



Corporate Presentation March 2023

isa

CONNECTIONS THAT INSPIRE

isa

7 countries

3 business units



Energy



Roads



Telecom

50+ companies





Energy



We transmit energy throughout Latin America while taking care of what you see the least



Energy

In operation

3,430
people ¹

99.998%
Reliability

48,844

km of circuit

70,010

(Includes controlled
and non-controlled companies)

106,288

MVA of transformation

137,376

(Includes controlled and non-
controlled companies)

Under construction

4,671
km of circuit

16,451
MVA of
transformation

Information as of March 31, 2023

¹ ISA 2022 Integrated Report

Our challenge

To be one of the world's leading companies
in reliable, available, flexible and resilient energy
infrastructure, enabling a just and sustainable energy
transition



Energy



¹ Includes controlled and jointly controlled companies

ISA drives the **energy transition** in Latin America



In 2022...

47 Projects awarded



87 Projects that entered into operation



267 Projects under execution







We connect you with what you love the most, while **taking care of what you see the least**



Roads

In operation



860km
of highways

152 million
vehicles in transit
in the year

91%
service favorability

Under construction



136km
of highways

39%
Rutas de Loa

USD
861
million

61%
Expansions



Telecommunications



**We transform businesses while taking
care of what you see the least**



Telecommunications and ICT

+254

cities connected

1,087

customers

98%

service level

In operation

56,463

km of fiber optics



Environmental Management

Carbon footprint ISA 2022

7,000
CO₂ ton

+

41,000
CO₂ ton

Avoided and reduced

Offset

CONEXIÓN JAGUAR | isa

7,000,000
CO₂ ton

**Reduction
potential**



11 Companies



3 Businesses



icontec



Neutral
Carbon
Certification



5 Countries



3 Years
of certification



Social Management

We participate **constructively and responsibly** in decision making



Inversión
+ \$40 mil
Millones



Personas beneficiadas
+ 318 mil

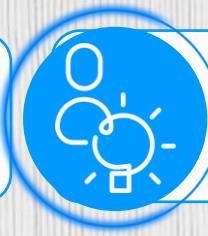
2.46x

**Social Return on
Investment (SROI)**

We participate **constructively and responsibly** in decision making



Strengthening
of capacities



Access and
infrastructure



Generation of
opportunities



A black and red drone is shown in flight, hovering over a large industrial facility, likely a power plant or refinery. The facility features numerous tall, metal lattice towers and complex piping structures. The scene is set during sunset or sunrise, with a bright sun low on the horizon, casting a warm, golden glow over the landscape. In the background, there are rolling hills and mountains under a clear sky. A large, semi-transparent white graphic element, resembling a stylized 'V' or a checkmark, is overlaid on the right side of the image. The word 'Innovation' is written in a bold, white, sans-serif font, positioned below the graphic element. The overall composition suggests a theme of technological advancement in the industrial sector.

Innovation



Innovation is the **accelerating force** that ensures corporate validity: **THE FUTURE**



