit, as well as the name of three (3) audit firms of acknowledged renown and recognition.

When the percentage required to request a special audit consists of a plural number of shareholders, in their request they shall designate one representative, to whom all formalities will be addressed. The request shall be answered by the Chief Executive Officer within ten (10) business days, indicating the name of the firms presented, the firm selected to carry out the audit, and the date of commencement of the audit. In his/her refusal to carry out the special audit, the Chief Executive Officer shall set forth the reasons for his/her decision. Such decision may be presented for the consideration of the Board of Directors at the request of the interested party. The results of the specialized audit shall be presented first to the Chief Executive Officer, who shall have ten (10) business days to express his/her opinion thereon. The results of the specialized audit and the opinion of the Chief Executive Officer shall be transmitted to the Board of Directors and to the control and supervision entities. In the event of possible violation of legal regulations, the corresponding judicial and investigation authorities shall be informed.

#### **Question 64**

	YES	NO	N/A
Assumption: Answer this question if a group of shareholders	Х		
can apply for specialized audits to be performed, otherwise			
answer N/A.			
<b>Question</b> : Is there a procedure defining who is to practice the			
specialized audit and how his or her appointment should come			
about? (Measure 30)			
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Explanation *: Such procedure is explained in the answer to Question 63.

#### **Question 65**

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<b>Assumption</b> : Answer this question if a group of shareholders	Х		
can apply for specialized audits to be performed, otherwise			
answer N/A.			
<b>Question</b> : Is there a procedure specifying who should assume			
the cost of the specialized audit? (Measure 30)			
Explanation *. The Good Governance Code and the Company	/ Bylaw	s esta	blish
that the cost of such a specialized audit will be assumed by t	he sha	reholde	er or
group of shareholders who requested it.			

YES NO N/A

# Question 66

	YES	NO	N/A
<b>Assumption</b> : Answer this question if a group of shareholders	Х		
can apply for specialized audits to be performed, otherwise			
answer N/A.			
Question: Are the time frames provided for each one of the			
stages or steps regarding hiring of specialized audits, precise?			
(Measure 30)			
Explanation *: The Good Governance code and the Company one of the stages (request, implementation, publication of reporespective time frames. This procedure is described in answer	rts) with	n their	

# **Market information**

# **Question 67**

	YES	NO
<b>Question</b> : Does the issuer provide mechanisms to allow apprising shareholders and other investors, on material findings resulting from internal controls? (Measure 31)	Х	
Explanation *: The Good Governance code and the Company Brone of the stages (request, implementation, publication of respective time frames. This procedure is described in answer to Additionally, web cast meeting are conducted with main investo on the results and on any material and definitive findings of internal control activities.	eports) with Question rs to inform	their 63. them

(Measure 32). Does the issuer disclose to the market applicable regarding compensation and any economic benefit granted to:	e general	policies
	YES	NO
Members of the Board of Directors	Х	
Legal Representative	Х	
Statutory Auditor	Х	
External Consultants	Х	
External Auditors	X	

Explanation*: The compensation of the Board of Directors is established by the Shareholders' Meeting, and the compensations paid to the members of the Board of Directors are published on the Board of Directors Operation Report and on the Management Report (Special Report, Article 406 of the Code of Commerce).

Policies as to compensation of the CEO, who is the legal representative of the Company, appear on the Company Good Governance Code and in the Human Capital Management Policies, and these documents are published on the website. The compensation paid to the CEO is published on the Management Report (Special Report, Article 406 of the Code of Commerce).

The fees paid the Statutory Auditor for the period are established by the General Shareholders' Meeting and are published on the Management Report.

Since external consultants and auditors provide a service, they are hired according to the provisions of Resolution 83 of 2010 regulating Company hiring and published on the website/ Suppliers/Resolution 83 of 2010, and their compensation will depend on market conditions.

#### **Question 69**

	YES	NO
Question: Does the issuer disclose to the market the	X	
contracts entered into with its directors, administrators, main		
executives and legal representatives, including their relatives,		
partners and the like? (Measure 33)		

Explanation *: Besides regular work contracts, no contracts were entered into for the period, with individuals occupying the above mentioned positions.

Labor recruitment of Company executives, except the CEO, is carried out according to selection criteria, performance management, recruitment targets and Company Human Capital Management assessment. Pursuant to Article 34, Number 2 of the Bylaws, the CEO is appointed by the Board of Directors. Out of respect for the rights of third parties no labor contract is disclosed to the market.

Pursuant to Chapter III of Title V and Chapter I of Title IX of the Good Governance Code, Company Executives may not participate in contracts or negotiations involving conflicts of interest for the executive or for his/her relatives up to fourth degree of consanguinity, second degree of affinity, and first degree by adoption.

Also, the Code of Ethics includes an ethical guideline for the "associates" stakeholder group titled "Conflict of Interest" that is in line with the provisions of the Good Governance Code.

	YES	NO
Question: Does the issuer disclose to the market its internal	X	
rules for the resolution of conflicts? (Measure 34)		

Explanation *: The rules for the resolution of conflicts are included in the Bylaws, and are disclosed in the Company website /Our Company/Company Bylaws.

#### **Question 71**

	YES	NO
<b>Question:</b> Does the issuer disclose to the market the criteria applicable to negotiations performed by its directors, administrators and officials with shares and other securities issued by it, such as preemptive rights? (Measure 35)	Х	

Explanation *: The Board of Directors Operation Report and the Report on Compliance with and Advancement of the Good Governance Code indicate whether negotiations took place and what procedure to follow in the event of selling or purchasing shares; this is also published as relevant information on the page of the Financial Superintendency of Colombia.

