Financial results

4Q22

Medellín, Colombia, February 23, 2023

Accumulated EBITDA reached COP 8,6 trillion, the EBITDA margin was 64,1% and ROE was 11,9%.



















A Message from Management

Today, we present the results of the efforts in 2022 of more than 4.700 employees in Latin America who work every day to generate **sustainable value**.

Our three business units are drivers of development and progress for the region. The quality, reliability, reach, and cost-efficiency of the services we provide are key to closing social gaps and building a peaceful, more equal society that is in harmony with the environment.

One of our goals is to move forward in the energy transition through our leading role. With this vision, in 2022 we were awarded three projects, one bilateral contract and 39 reinforcements and expansions, which added more than 2.200 km of circuit that will contribute to the capacity and reliability to the transmission grid as well as to the decarbonization of the energy matrix.

Our efforts in 2022 reflect the purpose of each of the actions we undertake: to improve the quality of life and the environment of each person that is impacted by our operations. This is how we generate a positive impact on society and the environment through the implementation of different initiatives representing investments of COP 190 billion in the year.

All of these achievements resulted in solid financial results. We remained on our path of growth with profitability, exceeding our projections for this year, reaching a net income of COP 2,2 trillion; 32% more than in 2021. Revenues were COP 13,4 trillion and EBITDA was COP 8,6 trillion, increasing by 20% and 11%, respectively, compared to 2021.

We welcomed 2023 convinced that we will continue to strengthen the social fabric, improving the competitiveness of our countries, and generating progress. Challenges this new year are no less important: we will continue to work on the deployment of infrastructure in order to close gaps in the provision of services throughout the country and the region.

We remain committed to inspiring others to build a more prosperous, inclusive, and competitive region.



Relevant events for the quarter

2022 Fourth Quarter

During 2022, projects aimed at promoting a cleaner energy matrix in the region came into operation. Seven greenfield projects (Tres Lagoas, IE Aimores, IE Paraguaçu, IE Biguaçu, IE Ivaí, Cerromatoso-Chinú-Copey and SE El Río),, the large-scale battery project in Brazil, and 75 reinforcements and upgrades at ISA CTEEP. These projects will generate a total annual revenue of approximately USD 167 million¹, adding more than 2,200 km of circuit to the transmission network. ISA also made investments in reinforcement projects (upgrades and reinforcements) another important avenue for growth, in the direction of a diversified revenue. In 4Q22:

- IE Ivaí² started partial commercial operations³. Once in full commercial operations, It will generate total revenues⁴ net of PIS/COFINS of COP 298 billion (BRL 361,6 million).
- ISA CTEEP completed the first large-scale battery energy storage project in Brazil, with Annual Allowed Revenues to date of close to COP 22 billion (BRL 27 million).
- ISA put into operation the El Río 220 kV New Substation project and associated transmission lines, with an annual revenue of COP 46 billion⁵.
- Since October, energy revenues in Colombia consider the enforcement of Resolution CREG 101-027 of 2022 and CREG 101 031 of 2022, for the voluntary reduction of tariffs. The enforcement of this resolution implied a decrease in operating revenues of approximately COP 60 billion.
- In November, ISA made a capital contribution of COP 15 billion to ICP Panama to finance expenses related to feasibility studies for the electrical interconnection.
- In December, InterNexa Brazil and InterNexa Argentina recognized an impairment of their operating assets of COP 88 billion.
- In December, ISA made the second and last dividend payment of 2022 for COP 415 billion.

¹ Revenues in Brazil correspond to the total Annual Allowed Revenue (RAP) for the 2022/2023 tariff cycle (July 1, 2022 to June 30, 2023). Projected 2023 revenue in Colombia are expressed in U.S. Dollar.

² Interligação Elétrica (IE) Ivaí is a company jointly controlled by ISA CTEEP and TAESA, each with a 50% shareholding.

³ As of November 2022, the energized tranche corresponds to approximately 80% of the RAP. Once the project is fully completed, 100% of these revenues will be received.

⁴The project obtained the Partial Release Term (TLP) from the National Electric System Operator (ONS) for the start of the operation, which ensures the payment of 90% of the RAP. Once the Final Release Term (TLP) is obtained for the entire project, 100% of the annual allowed revenue will be available.

⁵ The project's Expected Annual Revenue is USD 10,84 million in December 31, 2018 dolla



Financial results Consolidated Financial Results

ISA S.A. E.S.P. (BVC: ISA; OTC: IESFY) ("ISA" or "the Company"), a multi-Latin company engaged in the electric power, road concessions, and telecommunications business units, announced its financial results for the fourth quarter of 2022.

The year ends with results higher than 2021, consolidating a trend of growing results and sustainable value to our shareholders. Income for the year closed at COP 2,2 trillion, **32%** more than in 2021 and EBITDA closed at COP 8,6 trillion, **11% more** than in 2021. For the quarter, net income was COP 433 billion, **4% less than in** 4Q21, and EBITDA was COP 2,1 trillion, **5% more than** 4th quarter of 2021.

Excluding non-recurring expenses in 2022 (impairment of Internexa's assets) and 2021 (re-profiling of Interchile's debt and the change in the Colombian income tax rate), income for the quarter **increased by 15%** and the accumulated amount increased by **10%** when compared to 2021.

4Q22 Financial Results

Accumulated financial **results for 2022** show the following:

- Operating revenues totaled COP 13,4 trillion, an increase of 20%.
- EBITDA reached COP 8,6 trillion, up 11%. The EBITDA margin was 64,1% and 80,7% excluding construction.
- ISA's net income amounted to COP 2,2 trillion, 32% more than in 2021, and the net margin was 16,5%. This increase is mainly due to escalator clauses on operating revenues in Colombia and Chile and the new projects, which allowed offsetting the lower revenues in Brazil due to the behavior of the Broad Consumer Price Index (IPCA), the non-recurring revenue from the recognition of the ke (cost of equity) on the ke for COP 313.481 million not received this year and recorded in 2Q21, and the higher financial expenses due to the effect of higher inflation rates, mainly in Chile.



Financial results for 4Q22 show that:

- Operating revenues for the quarter totaled COP 3,8 trillion, an increase of 22,4%.
- EBITDA amounted to COP 2,1 trillion, an increase of 5%. The EBITDA margin was 55,4% and 73,1% excluding construction.
- ISA's net income amounted to COP 432.759 million, a decrease of 4% compared to 4Q21, with a net margin of 11,5%. This decrease is mainly due to the impairment of Internexa's assets and decreased revenues due to the performance of the Broad Consumer Price Index (IPCA) in Brazil.
- Assets totaled COP 78,7 trillion, representing an increase of 28%, compared to the end
 of the previous year. Accumulated investments as of December amounted to COP 4,1
 trillion.
- The consolidated financial debt totaled COP 34,1 trillion, 21% more than in 2021, which includes an exchange rate effect (COP 5,9 trillion). The Debt/EBITDA indicator closed at 4,2x.



Consolidated financial results

2022 Fourth Quarter

Figures in COP

Macroeconomic variables

Financial S	Financial Statement Exchange Rates								% Accumulated inflation		
Datas	12M22	12M21	Var. %	12M22	12M21	Var. %	Tudioston	12M22	12M21		
Rates	Closed at			Average			Indicator				
COP / USD	4.810	3.981	20,8	4.247	3.747	13,3	IPP COL	19,4	18,7		
BRL / USD	5,2	5,6	(6,5)	5,2	5,4	(4,3)	IPC COL	13,1	5,6		
CLP / USD	856	845	1,3	872	760	14,7	IGPM BRL	5,5	17,8		
COP / BRL	922	713	29,2	823	694	18,5	IPCA BRL	5,8	10,1		
COP/ CLP	5,6	4,7	19,2	4,8	4,9	(1,2)	IPC Chile	12,1	7,2		

1. Income Statement

Operating Revenues

Operating revenues⁶ reached COP 13,4 trillion, 19,7% more than in 2021 (4Q22: COP 3,8 trillion, +22%) mainly explained by the electric power transmission business that obtained total revenues of COP 10 trillion (var. COP 1,3 trillion), 16% more than in 2021 (4Q22: COP 2,7 trillion, var. COP 305.837 million, +13%).

Revenues from Operations

Accumulated revenues from operations reached COP 10,3 trillion, an increase of 14% $(4Q22: COP\ 2,9\ trillion,\ +16\%)$. By business unit, the following factors explained the variations:

<u>Electric Power</u>: higher revenues of COP 656.794 million (+9%) and of COP 124.077 million in the quarter (+6%) compared to the same period of 2021. By geographic location, other factors explaining the variation are:

- <u>Colombia</u>: higher revenues of COP 427.323 million (4Q22: COP 82.350 million), mainly due to the favorable effect of macroeconomic variables (PPI, CPI, PPI and TRM) and the entry into operation of the UPME 06-2018 El Río 220 kV Substation and associated TL, the UPME Cerromatoso-Chinú-Copey and the Ternera 13,8 Kv Substation expansion.
- <u>Peru</u>: higher revenues of COP 262.455 million (4Q22: COP 110.896 million), mainly due to the favorable effect of the conversion of revenues in dollars to pesos upon consolidation in 2022, higher revenues from electric power transmission contracts due to price adjustments in accordance with regulatory provisions, and the entry into operation of the Talara Connection (Petroperu) project in December 2021.

⁶ Operating revenues include construction revenues and revenues from operation



- <u>Chile</u>: higher revenues of COP 75.815 million (4Q22: COP 21.585 million), mainly due to the entry into operation in 4Q21 of the expansions of Nueva Maitencillo and Nuevo Pan de Azúcar Substations, because of macroeconomic variables (IPP and IPC) on revenues, and the favorable effect of consolidation in 2022.
- Brazil: lower revenues of COP 57.428 million (4Q22: -COP 25.340 million), due to the effect of lower inflation in 2022 compared to 2021, which represents a lower income from the contractual asset in ISA CTEEP and its companies for COP 392.214 million (4Q22: COP 254.829 million)⁷, Also, non-recurring revenue from the recognition of the ke (cost of equity) on the ke for COP 313.481 million, recorded in 2Q21 and not received this year. The causes of these lower revenues were higher returns on the contract asset and accounts receivable from the RBSE of COP 387.098 million (4Q22: COP 110.623 million) and higher operating and maintenance revenues from the entry into operation of new projects, reinforcements, and improvements.

Road Concessions: increase of 40% (COP 575.914 million) (4T22: COP 246.207 million, +58%). Chile: increase in revenues from the change in the accounting of the financial assets of its road concessions from Chilean pesos to UF in 3Q22, the subsequent increase in the UF index, and higher revenues from road infrastructure operation and management. Colombia: higher revenues from Ruta Costera Concession.

<u>Telecommunications</u>: increased revenues of COP 68.889 million (+17%) (4Q22: COP 31.828 million; +30%), mainly due to the increase in the exchange rate (TRM), higher sales of connectivity services, sales of Internet and Ethernet capacities and services, WAVELENGTH, and other telecommunications services in Colombia and Peru, and the growth of the OTT (Over The Top Operators) segment in Colombia.

AOM⁸

AOM totaled COP 2,4 trillion, up 18% compared to the same period of 2021 (4Q22: COP 742.669 million; +15,0%). By business unit, the behavior is the following:

- <u>Electric Power</u>: amounted to COP 1,6 trillion, an increase of 16% (4Q22: COP 491.180 million; +6%), mainly explained by the increase in costs due to inflationary pressure in Colombia, Brazil, and Chile, and the entry into operation of new projects during the year.
- Road Concessions: closed at COP 525.943 million, an increase of 24% (4Q22: COP 180.733 million; +45%), due to inflationary pressure on costs and maintenance activities.

⁷ Net impact of PIS/COFINS

^{8.} Includes AOM costs without operating taxes, provisions, depreciation, and amortization



• <u>Telecommunications</u>: closed at COP 251.069 million, an increase of 16% (4Q22: COP 70.756 million; +18%), mainly due to higher costs of new contracts and the increase in the Market Representative Rate (TRM).

Operating revenues Ex-DI&OT9

The Operating revenues Ex-DI&OT reached COP 7,8 trillion, an increase of 13% compared to the same period of the previous year (4Q22: COP 2,1 trillion; 15%). This behavior is explained by the aforementioned reasons.

Construction revenues

Construction revenues amounted to COP 229.198 million, 9% lower than in 2021 (4Q22: -COP 1.077 million; -102%), due to losses from efficiencies in the energization of projects in Brazil, mainly in the battery storage project energized in 4Q22, offset by the increase in construction margins and higher construction activity in Brazil; in the Ruta del Loa, Ruta de la Araucanía, and Ruta de los Ríos Concessions in Chile; and in the Coya-Yana, Chincha-Nueva and Nazca-Nueva power transmission projects in Peru.

Results of joint ventures and associated (non-controlled) companies

Results of non-controlled companies totaled COP 515.746 million, down 7% from 2021 (4Q22: COP 38.154 million; -77%), mainly due to the behavior of macroeconomic variables in Brazil, the positive Ivaí construction margin recorded in 2021 and not received this year, and an increase in ATP losses.

Total EBITDA = EBITDA from operations + results of joint ventures and associates + construction profit

EBITDA reached COP 8,6 trillion, an increase of 11% compared to the same period of the previous year (4Q22: COP 2,1 trillion; 4%). The EBITDA margin went from 69,0% to 64,1%, and excluding construction, the margin went from 82,5% to 80,7% (4Q22: from 64,9% to 55,4% and from 78,8% to 73,1%). Excluding the positive effect of the recognition of the ke on ke recorded in 2Q21 of COP 313.481 million, accumulated EBITDA would increase by 16% and the EBITDA margin would go from 66,1% to 64,1%, and excluding construction, from 81,9% to 80,7%.

