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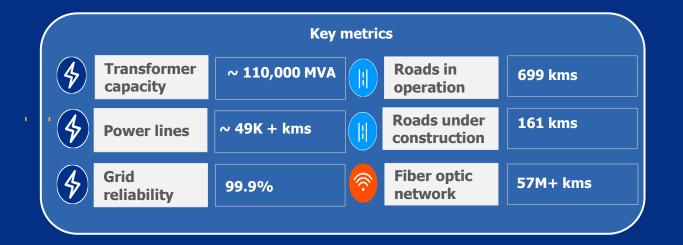
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## **CORPORATE PRESENTATION** 4Q23

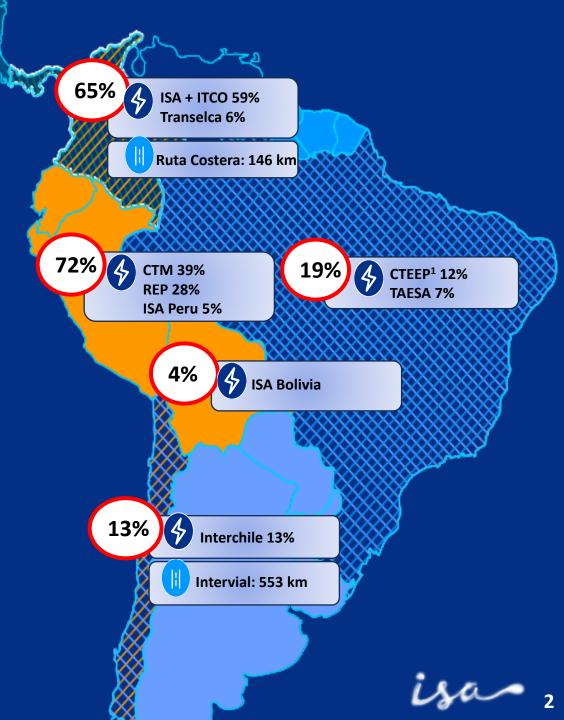
lsa



Leading multilatin developer and operator of power transmission systems, roads and digital infrastructure in the Latam region



Market share of our operational platforms based on regulated revenues



### Attributes of ISA's value proposition



Contracted revenue with inflation protection

Perpetual or long-term concessions



Robust cash flow generation



Growth markets



Strong financial position



Economic cycle resilience



#### **Ensure Corporate Validity**

ISA moves forward with two SmartValves<sup>2</sup> projects, focused on improving the efficiency of the transmission grid.

## Sustainable Value

#### Generate shareholder value

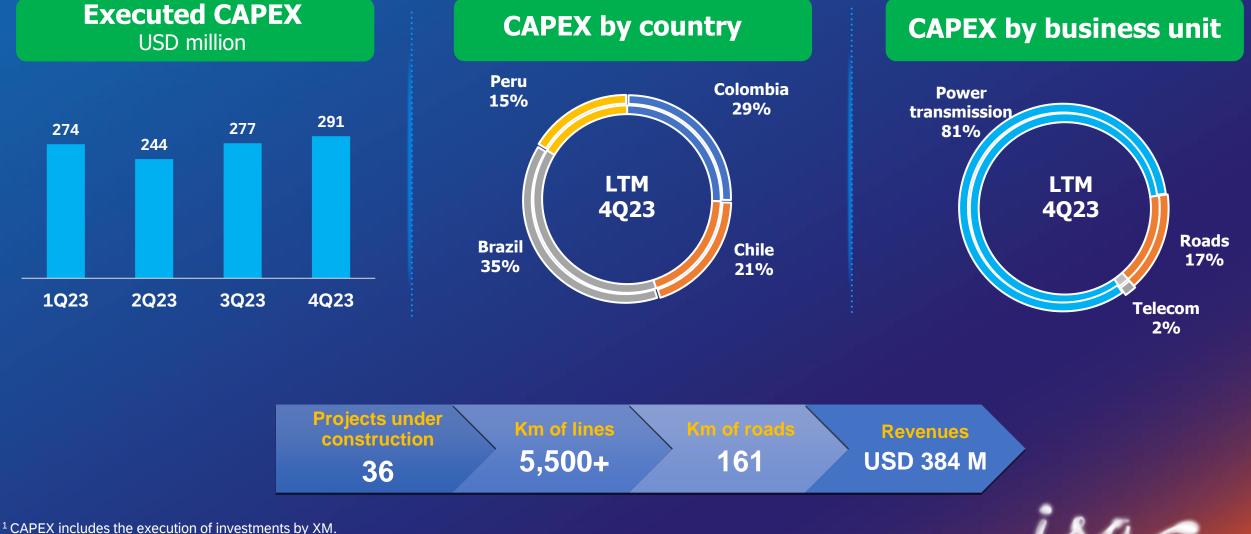
- Projects under construction that will generate over
  USD 384 M in new revenues<sup>1</sup>.
- Net profit of USD 645 M in 2023, an 12% increase compared to 2022.
- Historical level of new investments awarded totaling
  USD 2.3 trillion.
- > ROAE of **14%** at the close of 2023.