Competitiveness in current
business units



New energy
businesses



Positive social and
environmental impact

Investment

COP

85,000

Investment



We work with the **innovation ecosystem** in the region

Rockstart



Acceleration
of impact



Acceleration
of energy
companies





Financial results

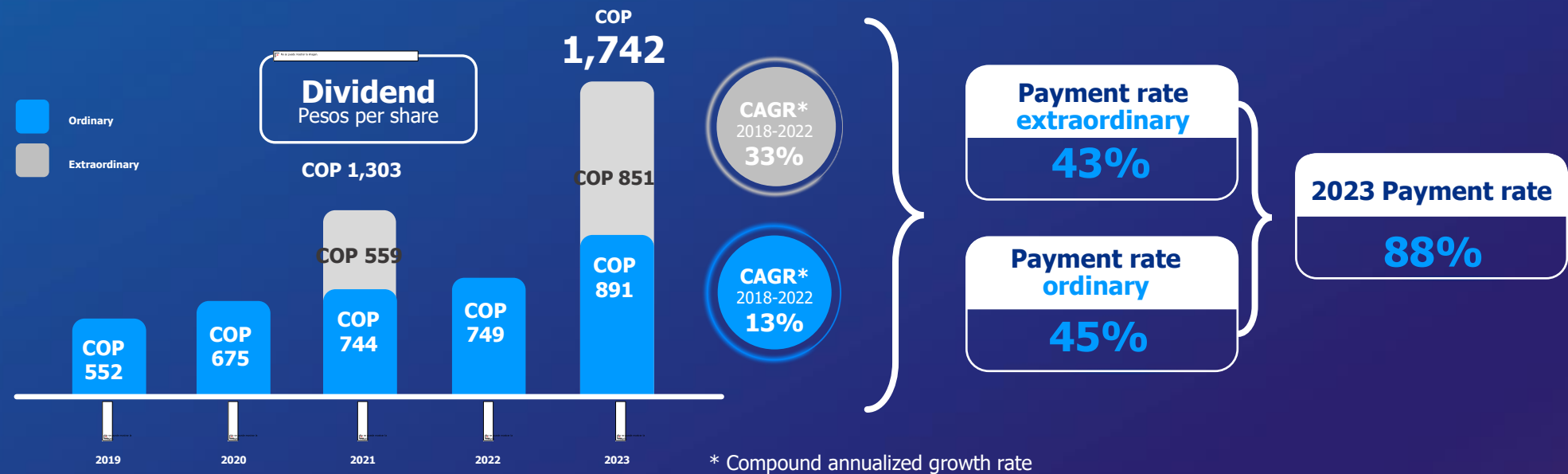
Profitable and resilient share

Share performance

— 47,9% ISA
— -15% COLCAP



Results that translate into **higher profitability** for our shareholders - 2022



Solid financial results

2022 – Figures in COP

 **4%** Telecommunications and ICTs

 **21%** Roads

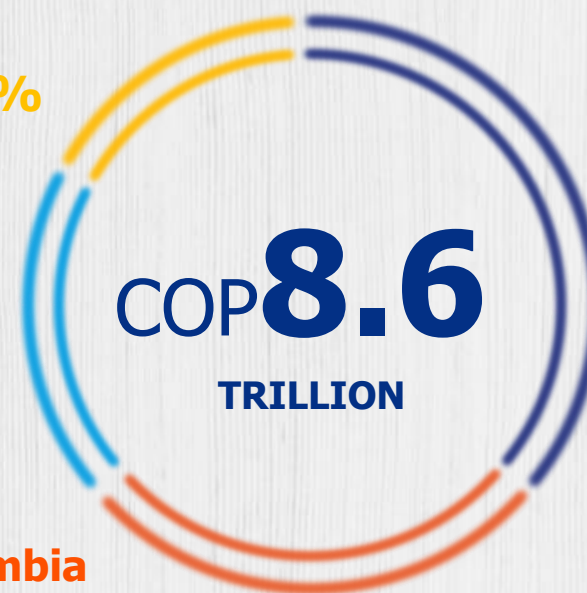
 **75%** Energy



Peru
17%

Chile
20%

Colombia
27%



Brazil
36%

\$2,2
COP

TRILLION NET
INCOME

16,5%

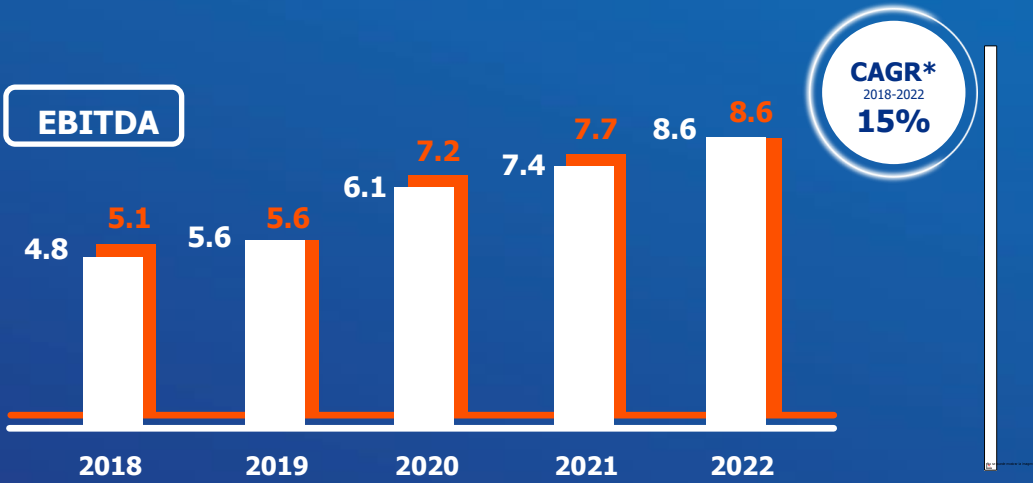
NET MARGIN