Net financial expenses

Net financial expenses closed at COP 2,6 trillion, increasing by 11% (var. COP 262.027 million) (4Q22: COP 631.036 million, -4%, var. -COP 26.323 million). In the year, the increase is due to higher expenses resulting from exchange rate differences and indexed units, mainly due to the increase in the UF in Chile, to which the debt in the road concessions in that country is indexed, for COP 270.359 million, and higher interest expenses due to increased indebtedness in Brazil to finance growth.

⁹ Operating income before depreciation (D), impairment of non-current non-financial assets (I) and operating taxes (OT)



Income Tax

Income tax amounted to COP 1,0 trillion 9% less than in 2021. (4Q22: COP 293.336 million, +71%).

The decrease is mainly explained by:

- Lower tax expense due to the favorable tax effect on Juros de Capital Propio in 2022 from CTEEP.
- Higher deferred tax revenue from the monetary adjustment of tax losses in Chile.
- Higher net tax expense due to non-recurring taxes of 2021 (ke on ke, reprofiling of Interchile debt, and change in tax rate in Colombia) not included in this year's results.

Partially reduced by:

- Better results of operations.
- The exchange rate effect on consolidation.

Net Income

ISA's net income totaled COP 2,2 trillion, 32% more than in 2021 (4Q22: COP 432.759 million; -4%). The net margin was 16,5% (4Q22: 11,5%). Variations are explained by the above.

2. Balance Sheet

Assets and Liabilities

The assets of ISA and its companies totaled COP 78,7 trillion, 28% more than in December 2021, as a result of the Company's growth through new energy projects, the increase in the contract asset in Brazil, and higher investments in joint ventures due to their better results. The exchange rate effect increased assets by COP 11,8 trillion, given the 29,5% devaluation of the closing rate of the COP against the BRL, and 20,8% devaluation against the USD.

ISA and its companies' liabilities totaled COP 49,2 trillion, 24% more (COP 9,6 trillion) than in December 2021. The variation is mainly explained by the exchange rate effect in consolidation that increased liabilities by COP 7 trillion.

Equity

ISA's equity reached COP 18,4 trillion, 28% more (COP 4,0 trillion) than in December 2021, due to the net result of higher income, a positive exchange rate effect, partially offset by the dividends declared at the 2022 General Shareholders' Meeting.

Minority interest totaled COP 11,1 trillion, 43% more (COP 3,3 trillion) than in December 2021, due to higher income and a higher exchange rate effect.



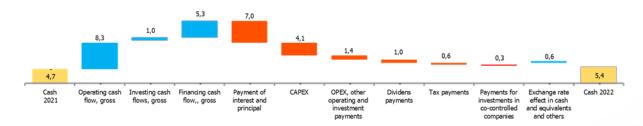
3. Cash Flow

The initial cash balance was COP 4,7 trillion. During the period, operating cash flows of COP 8,3 trillion, dividends received from joint ventures, investment surpluses and sale of financial assets of COP 951.110 million, and loan proceeds of COP 5,3 trillion were generated.

The resources were mainly used in:

- Principal and interest payments on debt service of COP 7.0 trillion
- Payment of dividends to minority shareholders of COP 998.796 million.
- COP 4,1 trillion CAPEX. These investments are presented in the consolidated cash flow statement under both investment and operating cash flows (concession contracts).
- Investments in joint ventures of COP 329.377 million.
- OPEX and other operating payments of approximately COP 1,4 trillion.
- Payment of income tax of COP 563.738 million.

As of December 2022, cash totaled COP 5,4 trillion, 15% more than December 2021.



ISA's consolidated cash balance at the end of 2022, including short-term investments placed through controlled and co-controlled investment funds of CTEEP, amounted to \$6.4 trillion.

4. Debt

At the end of 2022, the consolidated financial debt amounted to COP 34 trillion, 21% more than at the end of 2021.

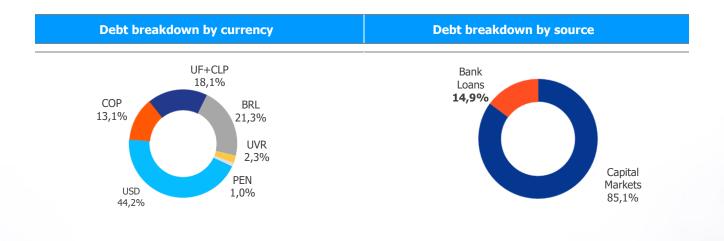
The main variation is due to the exchange rate effect, which amounted to COP 5,9 trillion, resulting from the depreciation of the Colombian peso against the U.S. Dollar (20,8%), the Chilean peso (19,2%), and the Brazilian real (29,5%). Similarly, an exchange rate effect results from the debt in UVR in Colombia and in UF in Chile, the variation of which amounted to 19% and 4%, respectively.

The main movements during the year are summarized below:



- In Brazil, net indebtedness increased by approximately COP 343 billion mainly due to the issuance of bonds in ISA CTEEP to finance its investments.
- In Colombia, there was an estimated net increase of COP 36 billion due to the signing of new loans for Transelca's and Internexa's investment plans.
- In Chile, a reduction in net indebtedness of COP 243 billion due to the prepayment and liquidation of the Ruta del Bosque bonds, the termination of the Ruta del Maipo bonds, and the restructuring of loans in Ruta de la Araucanía.
- The Debt/EBITDA ratio closed at 4,2x, reflecting an adequate level to maintain the current credit rating, with margin to continue leveraging our ISA 2030 Strategy.

It is important to highlight that ISA's commitment to sustainability and energy transition is reflected in its 44% share of green bonds within the total portfolio of bonds issued in the Colombian and international capital markets.





5. Investments and Projects

2022 investments

During the fourth quarter, investments totaling COP 1,4 trillion were executed, which, when added to those recorded in the first three quarters of 2022, result in a total CAPEX of COP 4,1 trillion.

- 33% of CAPEX was concentrated in Brazil, where ISA CTEEP continues to work on the projects awarded in past tenders, in addition to the plan for reinforcements and improvements to the transmission grid.
- In Colombia was concentrated 25% of CAPEX. the construction of the Cerromatoso-Chinú-Copey and El Rio projects was completed and progress was made in the construction of Sabanalarga-Bolivar, La Loma-Sogamoso and Copey-Cuestecitas projects. These projects will strengthen the reliability of the Caribbean coast grid and, in particular, the last two will connect non-conventional renewable energy sources to the national transmission system.
- In Peru, progress was made in the construction of the Coya, Yana and Chincha-Nazca projects and reinforcements to Consorcio Transmantaro's grid.
- Finally, in Chile, efforts are focused on projects in the core businesses:
 - Regarding electric power transmission, we are working on the ISA Interchile network expansions and the Kimal Lagunas and Kimal-Lo Aguirre projects; the latter is being developed through Conexión (ISA has a 33% share).
 - Regarding road concessions, we continue to work on the construction of Rutas del Loa and on road improvement and safety works that will generate new revenues or extensions of the concession term.

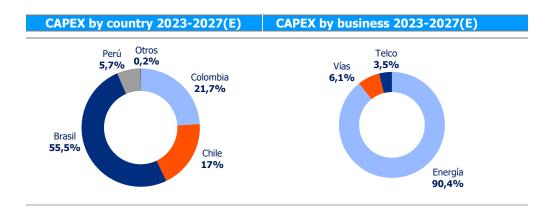
We continue to make progress in the construction of 32 electric power transmission projects that account for more than 4.600 km of additional circuits to the current grid, which will generate revenues of approximately USD 340 million¹⁰.

COP million	1Q22	2Q22	3Q22	4Q22	2022	Part. %
Brazil	308.274	358.589	328.317	376.403	1.371.582	33
Colombia	211.669	194.266	213.752	389.736	1.009.424	24
Peru	191.863	197.995	255.543	311.417	956.817	23
Chile	75.123	94.588	298.748	316.979	785.438	19
Others	2.062	498	361	701	3621	1
TOTAL	788.992	845.935	1.096.720	1.395.236	4.126.883	100

The committed investment plan for the 2023-2030 period totals COP 22,4 trillion. These investments include the commitments pending for ISA and its companies to date.

¹⁰ the total revenues from projects under construction, some of which are developed by subsidiaries, subordinates and consortiums that are not 100% of ISA.





Projects that Entered into Operation

- During 2022, projects were developed to promote a cleaner energy matrix in the countries where ISA and its companies operate, with the entry into operation of 7 electric power transmission projects, one battery project and 76 reinforcements and expansions to the CTEEP grid. Together, these projects will generate annual revenues of USD 167 million¹¹, and adding more than 2.200 km of circuit to our grid.
- In Colombia, Cerromatoso-Chinú-Copey and the El Rio substation entered into operation in the third and fourth quarters, respectively, improving the reliability of the power system in the Colombian Caribbean region and contributing to the acceleration of the energy transition.
- On the other hand, in Brazil, during the second and third quarters of the year, the Três Lagoas, Aimorés, Paraguaçu, Ivai and Biguaçu Interconnections came into operation, allowing the flow of non-conventional renewable energies.
- Finally, in the fourth quarter of the year, ISA CTEEP started operating the first largescale battery energy storage project in Brazil. As a pioneer, this project will be a great laboratory for the sector and for ISA companies.

¹¹ In Colombia projected revenues 2023 are expressed in U.S. Dollar, and in Brazil corresponds to the RAP, which is also expressed in U.S. Dollar for 2022/2023 cycle.



- In the environmental dimension, the climate strategy is implemented according to the recommendations of the Task Force on Climate-related Financial Disclosures (TCFD) and our efforts during the year focused on the reduction of 6.600 tons of CO2 through the control of SF6 leaks, the main pollutant gas in energy transmission.
- We highlight the carbon neutral certification granted by ICONTEC to 11 of our companies in five countries in Latin America, and the 41 thousand tons of CO2 emissions offset through carbon credits and renewable energy certificates.
- In 2022, our commitment to the territories continued: with investments exceeding COP 44 billion, we benefited more than 500,000 people through infrastructure and education plans. These investments multiplied 2,6x the amount invested according to the SROI (Social Return on Investment) indicator.
- These efforts, together with our high standards of corporate governance, helped us receive the following recognitions:
 - o ALAS20 company of the year in Colombia and second sustainable company.
 - We moved up two notches in the Dow Jones Sustainability Index and remained in the FTSE4Good; best company in the sector according to Sustainalytics.
 - We won third place in the responsible investment ranking in Colombia and won two CONECTA awards from the Chilean Global Compact Local Network.
 - We were ranked fifth among the world's best social performers in the Dow Jones Sustainability Index in the energy utilities category.
 - ISA CTEEP entered into the B3 Corporate Sustainability Index (CSI), placing it among the top 5 companies. In addition, it obtained an A rating in the Carbon Disclosure Project, where the highest rating is A+.
 - Finally, Conexión Jaguar won the Boscares Award in Peru, the BIBO El Espectador Award, and the Portafolio Awards - Environmental Protection Category in Colombia.

7. Climate Change

Through the mitigation hierarchy, ISA responds to climate challenges, committed to the reduction of 11 million tons of CO2. The negative effect of our operations is addressed through the reduction of impacts, including eco-efficiency, circular economy, SF6 management, and sustainable mobility actions. We also offset our emissions by being carbon neutral in Scope 1 and 2.

For a positive contribution to climate change, ISA remains committed through new energy businesses and the Conexión Jaguar Program, which, in addition to its efforts to reduce CO2 emissions by protecting areas, promotes biodiversity and the protection of fauna and communities.



In 2022, we achieved the following results with respect to climate challenges:

- Reduced emissions: approximately 6.700 tCO2e.
- SF6 emissions: 26.647 tCO2e.
- Emissions generated in Scopes I and II: approx. 43.400 tCO2e.
- Emissions offset for Scopes I and II: 40.923 tCO2e.
- Voluntary emission offsets in Scope III: 6.952 tCO2e.
- 11 ISA companies in Latin America receive carbon neutral certification from ICONTEC.
- In the positive contribution component, emissions reduced by the Conexión Jaguar Program amounted to 329.349 tCO2e, resulting in a cumulative reduction of 7,0 million tCO2e.



Individual Financial Results

Income Statement Revenues

For 4Q22, operating revenues reached COP 425.227 million, 17% more than in the same period of 2021. This variation is mainly explained by the positive effect of macroeconomic variables (IPP, TRM and PPI) and higher revenues from UPME 07-17 Sabanalarga Bolívar and UPME 06-18 El Río 220 KV.

In the **accumulated amount**, operating revenues reached COP 1,7 trillion, 20% more than in the same period of the previous year, mainly due to what was explained for the quarter.

AOM Costs and Expenses

For 4Q22, AOM costs and expenses, excluding operating taxes, amounted to COP 52.231 million, an increase of 14% compared to 4Q21, mainly explained by:

- Higher expenses due to an increase in headcount and salary adjustments.
- Higher expenses for administrative fees and internal audit.

In the **accumulated amount**, AOM costs and expenses were COP 169.639 million, 16% more than in the same period of the previous year, maintaining the trend of the quarter's variation and explained by the same reasons.

EBITDA

As of January 1, 2022, the EBITDA calculation was modified in order to align it with Ecopetrol. **For 4Q22**, EBITDA reached COP 727.635 million, which represented an increase of 8% compared to 2021. The EBITDA margin¹² was 93,5% compared to 92,8% in 2021.

In the **accumulated amount**, the accumulated EBITDA amounted to COP 3,1 trillion, 22% more than in the same period of 2021 and the EBITDA margin¹ ended at 95% compared to 94% last year.