The Company Report on Compliance with and Advancement of the Good Governance Code states that administrators and workers cannot buy or sell Company securities when they hold privileged inside information. This information is also published as relevant information.

### **Question 72**

	YES	NO
<b>Question:</b> Does the issuer disclose to the market the résumés of the members of the Board of Directors or of Internal control bodies, and if these are non-existent, of the equivalent bodies, as well as the ones of legal representatives, so as to disclose their qualifications and experience, as regards their capacity to manage the matters they are supposed to attend? (Measure 36)	X	

Explanation *: The résumés of the members of the Board of Directors, the CEO, the Corporate Auditor, and Area Managers, are published on the Company website: www.isa.com.co/Our Company/Direction Bodies. They include their background, studies and professional experience.

### **Statutory Auditor**

#### **Question 73**

	YES	NO
Question: Did the issuer designate as statutory auditor		Χ
individuals or firms who have received revenues from the		
company and/or from its related parties representing more than		
25% of their annual revenues? (Measure 37)		

Explanation *: Neither the appointed firm as Statutory Auditor, nor the individuals carrying out the statutory auditing work, received from the Company or from the company's related parties more than 25% of their revenues along the period under analysis.

#### **Question 74**

	YES	NO
Question: Do the issuer or its economic counterparts hire the		Χ
Statutory Auditor for services other than the audit? (Measure 38)		

#### Explanation*:

Neither the Company nor its economic counterparts hire the Statutory Auditor for services different to those of auditing, as Statutory Auditor.

The Good Governance Code and the Bylaws establish that the Statutory Auditor may not provide or carry out, directly or through third parties, consulting services or activities or execute any other contract at ISA that compromises his/her independence in the position. Likewise, Institutional Guide No. 3 "Statutory Auditor Inability Guide" provides guidelines related to the auditing jobs and/or services forbidden to the person acting as Statutory Auditor of ISA and its companies. This, in compliance with the Control Policy and in order to guarantee objectivity, independence and impartiality of the person acting as such.

#### **Question 75**

	YES	NO
<b>Question:</b> Do the contracts between the issuer and the Statutory Auditor establish clauses to rotate the individuals performing the auditing function at least every five (5) years? (Measure 39)	Х	

Explanation*: As provided in Title IV, Chapter II of the Code of Good Governance, the Statutory Auditor is appointed for one (1) year and may be reelected up to three (3) more periods. Therefore it is not feasible that any individual may perform the role of the statutory auditor at ISA for more than 4 years. In this manner the Company complies with this measure.

### **Question 76**

	YES	NO
Question: Does the issuer demand from the Statutory Auditor	X	
that the person that has been rotated should wait at least two (2)		
years to come back to audit the same company? (Measure 39)		
		1

Explanation *: As provided in Title IV, Chapter II of the Code of Good Governance, the Statutory Auditor is appointed for one (1) year and may be reelected up to three (3) more periods. This makes the requirement of questions 75 and 76 regarding rotation of personnel not applicable to us, since it is not feasible that any individual may perform the role of the statutory auditor at ISA for more than 4 years.

# IV. RESOLUTION OF DISPUTES

# **Question 77**

	YES	NO
Question: Does the issuer adopt the necessary measures to	Х	
inform the shareholders about the jurisdictional measures		
available to them to effectively protect their rights before the		
Financial Superintendency of Colombia? (Measure 40)		
Explanation *: The Report on Compliance with and Advancer		
Governance Code submitted annually to the General Share	eholders' M	eeting
informs shareholders about the jurisdictional procedure availab		
effective protection of their rights before the Financial Su	perintender	ncy of
Colombia. This report is published on the Company website.		

# **Question 78**

	YES	NO
<b>Question:</b> Has the issuer adopted the direct settlement method for the solution of conflicts arising between the issuer and the shareholders, between the shareholders and the administrators and among shareholders? (Measure 41)	Х	
Explanation *: Company Bylaws (Article 15) establish that a fir be made to solve conflicts by way of direct settlement, before go courts or opting for any alternative way of dispute resolution.		

Question 75	Υ	NO
<b>Question:</b> Has the issuer adopted an alternate method for the solving conflicts arising between the issuer and the shareholders,	Χ	
between the shareholders and the administrators and among shareholders? (Measure 41)		
Explanation*: Company Bylaws (Article 15) establish that if a first attempt a solving the conflict by way of direct settlement proves to be ineffective, the party initiating it may go to the regular courts or opt for any alternative way of dispute resolution as provided under Colombian regulations.		party

#### **Optional Question**

#### **Question 80**

If there are additional corporate governance practices in addition to those recommended by the Code of Best Corporate Practices, the issuer may disclose them in this section.

Published on the Company website:

The Board of Directors Operations Report mentioning scheduled meetings and actual meetings, attendance of each principal and alternate members, rating achieved by the Board based on the Balanced Scorecard, Board Self-assessment, conflicts of interest, etc.

The Report on Compliance with and Advancement of the Good Governance Code reflecting among others, the rating achieved by the CEO based on the Balanced Scorecard, information reported to internal and external control bodies, results from Auditing the Good Governance Code, Compliance with the Code, among others.

Excerpts from Minutes of the General Shareholders' Meeting and quorum at the Shareholders' Meetings.

Relevant Board of Directors decisions.

Publication of the Statutory Auditor's Report.

Convening to shareholders living abroad is sent by certified mail.

Motions to be presented at the Shareholders' Meeting are published on the website

Additionally, we have a quite complete information site for shareholders in English, Portuguese and Spanish.