#### Create a positive social and environmental impact

- ISA among the best energy companies in the **Dow Jones** Sustainability Index.
- ALAS20 recognizes ISA as the third leading company in sustainability in Colombia

<sup>(1)</sup> Reference revenues from 41 projects under execution as of 3Q23 in LatAm.

ISA executed investments totaling USD 1 billion in 2023, focusing on the expansion and strengthening of the energy transmission network and the road business.



<sup>2</sup> Projects, the development of which is managed by companies controlled by ISA.

#### USD \$2.1 bn. EBITDA and 14% ROAE



#### 20% of revenues denominated in USD, and over 80%+ contracted for 10 years or more

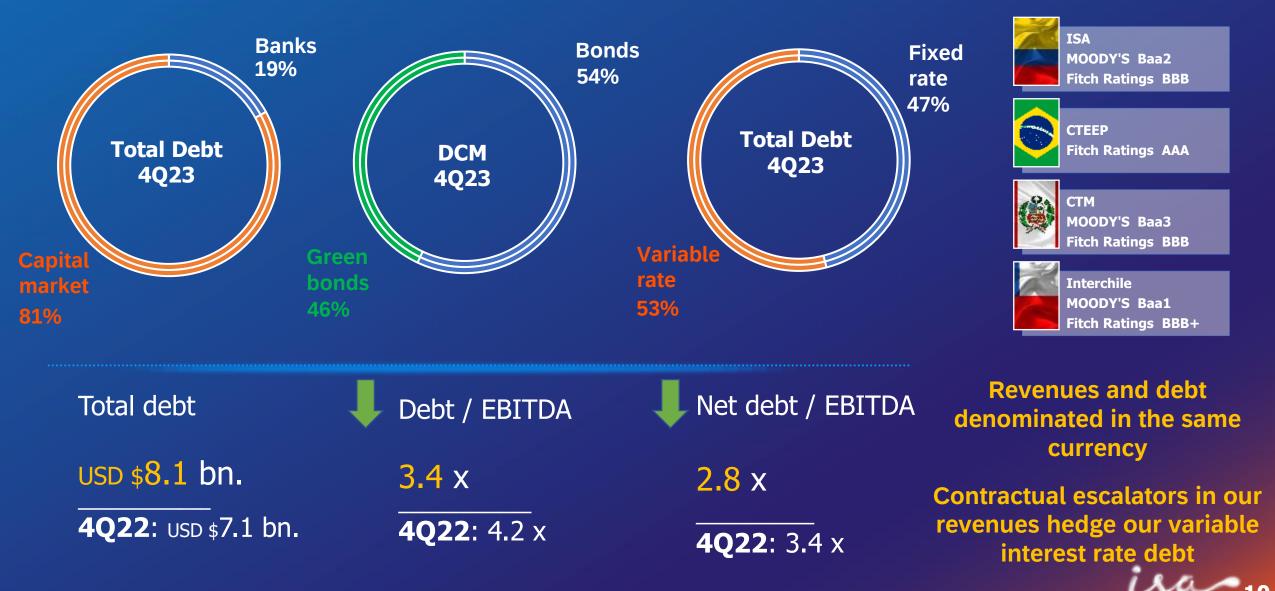
**Diversified currency and regulatory risk** 

Other 1% USD CLP 20% 17% Revenue LTM 4Q23 USD \$3.3 bn. COP 24% BRL 38%



Long-term contracted revenue, mostly B2G

### **Investment grade rating with leverage leeway**



(1) The EBITDA used for indicator calculations excludes the equity method and includes ISA CTEEP's RBSE cash.