Depreciations and Amortizations

For 4Q22, depreciations and amortizations amounted to COP 57.182 million, 9% more than in 2021. This variation is attributable to higher depreciation expenses due to the entry into operation of new projects and changes in the useful lives of property, plant, and equipment.

In the **accumulated amount**, depreciation and amortization totaled COP 213.192 million, 6% more than in 2021, maintaining the quarter's variation trend, and explained by the same reasons.

¹² Revenues (the denominator of the formula) used to calculate the EBITDA margin include revenues from the equity method.



Results of Subsidiaries, Joint Ventures, and Associates

For 4Q22, the result of investees totaled COP 352.945 million, 3% less than in 4Q21. This decrease is mainly due to the impairment of Internexa's assets and the impact of lower inflation in Brazil on revenues.

In the **accumulated amount**, the result of the investees ended at COP 1,6 trillion, 222% more than in 4Q21 (COP 1,3 trillion). This increase is mainly due to the positive effect of macroeconomic variables on operating revenues in Colombia and Chile and the entry into operation of new projects, which allowed offsetting the lower revenues in Brazil resulting from the behavior of the IPCA and the higher financial expenses resulting from higher indebtedness and the effect of higher inflationary rates, mainly in Chile.

Net financial Expenses

For 4Q22, net financial expenses were COP 120.273 million, 2% more than in 4Q21. The variation is mainly due to the increase in the IPC and DTF in local debt with respect to the same period of the previous year (COP 5.486 million), and higher interest expenses on the international bonds issued by ISA in November 2021 (COP 41.439 million). The higher financial expense was partially offset by higher returns on liquidity surpluses (COP 23.102 million) and the favorable effect of exchange difference (COP 21.632 million).

In the **accumulated amount**, net financial expenses were COP 406.761 million, 23% more than in the same period of 2021, explained by the same reasons as in the quarter.

Income Tax

For 4Q22, tax expenses amounted to COP 112.604 million, COP 64.422 million more than in 4Q21, mainly due to higher current taxes on accumulated operating results for the period compared to the previous year and to the recognition of higher taxes from abroad due to dividends received.

In the **accumulated amount**, tax expenses amounted to COP 309.926 million, 14% less than in 2021, due to the higher tax recorded last year as compared to 2022, mainly generated by the updating of the deferred tax in 2021 to the 35% rate established in the tax reform of 2021.

Net Income

For 4Q22, net income closed at COP 430.017 million, 3% less than in the same period of 2021. This variation, as explained above, is mainly due to: higher operating revenues, decreasing due to higher AOM costs and expenses, higher depreciation, and higher current taxes due to accumulated operating income for the period compared to the previous year and to the recording of higher foreign taxes due to dividends received. The net margin¹³ went from 61,2% to 55,3%.

¹³ Revenues (the denominator of the formula) used to calculate the net margin include revenues from the equity method.



In the **accumulated amount**, net income closed at COP 2,2 trillion, 32% more than in the same period of 2021.

Balance Sheet

ISA's assets totaled COP 25,5 trillion, 21% more than in December 2021. The variation is mainly due to higher investments in CAPEX and the positive exchange rate effect of investments in investees.

Liabilities amounted to COP 7,0 trillion, 5% more than at the end of 2021. The increase is mainly due to the restatement of foreign currency debt and the recognition of liabilities to cover the biotic offset commitments required with the environmental licenses granted to the projects. Provisions for biotic offsets are recognized when the environmental authority issues the resolution approving the biotic offset plan and its entry is recognized in assets.

Equity reached COP 18,4 trillion, 28% more than in December 2021, due to the net result of higher income, a positive exchange rate effect partially offset by the dividends declared at the 2022 General Shareholders' Meeting.

Cash Flow

The initial cash balance was COP 545.837 million. During the period, operating cash flows of COP 1,54 trillion were generated and dividends of COP 828.160 million were received from investees.

The resources were mainly used in:

- Principal and interest payments on debt service of COP 558.874 million.
- Dividend payment of COP 829.652 million.
- Contributions in companies for COP 115.734 million.
- CAPEX of COP 738.274 million.
- OPEX and other operating payments of approximately COP 55.190 million.
- Payment of taxes for COP 150.486 million.

4Q22 ended with cash of COP 489.038 million, 10% less than in December 2021.



Table 1. Consolidated Revenues

Figures in COP million, unaudited

By business unit							
Operating	12M22	Part. %	12M21	Part. %	Var. COP	Var. %	12M22 USD
Energy	10.006.404	74,9	8.660.496	77,6	1.345.908	15,5	2.356
Roads	2.867.499	21,5	2.086.331	18,7	781.168	37,4	675
Telecommunications	483.603	3,6	414.714	3,7	68.889	16,6	114
Total	13.357.506	100,0	11.161.541	100,0	2.195.965	19,7	3.145
From operations	12M22	Part. %	12M21	Part. %	Var. COP	Var. %	12M22 USD
Energy	7.822.631	75,8	7.165.837	79,4	656.794	9,2	1.841
Roads	2.019.588	19,6	1.443.674	16,0	575.914	39,9	476
Telecommunications	483.603	4,6	414.714	4,6	68.889	16,6	114
Total	10.325.822	100,0	9.024.225	100,0	1.301.597	14,4	2.431

By country							
Operating	12M22	Part. %	12M21	Part. %	Var. COP	Var. %	12M22 USD
Colombia	3.247.458	24,3	2.768.269	24,8	479.189	17,3	765
Chile	2.938.936	22,0	2.089.959	18,7	848.977	40,6	692
Brazil	4.570.427	34,2	3.945.268	35,3	625.159	15,8	1.076
Peru	2.515.197	18,8	2.219.687	19,9	295.510	13,3	592
Other	85.488	0,7	138.358	1,3	(52.870)	(38,2)	20
Total	13.357.506	100,0	11.161.541	100,0	2.195.965	19,7	3.145

From operations	12M22	Part. %	12M21	Part. %	Var. COP	Var. %	12M22 USD
Colombia	3.212.026	31,1	2.682.889	29,7	529.137	19,7	756
Chile	2.126.457	20,6	1.532.682	17,0	593.775	38,7	501
Brazil	3.060.725	29,6	3.116.005	34,5	(55.280)	(1,8)	721
Peru	1.841.127	17,8	1.554.291	17,2	286.836	18,5	433
Other	85.487	0,9	138.358	1,6	(52.871)	(38,2)	20
Total	10.325.822	100,0	9.024.225	100,0	1.301.597	14,4	2.431



