



## Corporate Presentation

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Energía  
Vida  
Transición

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**CORPORATE PRESENTATION  
2025**

# Leader in power transmission, roads, and digital infrastructure in Latin America

## Key indicators



Transformation capacity **~110,000 MVA**



Roads in operation<sup>2</sup> **1,057 kms**



Transmission lines **+49,000 kms**



Roads under construction **50 kms**



Reliability of the network **99.9%**



Fiber optics network **+30 kms**

Panamericana Este  
246 kms



64%

ISA + ITCO 58%  
TranSelca 6%  
R. Costera: 146 km

74%



CTM 42%  
REP 27%  
ISA Perú 5%



18%

ISAE<sup>1</sup> 11%  
TAESA 7%



4%

ISA Bolivia



13%

Interchile 13%  
Interval: 665 km

**Market share** of our operating power transmission platforms based on regulated revenue.

<sup>1</sup> ISA Energia Brazil and its subsidiaries.

<sup>2</sup> Includes 246 km to rehabilitate, improve, and maintain the Panamericana Este highway.

# Attributes of our value proposition



Long-term revenue contracts, **protected from inflation**



**Long-term and perpetual** concessions



**Robust** cash flow generation



Diversification across **growing markets**



**Strong** financial position



**Resilience** to economic cycles

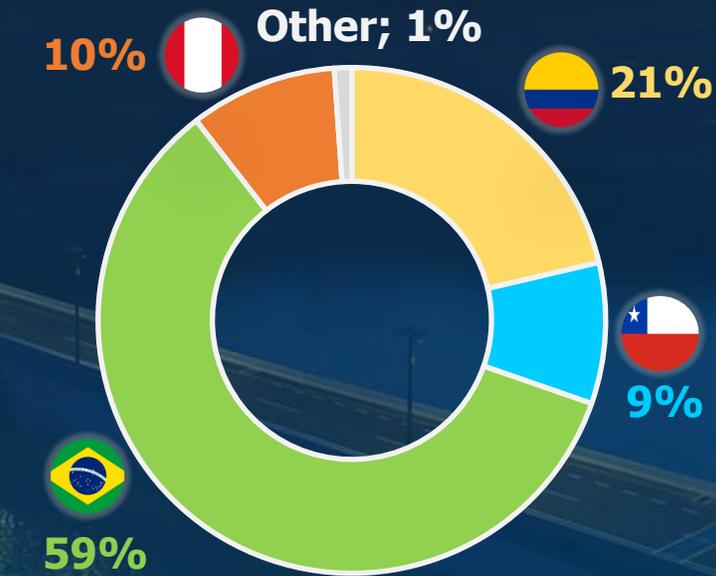
# Investments of ~USD 330 million in 1Q25, demonstrating execution capacity

## Executed Capex

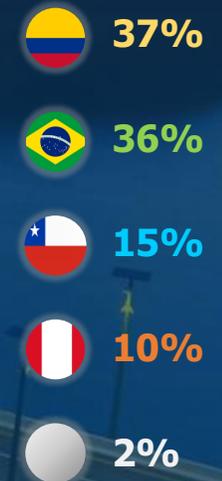
USD million



## Capex by country



## Effective participation of ISA in Capex



# Projects awarded and put into operation in 1Q25

## New projects awarded



### Power Transmission

- **Brazil:** 18 reinforcement and improvement projects.
- **Chile:** Las Palmas – Centella 220kV new flow control system with a benchmark capex of **USD 84 million** (~ COP 371 billion).



### Roads

- **Chile:** ISA Intervial agreed with the Ministry of Public Works (MOP) the implementation of Free Flow in Ruta del Maipo, on the South Access to Santiago.



## Projects that entered into operation



### Power Transmission

- **Colombia:** renovation of the Guatiguará and Tasajero substations, located in Piedecuesta, Santander and Cúcuta, Norte de Santander, respectively.
- **Brazil:** 6 reinforcements and improvements.
- **Peru:** Expansion 21, involved an investment of **USD 13 million**, which included the construction of a third circuit and the expansion of associated substations.