13,4%

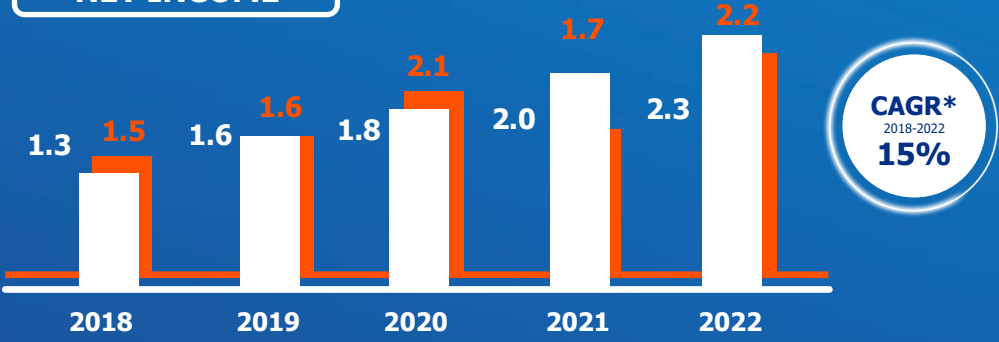
ROAE Return on
Average Equity

Outstanding and sustained Financial Performance

Consolidated – Figures in COP trillion



NET INCOME

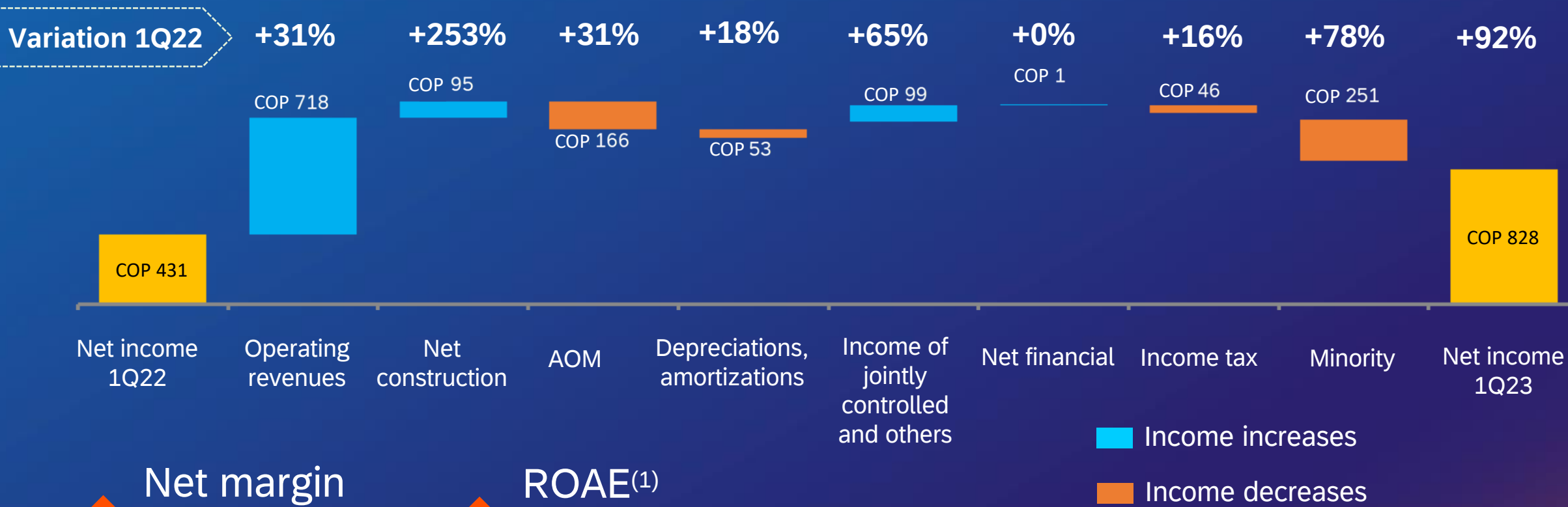


— Excluding non-recurring events — Including non-recurring events — Excluding non-recurring events — Including non-recurring events

* Compound annualized growth rate

Net income for 1Q23 was 92% higher than in 1Q22 and ROAE increased from 11% to 15%

COP billion



↑ **Net margin**

21 %

1Q22: 17%

↑ **ROAE⁽¹⁾**

15 %

1Q22: 11%

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(1) ROAE= Net income 12 months / Average equity 12 months.



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FTSE4Good

MEMBER OF
**Dow Jones
Sustainability Indices**
In Collaboration with RobecoSAM