Part. % Part. % Part. % Var. COP Var. % Part. % Var. COP Var. % Part. % Part. % Var. COP Var. % Part. % Part. % Var. COP Var. % Part. % Part								
Company Comp	By business unit							
Roads 957.556 25,4 604.452 19,6 353.104 58,4 22 Felecommunications 139.589 3,6 107.761 3,5 31.828 29,5 3 3 3776.950 100,0 3.086.181 100,0 690.769 22,4 88 88 89 80.00	Operating	4Q22	Part. %	4021	Part. %	Var. COP	Var. %	4Q22 USD
Roads 957.556 25,4 604.452 19,6 353.104 58,4 22 Felecommunications 139.589 3,6 107.761 3,5 31.828 29,5 3 3 3776.950 100,0 3.086.181 100,0 690.769 22,4 88 88 89 80.00	Energy		71,0		76,9	305.837	12,9	631
Telecommunications	Roads	957.556	25,4	604.452	19,6	353.104	58,4	225
From operations	Telecommunications	139.589	3,6	107.761	3,5	31.828		33
Energy 2.051.511 71,6 1.927.434 78,3 124.077 6,4 48 Roads 672.628 23,5 426.421 17,3 246.207 57,7 15 Felecommunications 139.589 4,9 107.761 4,4 31.828 29,5 3 Total 2.863.728 100,0 2.461.616 100,0 402.112 16,3 67 By country Departing 4Q22 Part. % 4Q21 Part. % Var. COP Var. % 4Q22 US Colombia 849.238 22,5 731.077 23,7 118.161 16,2 20 Colombia 976.760 25,9 618.389 20,0 358.371 58,0 23 Brazil 1.155.994 30,6 1.023.282 33,2 132.712 13,0 27 Peru 768.951 20,4 623.077 20,2 145.874 23,4 18 Cother 26.007 0,6 90.356 2,9 (64.349) (71,2) Total 3.776.950 100,0 3.086.181 100,0 690.769 22,4 88 From operations 4Q22 Part. % 4Q21 Part. % Var. COP Var. % 4Q22 US Colombia 847.683 29,6 720.380 29,3 127.303 17,7 20 Colombia 772.875 27,0 795.320 32,3 (22.445) (2,8) 18 Colombia 772.875 27,0 795.320 32,3 (22.445) (2,8) 18 Colombia 523.775 18,3 404.506 16,4 119.269 29,5 12 Colombia 26.008 0,9 90.356 3,7 (64.348) (71,2)	Total	3.776.950	100,0	3.086.181	100,0	690.769	22,4	889
Energy 2.051.511 71,6 1.927.434 78,3 124.077 6,4 48 Roads 672.628 23,5 426.421 17,3 246.207 57,7 15 Felecommunications 139.589 4,9 107.761 4,4 31.828 29,5 3 Total 2.863.728 100,0 2.461.616 100,0 402.112 16,3 67 By country Departing 4Q22 Part. % 4Q21 Part. % Var. COP Var. % 4Q22 US Colombia 849.238 22,5 731.077 23,7 118.161 16,2 20 Colombia 976.760 25,9 618.389 20,0 358.371 58,0 23 Brazil 1.155.994 30,6 1.023.282 33,2 132.712 13,0 27 Peru 768.951 20,4 623.077 20,2 145.874 23,4 18 Cother 26.007 0,6 90.356 2,9 (64.349) (71,2) Total 3.776.950 100,0 3.086.181 100,0 690.769 22,4 88 From operations 4Q22 Part. % 4Q21 Part. % Var. COP Var. % 4Q22 US Colombia 847.683 29,6 720.380 29,3 127.303 17,7 20 Colombia 772.875 27,0 795.320 32,3 (22.445) (2,8) 18 Colombia 772.875 27,0 795.320 32,3 (22.445) (2,8) 18 Colombia 523.775 18,3 404.506 16,4 119.269 29,5 12 Colombia 26.008 0,9 90.356 3,7 (64.348) (71,2)								
Roads 672.628 23,5 426.421 17,3 246.207 57,7 15 Felecommunications 139.589 4,9 107.761 4,4 31.828 29,5 3 Total 2.863.728 100,0 2.461.616 100,0 402.112 16,3 67 By country Deperating 4Q22 Part. % 4Q21 Part. % Var. COP Var. % 4Q22 US Colombia 849.238 22,5 731.077 23,7 118.161 16,2 20 Chile 976.760 25,9 618.389 20,0 358.371 58,0 23 Brazil 1.155.994 30,6 1.023.282 33,2 132.712 13,0 27 Peru 768.951 20,4 623.077 20,2 145.874 23,4 18 Other 26.007 0,6 90.356 2,9 (64.349) (71,2) From operations 4Q22 Part. % 4Q21 <	From operations		Part. %	4Q21	Part. %	Var. COP	Var. %	4Q22 USD
Telecommunications 139.589 4,9 107.761 4,4 31.828 29,5 3 3 3 3 3 3 3 3 3	Energy	2.051.511	71,6	1.927.434	78,3	124.077	6,4	483
Total 2.863.728 100,0 2.461.616 100,0 402.112 16,3 67 By country Deparating 4Q22 Part. % 4Q21 Part. % Var. COP Var. % 4Q22 US Colombia 849.238 22,5 731.077 23,7 118.161 16,2 20 Chile 976.760 25,9 618.389 20,0 358.371 58,0 23 Brazil 1.155.994 30,6 1.023.282 33,2 132.712 13,0 27 Peru 768.951 20,4 623.077 20,2 145.874 23,4 18 Other 26.007 0,6 90.356 2,9 (64.349) (71,2) Total 3.776.950 100,0 3.086.181 100,0 690.769 22,4 88 From operations 4Q22 Part. % 4Q21 Part. % Var. COP Var. % 4Q22 US Colombia 847.683 29,6 720.380 29,3 127.303 17,7 20 Chile 693.387 24,2 451.054 18,3 242.333 53,7 16 Brazil 772.875 27,0 795.320 32,3 (22.445) (2,8) 18 Peru 523.775 18,3 404.506 16,4 119.269 29,5 12 Other 26.008 0,9 90.356 3,7 (64.348) (71,2)	Roads	672.628	23,5	426.421	17,3	246.207	57,7	158
Part. Part	Telecommunications	139.589	4,9	107.761	4,4	31.828	29,5	33
Operating 4Q22 Part. % 4Q21 Part. % Var. COP Var. % 4Q22 US Colombia 849.238 22,5 731.077 23,7 118.161 16,2 20 Chile 976.760 25,9 618.389 20,0 358.371 58,0 23 Brazil 1.155.994 30,6 1.023.282 33,2 132.712 13,0 27 Peru 768.951 20,4 623.077 20,2 145.874 23,4 18 Other 26.007 0,6 90.356 2,9 (64.349) (71,2) From operations 4Q22 Part. % 4Q21 Part. % Var. COP Var. % 4Q22 US Colombia 847.683 29,6 720.380 29,3 127.303 17,7 20 Chile 693.387 24,2 451.054 18,3 242.333 53,7 16 Brazil 772.875 27,0 795.320 32,3 (22.445) (2,8) 18	Total	2.863.728	100,0	2.461.616	100,0	402.112	16,3	674
Operating 4Q22 Part. % 4Q21 Part. % Var. COP Var. % 4Q22 US Colombia 849.238 22,5 731.077 23,7 118.161 16,2 20 Chile 976.760 25,9 618.389 20,0 358.371 58,0 23 Brazil 1.155.994 30,6 1.023.282 33,2 132.712 13,0 27 Peru 768.951 20,4 623.077 20,2 145.874 23,4 18 Other 26.007 0,6 90.356 2,9 (64.349) (71,2) From operations 4Q22 Part. % 4Q21 Part. % Var. COP Var. % 4Q22 US Colombia 847.683 29,6 720.380 29,3 127.303 17,7 20 Chile 693.387 24,2 451.054 18,3 242.333 53,7 16 Brazil 772.875 27,0 795.320 32,3 (22.445) (2,8) 18								
Colombia 849.238 22,5 731.077 23,7 118.161 16,2 20 Chile 976.760 25,9 618.389 20,0 358.371 58,0 23 Brazil 1.155.994 30,6 1.023.282 33,2 132.712 13,0 27 Peru 768.951 20,4 623.077 20,2 145.874 23,4 18 Other 26.007 0,6 90.356 2,9 (64.349) (71,2) From operations 4Q22 Part. % 4Q21 Part. % Var. COP Var. % 4Q22 US Colombia 847.683 29,6 720.380 29,3 127.303 17,7 20 Chile 693.387 24,2 451.054 18,3 242.333 53,7 16 Brazil 772.875 27,0 795.320 32,3 (22.445) (2,8) 18 Other 26.008 0,9 90.356 3,7 (64.348) (71,2)	By country							
Chile 976.760 25,9 618.389 20,0 358.371 58,0 23 Brazil 1.155.994 30,6 1.023.282 33,2 132.712 13,0 27 Peru 768.951 20,4 623.077 20,2 145.874 23,4 18 Other 26.007 0,6 90.356 2,9 (64.349) (71,2) From operations 4Q22 Part. % 4Q21 Part. % Var. COP Var. % 4Q22 US Colombia 847.683 29,6 720.380 29,3 127.303 17,7 20 Chile 693.387 24,2 451.054 18,3 242.333 53,7 16 Brazil 772.875 27,0 795.320 32,3 (22.445) (2,8) 18 Other 26.008 0,9 90.356 3,7 (64.348) (71,2)	Operating	4Q22	Part. %	4Q21	Part. %	Var. COP	Var. %	4Q22 USD
Chile 976.760 25,9 618.389 20,0 358.371 58,0 23 Brazil 1.155.994 30,6 1.023.282 33,2 132.712 13,0 27 Peru 768.951 20,4 623.077 20,2 145.874 23,4 18 Other 26.007 0,6 90.356 2,9 (64.349) (71,2) From operations 4Q22 Part. % 4Q21 Part. % Var. COP Var. % 4Q22 US Colombia 847.683 29,6 720.380 29,3 127.303 17,7 20 Chile 693.387 24,2 451.054 18,3 242.333 53,7 16 Brazil 772.875 27,0 795.320 32,3 (22.445) (2,8) 18 Other 26.008 0,9 90.356 3,7 (64.348) (71,2)	Colombia	849.238	22,5	731.077	23,7	118.161	16,2	200
Peru 768.951 20,4 623.077 20,2 145.874 23,4 18 Other 26.007 0,6 90.356 2,9 (64.349) (71,2) Fotal 3.776.950 100,0 3.086.181 100,0 690.769 22,4 88 Colombia 847.683 29,6 720.380 29,3 127.303 17,7 20 Othile 693.387 24,2 451.054 18,3 242.333 53,7 16 Other 523.775 18,3 404.506 16,4 119.269 29,5 12 Other 26.008 0,9 90.356 3,7 (64.348) (71,2)	Chile	976.760	25,9	618.389	20,0	358.371	58,0	230
Other 26.007 0,6 90.356 2,9 (64.349) (71,2) Frotal 3.776.950 100,0 3.086.181 100,0 690.769 22,4 88 From operations 4Q22 Part. % 4Q21 Part. % Var. COP Var. % 4Q22 US Colombia 847.683 29,6 720.380 29,3 127.303 17,7 20 Chile 693.387 24,2 451.054 18,3 242.333 53,7 16 Brazil 772.875 27,0 795.320 32,3 (22.445) (2,8) 18 Other 26.008 0,9 90.356 3,7 (64.348) (71,2)	Brazil	1.155.994	30,6	1.023.282	33,2	132.712	13,0	272
From operations 4Q22 Part. % 4Q21 Part. % Var. COP Var. % 4Q22 US Colombia 847.683 29,6 720.380 29,3 127.303 17,7 20 Chile 693.387 24,2 451.054 18,3 242.333 53,7 16 Brazil 772.875 27,0 795.320 32,3 (22.445) (2,8) 18 Peru 523.775 18,3 404.506 16,4 119.269 29,5 12 Other 26.008 0,9 90.356 3,7 (64.348) (71,2)	Peru	768.951	20,4	623.077	20,2	145.874	23,4	181
From operations 4Q22 Part. % 4Q21 Part. % Var. COP Var. % 4Q22 US Colombia 847.683 29,6 720.380 29,3 127.303 17,7 20 Chile 693.387 24,2 451.054 18,3 242.333 53,7 16 Brazil 772.875 27,0 795.320 32,3 (22.445) (2,8) 18 Peru 523.775 18,3 404.506 16,4 119.269 29,5 12 Other 26.008 0,9 90.356 3,7 (64.348) (71,2)	Other	26.007	0,6	90.356	2,9	(64.349)	(71,2)	6
Colombia 847.683 29,6 720.380 29,3 127.303 17,7 20 Chile 693.387 24,2 451.054 18,3 242.333 53,7 16 Brazil 772.875 27,0 795.320 32,3 (22.445) (2,8) 18 Peru 523.775 18,3 404.506 16,4 119.269 29,5 12 Other 26.008 0,9 90.356 3,7 (64.348) (71,2)	Total	3.776.950	100,0	3.086.181	100,0	690.769	22,4	889
Colombia 847.683 29,6 720.380 29,3 127.303 17,7 20 Chile 693.387 24,2 451.054 18,3 242.333 53,7 16 Brazil 772.875 27,0 795.320 32,3 (22.445) (2,8) 18 Peru 523.775 18,3 404.506 16,4 119.269 29,5 12 Other 26.008 0,9 90.356 3,7 (64.348) (71,2)								
Chile 693.387 24,2 451.054 18,3 242.333 53,7 16 Brazil 772.875 27,0 795.320 32,3 (22.445) (2,8) 18 Peru 523.775 18,3 404.506 16,4 119.269 29,5 12 Other 26.008 0,9 90.356 3,7 (64.348) (71,2)	From operations	4Q22	Part. %	4Q21	Part. %	Var. COP	Var. %	4Q22 USD
Brazil 772.875 27,0 795.320 32,3 (22.445) (2,8) 18 Peru 523.775 18,3 404.506 16,4 119.269 29,5 12 Other 26.008 0,9 90.356 3,7 (64.348) (71,2)	Colombia	847.683	29,6	720.380	29,3	127.303	17,7	200
Peru 523.775 18,3 404.506 16,4 119.269 29,5 12 Other 26.008 0,9 90.356 3,7 (64.348) (71,2)	Chile	693.387	24,2	451.054	18,3	242.333	53,7	163
Other 26.008 0,9 90.356 3,7 (64.348) (71,2)	Brazil	772.875	27,0	795.320		(22.445)		182
	Peru		18,3		16,4		29,5	123
Total 2.863.728 100,0 2.461.616 100,0 402.112 16,3 67	Other	26.008	0,9	90.356	3,7	(64.348)	(71,2)	6
	Total	2.863.728	100,0	2.461.616	100,0	402.112	16,3	674



Figures in COP million, unaudited

By business unit							
Construction and AOM ¹⁴	12M22	Part. %	12M21	Part. %	Var. COP	Var. %	12M22 USD
Energy	3.641.257	70,7	2.688.505	69,3	952.752	35,4	857
Roads	1.261.527	24,5	975.740	25,1	285.787	29,3	297
Telecommunications	251.069	4,8	216.071	5,6	34.998	16,2	60
Total	5.153.853	100,0	3.880.316	100,0	1.273.537	32,8	1.214
AOM ¹²	12M22	Part. %	12M21	Part. %	Var. COP	Var. %	12M22 USD
Energy	1.574.355	67,0	1.354.831	67,9	219.524	16,2	371
Roads	525.943	22,4	424.694	21,3	101.249	23,8	124
Telecommunications	251.069	10,6	216.071	10,8	34.998	16,2	59
Total	2.351.367	100,0	1.995.596	100,0	355.771	17,8	554

_							
By country							
Construction and AOM 12	12M22	Part. %	12M21	Part. %	Var. COP	Var. %	12M22 USI
Colombia	934.902	18,1	820.417	21,1	114.485	14,0	220
Chile	1.263.727	24,5	941.807	24,3	321.920	34,2	298
Brazil	1.960.713	38,0	1.135.310	29,3	825.403	72,7	462
Peru	941.021	18,3	876.860	22,6	64.161	7,3	222
Other	53.490	1,1	105.922	2,7	(52.432)	(49,5)	12
Total	5.153.853	100,0	3.880.316	100,0	1.273.537	32,8	1.214
AOM ¹²	12M22	Part. %	12M21	Part. %	Var. COP	Var. %	12M22 USD
Colombia	903.623	38,4	752.079	37,7	151.544	20,2	213
Chile	559.423	23,8	459.098	23,0	100.325	21,9	132
Brazil	562.365	23,9	457.332	22,9	105.033	23,0	132
Peru	272.467	11,6	221.165	11,1	51.302	23,2	64
Other	53.489	2,3	105.922	5,3	(52.433)	(49,5)	13
Total	2.351.367	100,0	1.995.596	100,0	355.771	17,8	554

¹⁴ Includes AOM costs without operating taxes, provisions, depreciation, and amortization



By business unit							
Construction and AOM	4Q22	Part. %	4Q21	Part. %	Var. COP	Var. %	4Q22 USD
Energy	1.158.456	69,9	868.696	72,0	289.760	33,4	273
Roads	427.757	25,8	278.057	23,0	149.700	53,8	101
Telecommunications	70.755	4,3	59.755	5,0	11.000	18,4	16
Total	1.656.968	100,0	1.206.508	100,0	450.460	37,3	390
АОМ	4Q22	Part. %	4Q21	Part. %	Var. COP	Var. %	4Q22 USD
Energy	491.180	66,1	461.735	71,5	29.445	6,4	116
Roads	180.733	24,3	124.417	19,3	56.316	45,3	43
Telecommunications	70.756	9,6	59.754	9,2	11.002	18,4	16
Total	742.669	100,0	645.906	100,0	96.763	15,0	175

By country							
Construction and AOM	4Q22	Part. %	4Q21	Part. %	Var. COP	Var. %	4Q22 USD
Colombia	273.038	16,5	232.406	19,3	40.632	17,5	64
Chile	432.868	26,1	278.486	23,1	154.382	55,4	102
Brazil	608.953	36,8	330.756	27,4	278.197	84,1	143
Peru	325.300	19,6	283.669	23,5	41.631	14,7	77
Other	16.809	1,0	81.191	6,7	(64.382)	(79,3)	4
Total	1.656.968	100,0	1.206.508	100,0	450.460	37,3	390

АОМ	4Q22	Part. %	4Q21	Part. %	Var. COP	Var. %	4Q22 USD
Colombia	271.775	36,6	223.810	34,7	47.965	21,4	64
Chile	187.107	25,2	133.441	20,7	53.666	40,2	44
Brazil	182.803	24,6	137.442	21,3	45.361	33,0	43
Peru	84.174	11,3	70.021	10,8	14.153	20,2	20
Other	16.810	2,3	81.192	12,5	(64.382)	(79,3)	4
Total	742.669	100,0	645.906	100,0	96.763	15,0	175



Table 3.