### Roads

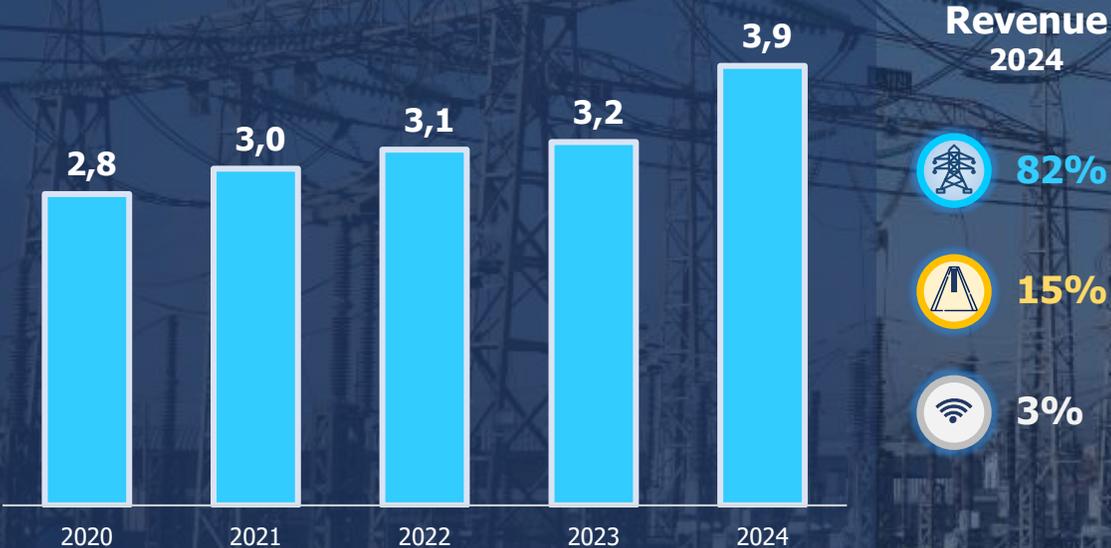
- **Chile:** The Regulatory Safety and Serviceability Works on Ruta de la Araucanía and Ruta de los Ríos were completed.

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# Strong and consistent financial performance

## Revenue

(Amounts in USD billions)



## EBITDA

(Amounts in USD billions)