### Strong contracted growth: USD \$ 7.8 bn. in backlog 4Q23

Figures in Bn. Of USD.



(1) The Backlog+ includes committed investments until 2030. It aggregates scope variations, price adjustments, and excludes the effect of re-expression in pesos and investments in XM due to their neutral effect on the company's cash generation. (2) New Orbital Sur road award in Chile, as well as estimated capital contributions for the electrical transmission project: TOCE CEPI in Peru. This total does not include Panamericana Este in Panama. If Panamericana Este is added to the new awards, the amount increases to 4.1 trillion (figure reported in the "Management's Messages" section in the 4Q23 Results Report). (3) Reinforcements and Improvements of CTEEP under execution, authorized by REA - ANEEL's Authorization Resolution. (4) Capital contributions to Kimal Lo Aguirre in Chile and TOCE CEPI in Peru. (5) Estimated projection pending approval by the regulator. (6) Includes maintenance and Asset Optimization Plan.

### Our low-cost debt reflects the regional diversification of our portfolio *G-Spread*<sup>(1)</sup>



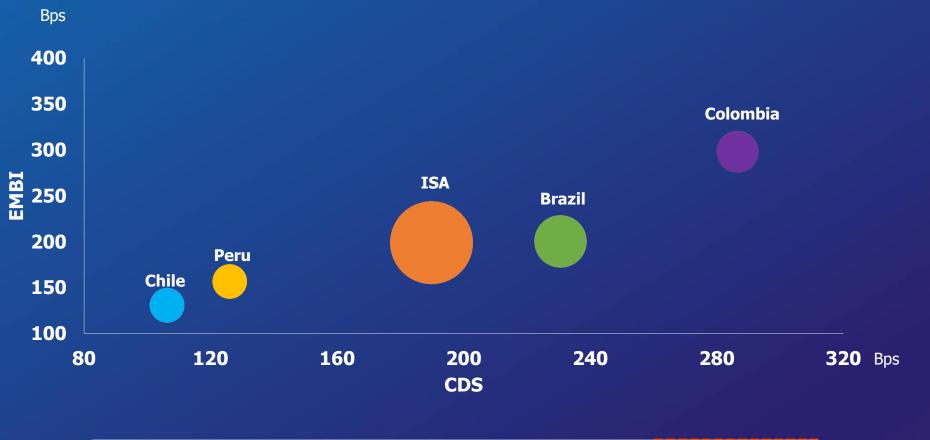
	Col 31	Col 34	<b>ISA 33</b>
Max	446	508	348
Min	281	318	200
Avg	344	399	255
Current	288	339	220

Source of graphs and tables: Bloomberg. (1) the difference between the yield rate of USA bonds and other bonds with the same maturity.