Consolidated Debt as of December 2022

	Business	Dec. 2022	Dec.2021	Var. COP	Var. %	Dec. 2021 USD
CHILE		11.968.460	9.649.323	2.319.137	24,0%	2.488
Intervial	Roads	807.628	726.717	80.911		168
Ruta del Maipo	Roads	4.209.157	3.195.060	1.014.097	31,7%	875
Ruta de la Araucanía	Roads	318.479	357.001	-38.522	-10,8%	66
Ruta del Bosque	Roads	-	232.350	-232.350	-100,0%	-
Ruta de los Rios	Roads	109.120	87.699	21.421	24,4%	23
Ruta del Loa	Roads	731.508	249.948	481.560	192,7%	152
Internexa in Chile	Telecommunications	20.327	23.155	-2.828	-12,2%	4
Interchile	Transmission	5.772.240	4.777.392	994.848	20,8%	1.200
COLOMBIA		7.544.326	7.022.584	521.742	7,4%	1.568
ISA	Energy	4.912.735	4.740.915	171.820	3,6%	1.021
Costera	Roads	1.850.610	1.709.082	141.528		385
Transelca	Energy	522.550	328.550	194.000	59,0%	109
Internexa	Telecommunications	258.431	244.037	14.394	5,9%	54
BRAZIL		7.281.392	5.368.887	1.912.504	35,6%	1.514
CTEEP	Energy	7.057.837	5.123.116	1.934.722	37,8%	1.467
IEMG	Energy	-	-	-	-	-
IEPINHEIROS	Energy	-	15.420	-15.420	-100,0%	-
IE Serra Do Japi	Energy	-	22.633	-22.633	-100,0%	-
IENNE	Energy	112.056	96.290	15.765	16,4%	23
IESUL	Energy	-	6.624	-6.624	-100,0%	-
PBTE	Energy	-	-	-	-	-
ISA Investimentos e Participações	Energy	-	104.804	-104.804	-100,0%	-
Internexa Brasil	Telecommunications	111.498	-	111.498	-	23
PERU		7.323.386	6.054.792	1.268.594	21,0%	1.522
ISA Peru	Energy	698.685	577.089	121.596	21,1%	145
REP	Energy	1.242.257	1.075.600	166.657	15,5%	258
PDI	Energy	-	4.421	-4.421	-100,0%	-
Transmantaro	Energy	5.324.891	4.379.276	945.615	21,6%	1.107
Internexa in Peru	Telecommunications	57.553	18.407	39.146	212,7%	12
TOTAL		34.117.564	28.095.586	6.021.977	21,4%	7.093



Net Debt Movements as of December 2022

Figures in COP million, unaudited

ISA and its companies' debt	Disbursements	Amortizations	Net	
ISA	-	(120.000)	(120.000)	
Costera	-	(52.169)	(52.169)	
Transelca	194.000	-	194.000	
Internexa	14.394	-	14.394	
COLOMBIA	208.394	(172.169)	36.226	
ISA Peru	-	(12.026)	(12.026)	
REP	-	(67.116)	(67.116)	
PDI	_	(5.341)	(5.341)	
Transmantaro	33.671	-	33.671	
Internexa in Peru	39.300	(4.236)	35.064	
PERU	72.972	(88.720)	(15.748)	
CTEEP	437.476	-	437.476	
IEPINHEIROS	-	(19.927)	(19.927)	
IE Serra Do Japi	-	(29.248)	(29.248)	
IENNE	-	(12.376)	(12.376)	
IESUL	_	(8.559)	(8.559)	
ISA Investimentos e Participações	-	(0.000)	(0.000)	
Internexa Brasil	-	(23.935)	(23.935)	
BRAZIL	437.476	(94.045)	343.432	
Intervial	-	(58.961)	(58.961)	
Ruta del Maipo	-	(98.901)	(98.901)	
Ruta de la Araucanía	-	(152.887)	(152.887)	
Ruta del Bosque	-	(313.898)	(313.898)	
Ruta de los Rios	-	(9.359)	(9.359)	
Ruta del Loa	397.417	-	397.417	
Internexa in Chile	_	(7.285)	(7.285)	
Interchile	-	-	(7.205)	
CHILE	397.417	(641.291)	(243.874)	
TOTAL	1.116.259	(996.224)	120.036	



Projects under Construction

Affiliate	Project name	Date of POC ¹⁵ Estimated
INTERCUILE	Nuevo Cardones, Nuevo Maitencillo and Nuevo Pan de Azúcar synchronized control expansion	2Q23
INTERCHILE	Maitencillo - Nueva Maitencillo Transmission Line capacity expansion	2Q23
	Nueva Pan de Azúcar Substation expansion	2Q23
Energy Connection (CL)	Kimal-Lo Aguirre**	1Q29
	UPME 07-2017 Sabanalarga - Bolívar 500 kV	1Q23*
	Connection of Parque Solar Guayepo to Sabanalarga 500 kV Substation	2Q23
	Windpeshi Connection	2Q23
	Portón del Sol solar park connection	4Q23*
	UPME 09-2016 Copey - Cuestecitas - Fundación Transmission Line	4Q23*
INTERCOLOMBIA	Copey-Cuestecitas 500kV Second Circuit Expansion	4Q23*
	UPME 04-2019 La Loma - Sogamoso 500 kV Transmission Line	3Q24*
	Connection of Alpha and Beta wind farms to the Nueva Cuestecitas 500 kV Substation.	4Q24*
	UPME 03-2021 Carrieles 230 kV Substation and associated Transmission Lines	2Q24*
	Nabusimake solar plant connection at Fundación substation	1Q23*
TRANSELCA	Expansion of FACTS Santa Marta - Termocol - Termoguajira 220 kV circuits.	2Q23*
TRANSELCA	Copey Substation expansion	2Q23
	Nueva Barranquilla and Sabanalarga Smart Valves Expansion	2Q24
	IEITAÚNAS (L21)	1Q23*
	IVAÍ (L1)	1Q23*
	MINUANO (L1)	1Q25
CTEEP	TRIANGULO MINEIRO (L7)	1Q25
	RIACHO GRANDE	4Q25
	PIRAQUÉ	1Q26
	JACARANDÁ	2Q26
	COYA Colcabamba - Campas - Carapongo 500 kV Connection	2Q23*
	Puerto Chancay Connection	3Q23
	Chincha Nueva Substation	3Q23
СТМ	Nazca Nueva Substation	4Q23*
CIM	YANA Campas - Yaros 500 kV connection and associated substations	4Q23*
	Reinforcement 2 - Planicie Substation expansion	4Q23
	Reinforcement 1 - Chilca - Planicie - Carabayllo voltage change	1Q24
	Expansion 21	3Q24

^{*} In the process of extending the term

^{**} Information associated with ISA's shareholding in the Consortium

¹⁵ POC: Commercial start-up



Consolidated Income Statement

Periods ended as of December 31, 2022 and 2021

	4Q22	4Q21	Var. COP	Var. %	4Q22 USD	12M22	12M21	Var. COP	Var. %	12M22 USD
Revenues from operations	2.863.728	2.461.616	402.112	16,3	674	10.325.822	9.024.225	1.301.597	14,4	2.431
AOM	(742.669)	(645.906)	(96.763)	15,0	(175)	(2.351.367)	(1.995.596)	(355.771)	17,8	(554)
Provisions	(81.362)	(43.470)	(37.892)	87,2	(19)	(188.180)	(136.547)	(51.633)	37,8	(44)
Operating income (1) Ex-DI&OT	2.039.697	1.772.240	267.457	15,1	480	7.786.275	6.892.082	894.193	13,0	1.833
Construction revenues	913.222	624.565	288.657	46,2	215	3.031.684	2.137.316	894.368	41,8	714
Construction costs	(914.299)	(560.602)	(353.697)	63,1	(215)	(2.802.486)	(1.884.720)	(917.766)	48,7	(660)
Construction revenues	(1.077)	63.963	(65.040)	(101,7)	-	229.198	252.596	(23.398)	(9,3)	54
EBITDA Ex-MPP&OT (2)	2.038.620	1.836.203	202.417	11,0	480	8.015.473	7.144.678	870.795	12,2	1.887
Net equity method	38.154	165.175	(127.021)	(76,9)	9	515.746	556.717	(40.971)	(7,4)	121
Other revenues, net	16.871	2.587	14.284	552,1	4	30.873	(5.386)	36.259	673,2	7
EBITDA	2.093.645	2.003.965	89.680	4,5	493	8.562.092	7.696.009	866.083	11,3	2.015
Depreciation and impairment (3)	(365.980)	(238.360)	(127.620)	53,5	(86)	(1.093.804)	(893.506)	(200.298)	22,4	(258)
Operating taxes	(50.894)	(44.075)	(6.819)	15,5	(12)	(191.959)	(158.392)	(33.567)	21,2	(45)
EBIT	1.676.771	1.721.530	(44.759)	(2,6)	395	7.276.329	6.644.111	632.218	9,5	1.712
Financial expenses, net	(631.036)	(657.359)	26.323	(4,0)	(149)	(2.595.157)	(2.333.130)	(262.027)	11,2	(611)
Income before taxes	1.045.735	1.064.171	(18.436)	(1,7)	246	4.681.172	4.310.981	370.191	8,6	1.101
Income tax	(293.336)	(171.197)	(122.139)	71,3	(69)	(1.005.464)	(1.106.268)	100.804	(9,1)	(237)
Income before minority interest	752.399	892.974	(140.575)	(15,7)	177	3.675.708	3.204.713	470.995	14,7	864
Minority interest	(319.640)	(442.630)	122.990	(27,8)	(75)	(1.473.127)	(1.539.177)	66.050	(4,3)	(347)
Net income	432.759	450.344	(17.585)	(3,9)	102	2.202.581	1.665.536	537.045	32,2	517
Including construction EBITDA margin Operating margin Margin before minority interest Net margin	55,4% 44,4% 19,9% 11,5%	64,9% 55,8% 28,9% 14,6%				64,1% 54,5% 27,5% 16,5%	69,0% 59,5% 28,7% 14,9%			
Excluding construction EBITDA margin Operating margin	73,1% 58,6%	78,8% 67,3%				80,7% 68,2%	82,5% 70,8%			

⁽¹⁾ Operating income before depreciation (D), impairment of non-current non-financial assets (I) and operating taxes (OT) (2) EBITDA before equity method of joint ventures (MPP) and operating income tax (OT) (3) Includes impairment of non-current non-financial assets



Table 7.

Consolidated Statement of Financial Position

As of December 31, 2022 and 2021

Cash and cash equivalents		12M 2022	Part. %	2021	Var. COP	Var. %	2022 USD
Concessions, debtors and other accounts receivable 6.547.234 8,3 4.441.494 2.105.740 47,4 1.361 Current taxes 384.069 0,5 271.444 112.625 41,5 80 Inventories 1197.370 0,3 125.392 71.978 57,4 41 Non-financial assets 13.721.971 17,4 10.670.103 3.051.868 173 Current assets 13.721.971 17,4 10.670.103 3.051.868 174,3 2.853 Non-current taxes 8.570 0 5.274 3.296 62,5 2 Investments in joint ventures and associates 5.81.171 6,7 3.798.97 1.51.294 42,0 1.098 Concessions, debtors and other accounts receivable 31.591.345 40,1 23.421.322 8.170.023 34,9 6.568 Other financial assets 16.020 10 5.599 3.77.26 57.5 21 Inventories, net 10.325 0,1 65.999 37.76 57.5 21 Inter	Cash and cash equivalents	5.369.350	6.8	4.686.462	682.888	14.6	1.116
Other financial assets 876.858 1,1 818.879 57.979 7,1 182 Current taxes 384.069 0,5 271.444 112.625 41,5 80 Inventories 197.370 0,3 125.392 71.978 57,4 41 Non-financial assets 347.090 0,4 326.432 20.658 6,3 7.3 Restricted cash 328.283 0,4 138.688 189.595 136,7 68 Non-current taxes 8.570 0 5.274 3.296 62,5 2 Investments in joint ventures and associates 5.281.171 6,7 3.719.877 1.561.294 42,0 1.098 Other financial assets 19.242 0 31.770 (12.528) (39,4) 4 Investments in joint ventures and associates 5.281.171 6,7 3.719.877 1.561.299 42,0 1.098 Other financial assets 16.224 0 31.770 (12.528) (39,4) 4 Investments in joint ventures and associ							
Current taxes 384.069 0,5 271.444 112.625 41,5 80 Inventories 197.370 0,3 125.392 21,978 574 41 Non-financial assets 347.090 0,4 326.432 20.658 6,3 73 Current assets 13.721.971 17,4 10.670.103 30.51.868 174,3 2.853 Non-current taxes 8.570 0 5.274 3.296 62,5 2 Investments in joint ventures and associates 8.570 0 5.274 3.296 62,5 2 Concessions, debtors and other accounts receivable 31.591.345 40,1 23.421.322 8.170.023 34,9 6.568 Other financial assets 19.242 0 31.770 (12.528) (39,4) 4 Inventories, net 103.325 0,1 65.599 37.726 57,5 21 International assets 16.207 0,2 168.915 2.609 2.609 17.625 2.208 2.609 2.6432							
Inventories							
Non-financial assets							
Restricted cash 3.721.971 17,4 10.670.103 3.051.868 174,3 2.853 Restricted cash 328.283 0,4 138.688 189.595 136,7 68 Non-current taxes 8.570 0 5.274 3.296 62,5 2 Investments in joint ventures and associates 5.281.171 6,7 3.719.877 1.561.294 42,0 1.098 1.000							
Restricted cash 328.283	Current assets						2.853
Non-current taxes			•				
Investments in joint ventures and associates 5.281.171							
Concessions, debtors and other accounts receivable 31.591.345 40,1 23.421.322 8.170.023 34,9 6.558 Other financial assets 19.242 0 31.770 (12.528) 39,4) 4 Inventories, net 103.325 0,1 55.599 37.726 57,5 21 Property, plant, and equipment, net 14.484.288 18,4 12.973.393 15.10.895 11,6 3.011 Intragible assets, net 12.736.745 16,2 10.246.813 2.489.932 24,3 2.648 Non-financial assets 166.207 0,2 168.915 (2.708) (1,6) 35 Deferred tax 292.707 0,4 256.432 36.275 14,1 60 Non-current assets 65.011.883 82,6 51.028.083 13.983.800 27,4 13.515 TOTAL ASSETS 78.733.854 100 61.698.186 17.035.668 27,6 16.368 Financial liabilities 2.080.458 2,6 2.866.267 (785.809) (27,4) 433							
Other financial assets 19.242 0 31.770 (12.528) (39,4) 4 Inventories, net 103.325 0,1 65.599 37.726 57,5 21 Property, plant, and equipment, net 14.484.288 18,4 12.973.393 1.510.895 11,6 3.011 Intangible assets, net 12.736.745 16,2 10.246.813 2.489.932 24,3 2.648 Non-financial assets 166.207 0,2 168.915 (2.708) (1,6) 35 Deferred tax 292.707 0,4 256.432 36.275 14,1 60 Non-current assets 65.011.883 82,6 51.028.083 13.983.800 27,4 135.15 TOTAL ASSETS 78.733.854 100 61.698.186 17.035.668 27,6 16.368 Financial liabilities 2.080.458 2,6 2.866.267 (785.809) (27,4) 433 Accounts payable 1.704.252 2,2 949.140 755.112 79,6 354 Employee benefits <td></td> <td></td> <td></td> <td></td> <td></td> <td></td> <td></td>							
Inventories, net 103.325 0,1 65.599 37.726 57,5 21 Property, plant, and equipment, net 14.484.288 18,4 12.973.393 1.510.895 11,6 3.011 Intangible assets, net 12.736.745 16,2 10.246.813 2.489.932 24,3 2.648 Non-financial assets 166.207 0,2 168.915 (2.708) (1,6) 35 Deferred tax 292.707 0,4 256.432 36.275 14,1 60 Non-current assets 65.011.883 82,6 51.028.083 13.983.800 27,4 13.515 TOTAL ASSETS 78.733.854 100 61.698.186 17.035.668 27,6 16.368 Financial liabilities 2.080.458 2,6 2.866.267 (785.809) (27,4) 433 Accounts payable 1.704.252 2,2 949.140 755.112 79,6 354 Employee benefits 165.248 0,2 140.154 25.094 17,9 34 Current taxes 629.568 0,8 369.353 260.215 70,5 131 Provisions 206.613 0,3 154.089 52.524 34,1 43 Provisions 206.613 0,3 154.089 52.524 34,1 43 Accounts payable 573.918 0,7 491.046 82.872 16,9 119 Current liabilities 32.089.642 40,8 25.074.175 7.015.467 28,0 6.671 Accounts payable 227.633 0,3 25.074.175 7.015.467 28,0 6.671 Accounts payable 237.633 0,3 25.074.175 7.015.467 28,0 6.671 Accounts payable 247.839 0,6 769.153 (289.314) (37,6) 100 Provisions 487.586 0,6 337.270 150.316 44,6 101 Non-financial liabilities 1.653.701 2,1 1.347.113 306.588 22,8 344 Deferred tax 7.179.613 9,1 5.643.037 1.536.576 27,2 1.493 Accounts payable 3.691.600 3.891.400 3.900.800 3.691.600 3.690.600 3.690.600 3.690.600 3.690.600 3.690.600 3.690.600 3.690.600 3.690.600 3.690.600 3.690.600 3.690.600 3.690.600 3.690.600 3.690.600 3.690.	•						
Property, plant, and equipment, net 14.484.288 18,4 12.973.393 1.510.895 11,6 3.011 Intangible assets, net 12.736.745 16,2 10.246.813 2.489.932 24,3 2.648 Non-financial assets 166.207 0,2 168.915 (2.708) (1,6) 35 Deferred tax 292.707 0,4 256.432 36.275 14,1 60 Non-current assets 65.011.883 82,6 51.028.083 13.983.800 27,4 13.515 TOTAL ASSETS 78.733.854 100 61.698.186 17.035.668 27,6 61.368 Financial liabilities 2.080.458 2,6 2.866.267 (785.809) (27,4) 433 Accounts payable 1.704.252 2,2 949.140 755.112 79,6 354 Employee benefits 165.248 0,2 140.154 25.094 17,9 34 Current taxes 629.568 0,8 369.353 260.215 70,5 131 Provisions 206.613 0,3 154.089 52.524 34,1 43 Non-financial liabilities 573.918 0,7 491.046 82.872 16,9 119 Current liabilities 53.208.057 6,8 4.970.049 390.008 7,8 1.114 Financial liabilities 32.089.642 40,8 25.074.175 7.015.467 28,0 6.671 Accounts payable 227.633 0,3 215.467 12.166 5,5 47 Non-current taxes 1.705.412 2,2 1.208.927 496.485 41,1 355 Employee benefits 479.839 0,6 769.153 (289.314) (37,6) 100 Provisions 487.586 0,6 337.270 150.316 44,6 101 Non-financial liabilities 1.653.701 2,1 1.347.113 306.588 22,8 344 Deferred tax 7.179.613 9,1 5.643.037 1.536.576 27,2 1.493 Non-current liabilities 43.823.426 55,7 34.595.142 9.228.284 26,7 9.111 TOTAL LIABILITIES 49.183.483 62,5 39.565.191 9.618.292 24,3 10.225 Subscribed and paid-in capital 36.916 0,0 36.916 0 0,0 297 Reserves 7.690.798 9,8 6.861.491 829.307 12,1 1.599 Accumulated income 3.210.907 4,1 3.203.921 6.966 0,2 668 Income for the period 2.202.581 2,8 1.665.556 537.045 32,2 458 Other comprehensive income 3.866.489 4,9 1.167.865 537.045 32,2 458 Other comprehensive incom			0.1				
Intangible assets, net 12.736.745 16,2 10.246.813 2.489.932 24,3 2.648 Non-financial assets 166.207 0,2 168.915 (2.708) (1,6) 35 50 50 50 50 50 50 50							3.011
Non-current assets 166.207 0,2 168.915 (2.708) (1,6) 35 Deferred tax 292.707 0,4 256.432 36.275 14,1 60 Non-current assets 65.011.883 82,6 51.028.083 13.983.800 27,4 13.515 TOTAL ASSETS 78.733.854 100 61.698.186 17.035.668 27,6 16.368 Financial liabilities 2.080.458 2,6 2.866.267 (785.809) (27,4) 433 Accounts payable 1.704.252 2,2 949.140 755.112 79,6 354 Employee benefits 165.248 0,2 140.154 25.094 17,9 34 Current taxes 629.568 0,8 369.353 260.215 70,5 131 Torvisions 206.613 0,3 154.089 52.524 34,1 43 Non-financial liabilities 573.918 0,7 491.046 82.872 16,9 119 Current liabilities 5360.057 6,8 4.970.049 390.008 7,8 1.114 Financial liabilities 32.089.642 40,8 25.074.175 7.015.467 28,0 6.671 Accounts payable 227.633 0,3 215.467 12.166 5,6 47 Non-current taxes 1.705.412 2,2 1.208.927 496.485 41,1 355 Employee benefits 479.839 0,6 761.33 (289.344) 43,6 101 Non-financial liabilities 1.653.701 2,1 1.347.113 306.588 22,8 344 Non-current taxes 1.719.613 9,1 5.643.037 1.53.576 27,2 1.493 Non-current liabilities 43.823.426 55,7 34.595.142 9.228.284 26,7 9.111 TOTAL LIABILITIES 49.183.483 62,5 39.565.191 9.618.292 24,3 10.225 Subscribed and paid-in capital 36.916 0,0 36.916 0 0,0 297 Reserves 7.690.798 9,8 6.861.491 829.307 1,1 1.599 Accumulated income 3.210.907 4,1 3.203.921 6.986 0,2 668 Income for the period 2.202.581 2,8 1.665.536 537.045 32,2 458 Other comprehensive income 3.866.489 4,9 1.167.68.55 537.045 32,2 458 Other comprehensive income 3.866.489 4,9 1.167.68.55 537.045 32,2 458 Other comprehensive income 3.866.489 4,9 1.167.68.55 537.045 32,2 458 Other comprehensive income 3.866.489 4,9 1.167.68.55	<u> </u>						
Deferred tax 292.707							
Non-current assets 65.011.883 82,6 51.028.083 13.983.800 27,4 13.515 TOTAL ASSETS 78.733.854 100 61.698.186 17.035.668 27,6 16.368 16.368 17.035.668 27,6 16.368 17.04.255 2.6 2.866.267 (785.809) (27,4) 433 43.00							
TOTAL ASSETS 78.733.854 100 61.698.186 17.035.668 27,6 16.368 Financial liabilities 2.080.458 2,6 2.866.267 (785.809) (27,4) 433 Accounts payable 1.704.252 2,2 949.140 755.112 79,6 354 Employee benefits 165.248 0,2 140.154 25.094 17,9 34 Current taxes 629.568 0,8 369.353 260.215 70,5 131 Provisions 206.613 0,3 154.089 52.524 34,1 43 Non-financial liabilities 573.918 0,7 491.046 82.872 16,9 119 Current liabilities 32.089.642 40,8 25.074.175 7.015.467 28,0 6.671 Accounts payable 227.633 0,3 215.467 12.166 5,6 47 Non-current taxes 1.705.412 2,2 1.208.927 496.485 41,1 355 Employee benefits 479.839 0,6							
Financial liabilities 2.080.458 2,6 2.866.267 (785.809) (27,4) 433 Accounts payable 1.704.252 2,2 349.140 755.112 79,6 354 Employee benefits 165.248 0,2 140.154 25.094 17,9 34 Current taxes 629.568 0,8 369.353 260.215 70,5 131 Provisions 206.613 0,3 154.089 52.524 34,1 43 Non-financial liabilities 573.918 0,7 491.046 82.872 16,9 119 Current liabilities 5360.057 6,8 4.970.049 390.008 7,8 1.114 Financial liabilities 32.089.642 40,8 25.074.175 7.015.467 28,0 6.671 Accounts payable 227.633 0,3 215.467 12.166 5,6 47 Non-current taxes 1.705.412 2,2 1.208.927 496.485 41,1 355 Employee benefits 479.839 0,6 769.153 (289.314) (37,6) 100 Provisions 487.586 0,6 337.270 150.316 44,6 101 Non-financial liabilities 1.653.701 2,1 1.347.113 306.588 22,8 344 Non-current liabilities 43.823.426 55,7 34.595.142 9.228.284 26,7 9.111 TOTAL LIABILITIES 49.183.483 62,5 39.565.191 9.618.292 24,3 10.225 Subscribed and paid-in capital 36.916 0,0 36.916 0 0,0 297 Reserves 7.690.798 9,8 6.861.491 829.307 12,1 1.599 Accumulated income 3.210.907 4,1 3.203.921 6.986 0,2 668 Income for the period 2.202.581 2,8 1.653.565 537.045 32,2 458 Chier comprehensive income 3.866.489 4,9 1.167.865 2.698.624 231,1 803 Equity of controlling ompany 18.435.819 23,4 14.363.857 4.071.962 28,3 3.833 Non-controlling interest 11.114.552 14,1 7.769.138 3.345.414 43,1 2.310 Entre financial liabilities 3.866.489 4,9 1.167.865 2.698.624 231,1 803 Equity of controlling interest 11.114.552 14,1 7.769.138 3.345.414 43,1 2.310 Equity of controlling interest 11.114.552 14,1 7.769.138 3.345.414 43,1 2.310 Entre financial liabilities 43.45 44.65 44.65 44.65 Entre financial liab			•			•	
Accounts payable 1.704.252 2,2 949.140 755.112 79,6 354 Employee benefits 165.248 0,2 140.154 25.094 17,9 34 Current taxes 629.568 0,8 369.353 260.215 70,5 131 Provisions 206.613 0,3 154.089 52.524 34,1 43 Non-financial liabilities 573.918 0,7 491.046 82.872 16,9 119 Current liabilities 5.360.057 6,8 4.970.049 390.008 7,8 1.114 Financial liabilities 32.089.642 40,8 25.074.175 7.015.467 28,0 6.671 Accounts payable 227.633 0,3 215.467 12.166 5,6 47 Non-current taxes 1.705.412 2,2 1.208.927 496.485 41,1 355 Employee benefits 479.839 0,6 769.153 (289.314) (37,6) 100 Proxisions 487.586 0,6	IOTAL ASSETS	/8./33.854	100	01.098.180	17.035.008	27,0	10,500
Employee benefits 165.248 0,2 140.154 25.094 17,9 34 Current taxes 629.568 0,8 369.353 260.215 70,5 131 Provisions 206.613 0,3 154.089 52.524 34,1 43 Non-financial liabilities 573.918 0,7 491.046 82.872 16,9 119 Current liabilities 5.360.057 6,8 4.970.049 390.008 7,8 1.114 Financial liabilities 32.089.642 40,8 25.074.175 7.015.467 28,0 6.671 Accounts payable 227.633 0,3 215.467 12.166 5,6 47 Non-current taxes 1.705.412 2,2 12.08.927 496.485 41,1 355 Employee benefits 479.839 0,6 769.153 (289.314) (37,6) 100 Provisions 487.586 0,6 337.270 150.316 44,6 101 Non-financial liabilities 1.653.701 2,1	Financial liabilities	2.080.458	2,6	2.866.267	(785.809)	(27,4)	433