#### A diversified portfolio of opportunities for sustainable growth



# ISA's country risk premium, when weighted by EBITDA, is significantly lower than the country risk of Colombia



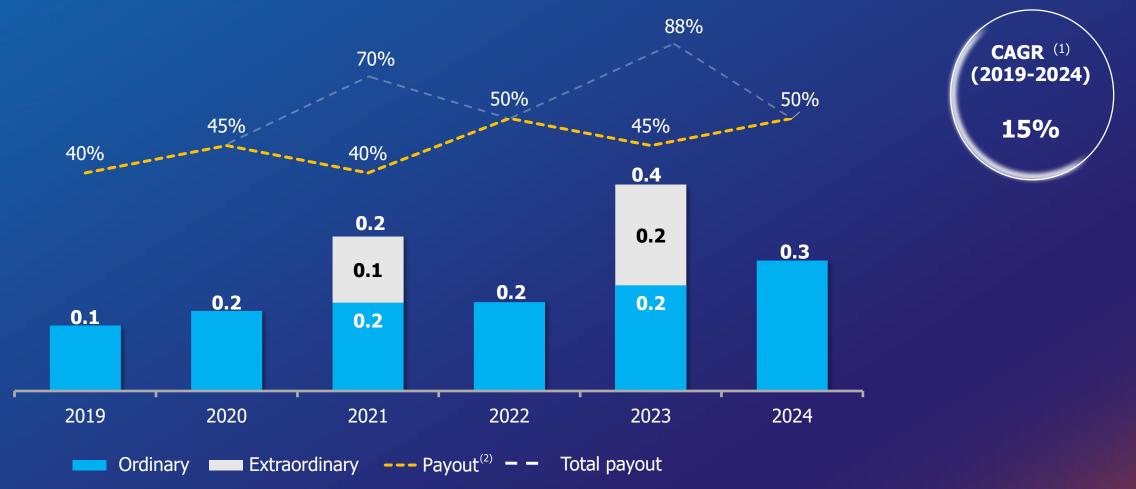
Country	Brazil	Chile	Colombia	Peru	ISA avg <sup>1</sup>
CDS	231	106	287	126	190
EMBI	200	131	298	157	199

Figures expressed in basis points

<sup>1</sup>ISA's values are calculated by weighting the EMBI and CDS of each geographical region by the EBITDA generated by ISA in each country. The size of each bubble on the graph represents the corresponding EBITDA generated in Colombia, Brazil, Peru and Chile.



The board of directors of ISA will recommend to the General Shareholders' Meeting an ordinary dividend of USD 0.3 per share<sup>(4)</sup>, equivalent to USD 322 M, representing 50% of the net profits for 2023. (Expressed USD)



<sup>(1)</sup> CAGR: Compound annual growth rate. <sup>(2)</sup> Payout= Total Dividend/ Net Income 2023. <sup>(3)</sup> Dividend Yield= Dividend per share /closing share price 2023. (4) The proposed dividend payment schedule is on May 29th, July 24th, and December 18th, 2024.

## **Closing messages**

- In 2023, we continued our growth trajectory, with increases in operating revenues, EBITDA, net profit, net margin, and return on equity.
- Committed investments pending execution close the year at USD 7.8 bn.
- We maintain a strong balance sheet and financial flexibility to support growth, with a gross debt/EBITDA ratio of 3.4x.
- The board of directors recommends a dividend distribution to the General Shareholders' Meeting: USD 0.3 per share, equivalent to 50% of the net profit for 2023.

## Thank you

Visit our Valuation Kit for more information about ISA and its companies: <a href="https://www.isa.co/es/inversionistas/informacion-financiera/#kit">https://www.isa.co/es/inversionistas/informacion-financiera/#kit</a>

## Appendix D: ISA, 55 years in Colombia & Latin America



1982-1984 Chivor and San Carlos I Hydroelectric power plants went into operations

1977 ISA enters the electricity generation business, with the construction of hydroelectric plant Chivor

1994 Law 142- 143 Spin-off of generation assets to establish ISAGEN



#### 1995 Colombian Government acquires a majority stake in

ISA

1998Inception of TRANSELCA, ISA's first electricity

transmission subsidiary in 2/0/0/0 Colombia

> **Initial public** offering: 62.000 new shareholders

2001 **Entrance into Peru** with ISA Peru, followed by REP and CTM; establishment of Internexa

2002Second equity issuance: 47.000 new shareholders

of CTEEP, marks ISA's entry to the Brazilian 2003energy business

 $\bigcirc$ 

2006

Acauisition

2009

**ISA** begun

activities to

enable binational

energy integration

for Colombia and

Panama

2010

**ISA** enters the toll

road concessions

business in Chile

with the

acquisition of

**INTERVIAL Chile** 

Entrance into Bolivia with ISA Bolivia

×т

2005**Establishment of** XM

2012 Creation of INTERCHILE

#### 2013Establishment of Intercolombia, for

spin-off of electricity transmission activities in Colombia

entering the toll road concessions

business in Colombia

2020

**ISA INTERVIAL** 

Chile acquires

Ruta Costera,

2017Acauisition of 14.8% in **TAESA** in Brazil

2021Ecopetrol

acquires ISA and aims to become one of the most important enerav conglomerates in the world