Current taxes 629.568 0,8 369.353 260.215 70,5 131 Provisions 206.613 0,3 154.089 52.524 34,1 43 Non-financial liabilities 573.918 0,7 491.046 82.872 16,9 119 Current liabilities 5360.057 6,8 4.970.049 390.008 7,8 1.114 Financial liabilities 32.089.642 40,8 25.074.175 7.015.467 28,0 6.671 Accounts payable 227.633 0,3 215.467 12.166 5,6 47 Non-current taxes 1.705.412 2,2 1.208.927 496.485 41,1 355 Employee benefits 479.839 0,6 769.153 (289.314) (37,6) 100 Provisions 487.586 0,6 337.270 150.316 44,6 101 Non-financial liabilities 1.653.701 2,1 1.347.113 306.588 22,8 344 Deferred tax 7.179.613 9,1	Accounts payable	1.704.252	2,2	949.140	755.112	79,6	354
Current taxes 629.568 0,8 369.353 260.215 70,5 131 Provisions 206.613 0,3 154.089 52.524 34,1 43 Non-financial liabilities 573.918 0,7 491.046 82.872 16,9 119 Current liabilities 5.360.057 6,8 4.970.049 390.008 7,8 1.114 Financial liabilities 32.089.642 40,8 25.074.175 7.015.467 28,0 6.671 Accounts payable 227.633 0,3 215.467 12.166 5,6 47 Non-current taxes 1.705.412 2,2 1.208.927 496.485 41,1 355 Employee benefits 479.839 0,6 769.153 (289.314) (37,6) 100 Provisions 487.586 0,6 337.270 150.316 44,6 101 Non-financial liabilities 1.653.701 2,1 1.347.113 306.588 22,8 344 Deferred tax 7.179.613 9,1	Employee benefits	165.248	0,2	140.154	25.094	17,9	34
Non-financial liabilities 573.918 0,7 491.046 82.872 16,9 119 Current liabilities 5.360.057 6,8 4.970.049 390.008 7,8 1.114 Financial liabilities 32.089.642 40,8 25.074.175 7.015.467 28,0 6.671 Accounts payable 227.633 0,3 215.467 12.166 5,6 47 Non-current taxes 1.705.412 2,2 1.208.927 496.485 41,1 355 Employee benefits 479.839 0,6 769.153 (289.314) (37,6) 100 Provisions 487.586 0,6 337.270 150.316 44,6 101 Non-financial liabilities 1.653.701 2,1 1.347.113 306.588 22,8 344 Deferred tax 7.179.613 9,1 5.643.037 1.536.576 27,2 1.493 Non-current liabilities 43.823.426 55,7 34.595.142 9.228.284 26,7 9.111 TOTAL LIABILITIES	Current taxes	629.568		369.353	260.215		131
Non-financial liabilities 573.918 0,7 491.046 82.872 16,9 119 Current liabilities 5.360.057 6,8 4.970.049 390.008 7,8 1.114 Financial liabilities 32.089.642 40,8 25.074.175 7.015.467 28,0 6.671 Accounts payable 227.633 0,3 215.467 12.166 5,6 47 Non-current taxes 1.705.412 2,2 1.208.927 496.485 41,1 355 Employee benefits 479.839 0,6 769.153 (289.314) (37,6) 100 Provisions 487.586 0,6 337.270 150.316 44,6 101 Non-financial liabilities 1.653.701 2,1 1.347.113 306.588 22,8 344 Deferred tax 7.179.613 9,1 5.643.037 1.536.576 27,2 1.493 Non-current liabilities 43.823.426 55,7 34.595.142 9.228.284 26,7 9.111 TOTAL LIABILITIES	Provisions	206.613	0,3	154.089	52.524	34,1	43
Current liabilities 5.360.057 6,8 4.970.049 390.008 7,8 1.114 Financial liabilities 32.089.642 40,8 25.074.175 7.015.467 28,0 6.671 Accounts payable 227.633 0,3 215.467 12.166 5,6 47 Non-current taxes 1.705.412 2,2 1.208.927 496.485 41,1 355 Employee benefits 479.839 0,6 769.153 (289.314) (37,6) 100 Provisions 487.586 0,6 337.270 150.316 44,6 101 Non-financial liabilities 1.653.701 2,1 1.347.113 306.588 22,8 344 Deferred tax 7.179.613 9,1 5.643.037 1.536.576 27,2 1.493 Non-current liabilities 43.823.426 55,7 34.595.142 9.228.284 26,7 9.111 TOTAL LIABILITIES 49.183.483 62,5 39.565.191 9.618.292 24,3 10.225 Subscribed and paid-in capital	Non-financial liabilities		0,7	491.046			119
Accounts payable 227.633 0,3 215.467 12.166 5,6 47 Non-current taxes 1.705.412 2,2 1.208.927 496.485 41,1 355 Employee benefits 479.839 0,6 769.153 (289.314) (37,6) 100 Provisions 487.586 0,6 337.270 150.316 44,6 101 Non-financial liabilities 1.653.701 2,1 1.347.113 306.588 22,8 344 Deferred tax 7.179.613 9,1 5.643.037 1.536.576 27,2 1.493 Non-current liabilities 43.823.426 55,7 34.595.142 9.228.284 26,7 9.111 TOTAL LIABILITIES 49.183.483 62,5 39.565.191 9.618.292 24,3 10.225 Subscribed and paid-in capital 36.916 0,0 36.916 0 0,0 29 Reserves 7.690.798 9,8 6.861.491 829.307 12,1 1.599 Accumulated income 3.210.907	Current liabilities	5.360.057	6,8	4.970.049	390.008	7,8	1.114
Accounts payable 227.633 0,3 215.467 12.166 5,6 47 Non-current taxes 1.705.412 2,2 1.208.927 496.485 41,1 355 Employee benefits 479.839 0,6 769.153 (289.314) (37,6) 100 Provisions 487.586 0,6 337.270 150.316 44,6 101 Non-financial liabilities 1.653.701 2,1 1.347.113 306.588 22,8 344 Deferred tax 7.179.613 9,1 5.643.037 1.536.576 27,2 1.493 Non-current liabilities 43.823.426 55,7 34.595.142 9.228.284 26,7 9.111 TOTAL LIABILITIES 49.183.483 62,5 39.565.191 9.618.292 24,3 10.225 Subscribed and paid-in capital 36.916 0,0 36.916 0 0,0 29 Reserves 7.690.798 9,8 6.861.491 829.307 12,1 1.599 Accumulated income 3.210.907	Financial liabilities	32.089.642	40.8	25.074.175	7.015.467	28.0	6.671
Non-current taxes 1.705.412 2,2 1.208.927 496.485 41,1 355 Employee benefits 479.839 0,6 769.153 (289.314) (37,6) 100 Provisions 487.586 0,6 337.270 150.316 44,6 101 Non-financial liabilities 1.653.701 2,1 1.347.113 306.588 22,8 344 Deferred tax 7.179.613 9,1 5.643.037 1.536.576 27,2 1.493 Non-current liabilities 43.823.426 55,7 34.595.142 9.228.284 26,7 9.111 TOTAL LIABILITIES 49.183.483 62,5 39.565.191 9.618.292 24,3 10.225 Subscribed and paid-in capital 36.916 0,0 36.916 0 0,0 8 Premium for placement of shares 1.428.128 1,8 1.428.128 0 0,0 297 Reserves 7.690.798 9,8 6.861.491 829.307 12,1 1.599 Accumulated income 3.							
Employee benefits 479.839 0,6 769.153 (289.314) (37,6) 100 Provisions 487.586 0,6 337.270 150.316 44,6 101 Non-financial liabilities 1.653.701 2,1 1.347.113 306.588 22,8 344 Deferred tax 7.179.613 9,1 5.643.037 1.536.576 27,2 1.493 Non-current liabilities 43.823.426 55,7 34.595.142 9.228.284 26,7 9.111 TOTAL LIABILITIES 49.183.483 62,5 39.565.191 9.618.292 24,3 10.225 Subscribed and paid-in capital 36.916 0,0 36.916 0 0,0 8 Premium for placement of shares 1.428.128 1,8 1.428.128 0 0,0 297 Reserves 7.690.798 9,8 6.861.491 829.307 12,1 1.599 Accumulated income 3.210.907 4,1 3.203.921 6.986 0,2 668 Income for the period 2	. , ,						
Provisions 487.586 0,6 337.270 150.316 44,6 101 Non-financial liabilities 1.653.701 2,1 1.347.113 306.588 22,8 344 Deferred tax 7.179.613 9,1 5.643.037 1.536.576 27,2 1.493 Non-current liabilities 43.823.426 55,7 34.595.142 9.228.284 26,7 9.111 TOTAL LIABILITIES 49.183.483 62,5 39.565.191 9.618.292 24,3 10.225 Subscribed and paid-in capital 36.916 0,0 36.916 0 0,0 8 Premium for placement of shares 1.428.128 1,8 1.428.128 0 0,0 297 Reserves 7.690.798 9,8 6.861.491 829.307 12,1 1.599 Accumulated income 3.210.907 4,1 3.203.921 6.986 0,2 668 Income for the period 2.202.581 2,8 1.665.536 537.045 32,2 458 Other comprehensive income							
Non-financial liabilities 1.653.701 2,1 1.347.113 306.588 22,8 344 Deferred tax 7.179.613 9,1 5.643.037 1.536.576 27,2 1.493 Non-current liabilities 43.823.426 55,7 34.595.142 9.228.284 26,7 9.111 TOTAL LIABILITIES 49.183.483 62,5 39.565.191 9.618.292 24,3 10.225 Subscribed and paid-in capital 36.916 0,0 36.916 0 0,0 8 Premium for placement of shares 1.428.128 1,8 1.428.128 0 0,0 297 Reserves 7.690.798 9,8 6.861.491 829.307 12,1 1.599 Accumulated income 3.210.907 4,1 3.203.921 6.986 0,2 668 Income for the period 2.202.581 2,8 1.665.536 537.045 32,2 458 Other comprehensive income 3.866.489 4,9 1.167.865 2.698.624 231,1 803 Equity of con							
Deferred tax 7.179.613 9,1 5.643.037 1.536.576 27,2 1.493 Non-current liabilities 43.823.426 55,7 34.595.142 9.228.284 26,7 9.111 TOTAL LIABILITIES 49.183.483 62,5 39.565.191 9.618.292 24,3 10.225 Subscribed and paid-in capital 36.916 0,0 36.916 0 0,0 8 Premium for placement of shares 1.428.128 1,8 1.428.128 0 0,0 297 Reserves 7.690.798 9,8 6.861.491 829.307 12,1 1.599 Accumulated income 3.210.907 4,1 3.203.921 6.986 0,2 668 Income for the period 2.202.581 2,8 1.665.536 537.045 32,2 458 Other comprehensive income 3.866.489 4,9 1.167.865 2.698.624 231,1 803 Equity of controlling company 18.435.819 23,4 14.363.857 4.071.962 28,3 3.833 No							
Non-current liabilities 43.823.426 55,7 34.595.142 9.228.284 26,7 9.111 TOTAL LIABILITIES 49.183.483 62,5 39.565.191 9.618.292 24,3 10.225 Subscribed and paid-in capital 36.916 0,0 36.916 0 0,0 8 Premium for placement of shares 1.428.128 1,8 1.428.128 0 0,0 297 Reserves 7.690.798 9,8 6.861.491 829.307 12,1 1.599 Accumulated income 3.210.907 4,1 3.203.921 6.986 0,2 668 Income for the period 2.202.581 2,8 1.665.536 537.045 32,2 458 Other comprehensive income 3.866.489 4,9 1.167.865 2.698.624 231,1 803 Equity of controlling company 18.435.819 23,4 14.363.857 4.071.962 28,3 3.833 Non-controlling interest 11.114.552 14,1 7.769.138 3.345.414 43,1 2.310							
Subscribed and paid-in capital 36.916 0,0 36.916 0 0,0 8 Premium for placement of shares 1.428.128 1,8 1.428.128 0 0,0 297 Reserves 7.690.798 9,8 6.861.491 829.307 12,1 1.599 Accumulated income 3.210.907 4,1 3.203.921 6.986 0,2 668 Income for the period 2.202.581 2,8 1.665.536 537.045 32,2 458 Other comprehensive income 3.866.489 4,9 1.167.865 2.698.624 231,1 803 Equity of controlling company 18.435.819 23,4 14.363.857 4.071.962 28,3 3.833 Non-controlling interest 11.114.552 14,1 7.769.138 3.345.414 43,1 2.310	Non-current liabilities						
Premium for placement of shares 1.428.128 1,8 1.428.128 0 0,0 297 Reserves 7.690.798 9,8 6.861.491 829.307 12,1 1.599 Accumulated income 3.210.907 4,1 3.203.921 6.986 0,2 668 Income for the period 2.202.581 2,8 1.665.536 537.045 32,2 458 Other comprehensive income 3.866.489 4,9 1.167.865 2.698.624 231,1 803 Equity of controlling company 18.435.819 23,4 14.363.857 4.071.962 28,3 3.833 Non-controlling interest 11.114.552 14,1 7.769.138 3.345.414 43,1 2.310	TOTAL LIABILITIES	49.183.483	62,5	39.565.191	9.618.292	24,3	10.225
Premium for placement of shares 1.428.128 1,8 1.428.128 0 0,0 297 Reserves 7.690.798 9,8 6.861.491 829.307 12,1 1.599 Accumulated income 3.210.907 4,1 3.203.921 6.986 0,2 668 Income for the period 2.202.581 2,8 1.665.536 537.045 32,2 458 Other comprehensive income 3.866.489 4,9 1.167.865 2.698.624 231,1 803 Equity of controlling company 18.435.819 23,4 14.363.857 4.071.962 28,3 3.833 Non-controlling interest 11.114.552 14,1 7.769.138 3.345.414 43,1 2.310							
Reserves 7.690.798 9,8 6.861.491 829.307 12,1 1.599 Accumulated income 3.210.907 4,1 3.203.921 6.986 0,2 668 Income for the period 2.202.581 2,8 1.665.536 537.045 32,2 458 Other comprehensive income 3.866.489 4,9 1.167.865 2.698.624 231,1 803 Equity of controlling company 18.435.819 23,4 14.363.857 4.071.962 28,3 3.833 Non-controlling interest 11.114.552 14,1 7.769.138 3.345.414 43,1 2.310	Subscribed and paid-in capital	36.916	0,0	36.916	0	0,0	
Accumulated income 3.210.907 4,1 3.203.921 6.986 0,2 668 Income for the period 2.202.581 2,8 1.665.536 537.045 32,2 458 Other comprehensive income 3.866.489 4,9 1.167.865 2.698.624 231,1 803 Equity of controlling company 18.435.819 23,4 14.363.857 4.071.962 28,3 3.833 Non-controlling interest 11.114.552 14,1 7.769.138 3.345.414 43,1 2.310	Premium for placement of shares	1.428.128	1,8	1.428.128	0	0,0	297
Income for the period 2.202.581 2,8 1.665.536 537.045 32,2 458 Other comprehensive income 3.866.489 4,9 1.167.865 2.698.624 231,1 803 Equity of controlling company 18.435.819 23,4 14.363.857 4.071.962 28,3 3.833 Non-controlling interest 11.114.552 14,1 7.769.138 3.345.414 43,1 2.310	Reserves	7.690.798	9,8	6.861.491	829.307	12,1	1.599
Other comprehensive income 3.866.489 4,9 1.167.865 2.698.624 231,1 803 Equity of controlling company 18.435.819 23,4 14.363.857 4.071.962 28,3 3.833 Non-controlling interest 11.114.552 14,1 7.769.138 3.345.414 43,1 2.310	Accumulated income	3.210.907	4,1	3.203.921	6.986		668
Equity of controlling company 18.435.819 23,4 14.363.857 4.071.962 28,3 3.833 Non-controlling interest 11.114.552 14,1 7.769.138 3.345.414 43,1 2.310	Income for the period	2.202.581	2,8	1.665.536	537.045		458
Non-controlling interest 11.114.552 14,1 7.769.138 3.345.414 43,1 2.310	Other comprehensive income	3.866.489	4,9	1.167.865	2.698.624		803
	Equity of controlling company	18.435.819	23,4	14.363.857	4.071.962	28,3	3.833
TOTAL EQUITY 29.550.371 37,5 22.132.995 7.417.376 33,5 6.143	Non-controlling interest	11.114.552	14,1	7.769.138	3.345.414	43,1	2.310
	TOTAL EQUITY	29.550.371	37,5	22.132.995	7.417.376	33,5	6.143



Table 8.

Consolidated Cash Flow Statement

Periods ended as of December 31, 2022 and 2021

	12M22	12M21	Var. COP	Var. %	12M22 USD
Net income for the year attributable to ISA's shareholders	2.202.581	1.665.536	537.045	32,2	458
Adjustments to reconcile net income	6.100.801	5.671.712	429.089	7,6	1.268
Expense from income tax	(563.738)	(668.408)	104.670	(15,7)	(117)
Net changes in operating assets and liabilities	(3.697.162)	(2.980.410)	(716.752)	24,0	(769)
Net cash flows from operating activities	4.042.482	3.688.430	354.052	9,6	840
Purchase of intangible assets, property, plant, and equipment	(1.832.884)	(1.633.599)	(199.285)	12,2	(381)
Dividends and interest received	833.266	339.517	493.749	145,4	173
Payments to capitalize or investment in companies	(329.377)	(1.058.070)	728.693	(68,9)	(68)
Revenues from sale of assets	117.844	516.854	(399.010)	(77,2)	24
Other cash (outflows) inflows	-	457.737	(457.737)	(100)	0
Net cash flows used in investment activities	(1.211.151)	(1.377.561)	166.410	(12,1)	(252)
Disbursement of bonds and financial liabilities	5.331.221	10.381.251	(5.050.030)	(48,6)	1.108
Payment of bonds, financial liabilities and derivatives	(5.120.609)	(6.846.945)	1.726.336	(25,2)	(1.065)
Interest paid	(1.919.029)	(1.050.519)	(868.510)	82,7	(399)
Dividends paid	(998.796)	(3.042.426)	2.043.630	(67,2)	(208)
Lease payments (principal and interest)	(91.984)	(125.844)	33.860	(26,9)	(18)
Net cash flows used in financing activities	(2.799.197)	(684.483)	(2.114.714)	309,0	(582)
Effects of exchange rate variation on cash	650.754	(721.637)	1.372.391	(190,2)	135
Cash and cash equivalents, net	682.888	904.749	(221.861)	(24,5)	141
Cash and cash equivalents at the beginning of the period	4.686.462	3.781.713	904.749	23,9	974
Cash and cash equivalents at the end of the period	5.369.350	4.686.462	682.888	14,6	1.115



Income Statement - Individual ISA

Periods ended as of December 31, 2022 and 2021

	4Q22	4Q21	Var. COP	Var. %	4Q22 USD	12M22	12M21	Var. COP	Var. %	12M22 USD
Revenues from operations	425.227	364.456	60.771	16,7	100	1.675.733	1.391.902	283.831	20,4	395
AOM	(52.231)	(46.027)	(6.204)	13,5	(12)	(169.639)	(146.811)	(22.828)	15,5	(40)
Provisions	1.367	(7.894)	9.261	117,3	-	(441)	(9.334)	8.893	(95,3)	-
EBITDA Ex-MPP&OT (2)	374.363	310.535	63.828	20,6	88	1.505.653	1.235.757	269.896	21,8	355
Net equity method	352.945	362.471	(9.526)	(2,6)	83	1.641.391	1.348.570	292.821	21,7	386
Other revenues, net	327	1.888	(1.561)	(82,7)	-	4.073	3.516	557	15,8	1
EBIT	727.635	674.894	52.741	7,8	171	3.151.117	2.587.843	563.274	21,8	742
Depreciation and impairment	(57.182)	(52.396)	(4.786)	9,1	(13)	(213.192)	(200.718)	(12.474)	6,2	(50)
Operating taxes	(7.559)	(11.154)	3.595	(32,2)	(2)	(29.646)	(36.511)	6.865	(18,8)	(7)
Operating income	662.894	611.344	51.550	8,4	156	2.908.279	2.350.614	557.665	23,7	685
Financial expenses, net	(120.273)	(118.177)	(2.096)	1,8	(28)	(406.761)	(330.523)	(76.238)	23,1	(96)
Income before taxes	542.621	493.167	49.454	10,0	128	2.501.518	2.020.091	481.427	23,8	589
Income tax	(112.604)	(48.182)	(64.422)	133,7	(27)	(309.926)	(361.132)	51.206	(14,2)	(73)
Net income	430.017	444.985	(14.968)	(3,4)	101	2.191.592	1.658.959	532.633	32,1	516
EBITDA margin	93,5%	92,8%				95,0%	94,4%			
Operating margin	85,2%	84,1%				87,7%	85,8%			
Net margin	55,3%	61,2%				66,1%	60,5%			

⁽²⁾ EBITDA before equity method of subsidiaries, associates and joint ventures (MPP) and operating taxes (OT)



Table 10.

Statement of Financial Position - Individual ISA

As of December 31, 2022 and 2021

	2022	Part. %	2021	Var. COP	Var. %	12M22 USD
Cash and cash equivalents	489.038	1,9	545.837	(56.799)	(10)	102
Debtors and other accounts receivable	288.334	1,1	274.909	13.425	5	60
Current taxes	77.468	0,3	71.331	6.137	9	16
Non-financial assets	34.757	0,1	19.436	15.321	79	7
Current assets	889.597	3,5	911.513	(21.916)	(2)	185
Restricted cash	8.714	0,0	13.120	(4.406)	(34)	2
Non-financial assets	717	0,0	800	(83)	(10)	-
Debtors and other accounts receivable	27.363	0,1	21.833	5.530	25	6
Investments in subsidiaries, associates, and joint ventures	16.294.124	63,9	12.504.610	3.789.514	30	3.387
Investments in financial instruments	13.811	0,1	13.808	3	0	3
Property, plant, and equipment, net	7.974.005	31,3	7.407.001	567.004	8	1.658
Investment property	7.586	0,0	7.673	(87)	(1)	2
Intangibles	276.223	1,1	212.532	63.691	30	57
Non-current taxes	301	0,0	679	(378)	(56)	-
Non-current assets	24.602.844	96,5	20.182.056	4.420.788	22	5.115
TOTAL ASSETS	25.492.441	100,0	21.093.569	4.398.872	21	5.300
Financial liabilities	258.214	1,0	158.139	100.075	63	54
Current taxes	92.908	0,4	60.838	32.070	53	19
Accounts payable	181.466	0,7	183.097	(1.631)	(1)	38
Provisions	45.868	0,2	1.004	44.864	-	10
Employee benefits	12.679	0,0	13.051	(372)	(3)	3
Other non-financial liabilities	1.955	0,0	4.582	(2.627)	(57)	-
Current liabilities	593.090	2,3	420.711	172.379	41	124
Financial liabilities	4.732.735	18,6	4.620.915	111.820	2	984
Deferred tax	1.030.657	4,0	1.051.569	(20.912)	(2)	214
Employee benefits	157.939	0,6	201.185	(43.246)	(21)	33
Other non-financial liabilities	115.163	0,5	129.420	(14.257)	(11)	24
Accounts payable	336.795	1,3	260.800	75.995	29	70
Provisions	75.816	0,3	19.332	56.484	292	16
Non-current liabilities	6.449.105	25,3	6.283.221	165.884	3	1.341
TOTAL LIABILITIES	7.042.195	27,6	6.703.932	338.261	5	1.465
Subscribed and paid-in capital	36.916	0,1	36.916	-	-	8
Premium for placement of shares	1.428.128	5,6	1.428.128	-	-	297
Reserves	7.690.798	30,2	6.861.491	829.307	12	1.599
Accumulated income	3.236.320	12,7	3.236.320	-	-	673
Income for the year	2.191.592	8,6	1.658.959	532.633	32	456
Other comprehensive income	3.866.492	15,2	1.167.823	2.698.672	231	802
TOTAL EQUITY	18.450.246	72,4	14.389.637	4.060.612	28	3.835



Table 11.

Cash Flow Statement - Individual ISA

Periods ended as of December 31, 2022 and 2021

	12M22	12M21	Var. COP	Var. %	12M22 USD
Net Income	2.191.592	1.658.959	532.633	32,1	456
Adjustments to reconcile net income to cash from operations	(642.308)	(423.819)	(218.489)	51,55	(134)
Net changes in operating assets and liabilities	(206.781)	(187.589)	(19.192)	10,23	(43)
Net cash flows from operating activities	1.342.503	1.047.551	294,.952	28,16	279
Acquisition of permanent and long-term investments	(115.734)	(18.192)	(97.542)	536	(24)
Purchase of intangible assets, property, plant, and equipment	(738.274)	(473.757)	(264.517)	56	(153)
Dividends and interest received	828.160	1.131.295	(303.135)	(27)	172
Other cash inflows (outflows)	4.403	(198.509)	194.106	(98)	1
Net cash flows used in investment activities	(21.445)	837.855	859.300)	(102)	(4)
Disbursement of bonds and financial liabilities	-	1.309.932	(1.309.932)	(100)	-
Payment of bonds, financial liabilities and derivatives	(120.000)	(1.404.996)	1.284.996	(91)	(25)
Interest paid	(438.874)	(319.516)	(119.358)	37	(91)
Dividends paid	(829.652)	(1.443.304)	613.652	(43)	(172)
Lease payments (principal and interest)	(3.298)	(2.698)	(600)	22	(1)
Net cash flows used in financing activities	(1.391.824)	(1.860.582)	468.758	(25)	(289)
Effects of exchange rate variation on cash	13.967	(21.185)	35.152	(166)	3
Cash and cash equivalents, net	(70.766)	21.824	(95.590)	(385)	(15)
Cash and cash equivalents at the beginning of the period	545.837	542.198	3.639	1	113
Cash and cash equivalents at the end of the period	489.038	545.837	(56.799)	(10)	102



Glossary of Terms

- ANEEL: National Energy Agency of Brazil
- AOM: Operation, administration, and maintenance expenses
- CDI: Certificado de Depósito Interbancario (Interbank Certificate of Deposit)
- COFINS: Contribution for financing social security.
- CVM: Comisión de Valores Mobiliarios (Securities and Exchange Commission of Brazil)
- IGPM: General Market Price Index in Brazil
- IPCA: Broad Consumer Price Index in Brazil
- IPP: Producer Price Index in Colombia
- Ke: cost of equity
- Equity method in the Consolidated Income Statement: includes income from companies where ISA has joint control and significant influence.
- Equity method in the Individual Income Statement: includes income from companies where ISA has joint control and significant influence.
- PBTE: Piratininga Bandeirantes Transmissora de Energia S.A.
- PIS: Social integration program.
- RBNI: Red Básica de Nuevas Inversiones (Basic Network of New Investments)
- RBSE: Red Básica del Sistema Existente (Basic Network of the Existing System)
- RAP: "Receta anual permitida" in CTEEP
- RTP: Periodic Tariff Review Resolution.
- TRM: Tasa representativa del mercado (Representative Market Rate) in Colombia. USD-Colombian Peso Equivalence.
- tCO2e: Ton of CO2 equivalent.

ISA S.A E.S.P. - Financial Results 4Q22



This report may contain forward-looking statements regarding the performance of ISA and should be taken in good faith by institutions; said forward-looking statements reflect management's views and are based on currently-available information, which assumes risks and uncertainties, including economic conditions and those from other markets, as well as the exchange rate variations and other financial variables with respect to which ISA S.A. E.S.P. may not be held responsible, directly or indirectly, for financial operations that the public may conduct in reliance of the information herein presented.

The consolidation process means the inclusion of 100% of the companies where ISA has control through the global integration method, pursuant to the application of the Colombian Financial Reporting and Accounting Standards -NCIF- enacted by Law 1314 of 2009, regulated by Decree 2420 of 2015, modified by Decree 2420 of 2015, which was compiled and updated in Decree 2270 of 2019, and all the legal provisions in force adopted by the Colombia's National General Accounting Office.

These accounting and financial reporting standards correspond to the International Financial Reporting Standards -IFRS-, officially translated, and authorized by the International Accounting Standards Board -IASB-.