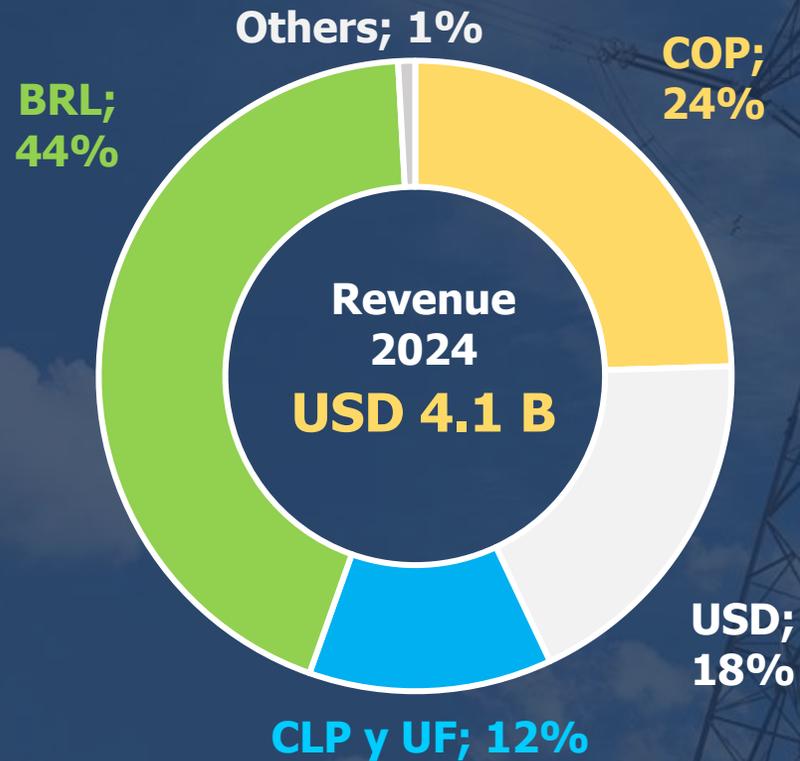
**Revenue**  
CAGR  
2020-2024 **9%**

**ROAE**  
Average (COP)  
2019-2024 **13.7%**

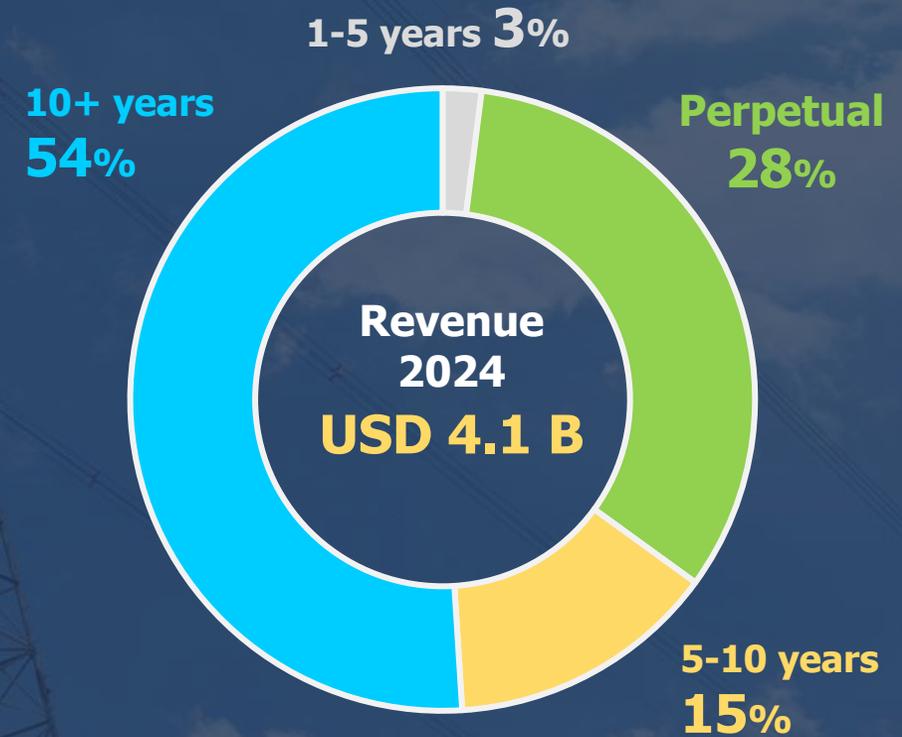
**EBITDA**  
CAGR  
2020-2024 **8%**

**During 12024, 20% of revenue was denominated in USD,  
and over 80% was from contracts of 10+ years.**

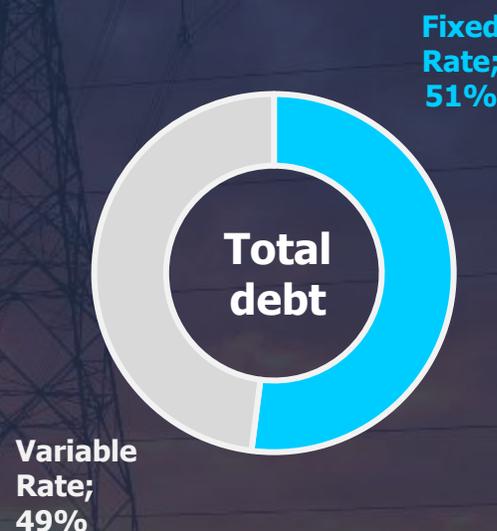
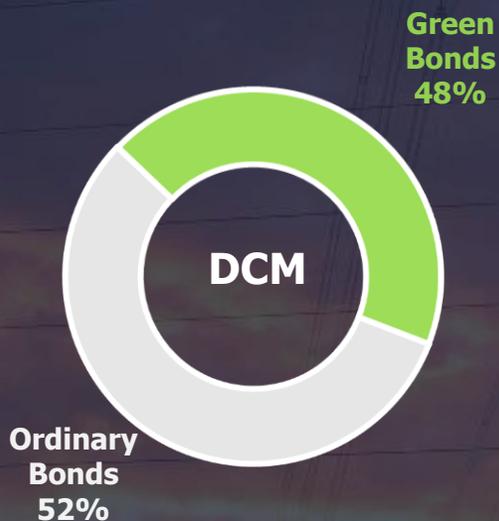
**Currency diversification**



**Revenue from long-term contracts,  
mainly B2G**



# Investment grade rating and debt capacity



**ISA**  
**MOODY'S Baa2**  
**Fitch Ratings BBB**



**CTEEP**  
**Fitch Ratings AAA**



**CTM**  
**MOODY'S Baa3**  
**Fitch Ratings BBB**



**Interchile**  
**MOODY'S Baa1**  
**Fitch Ratings BBB+**

- Revenue and debt denominated in the same currency.
- Contract escalators of our revenue structure hedge the variable interest rate debt.

**Total debt**  
**USD 8.4 B**

**2024:** USD 7.8 B

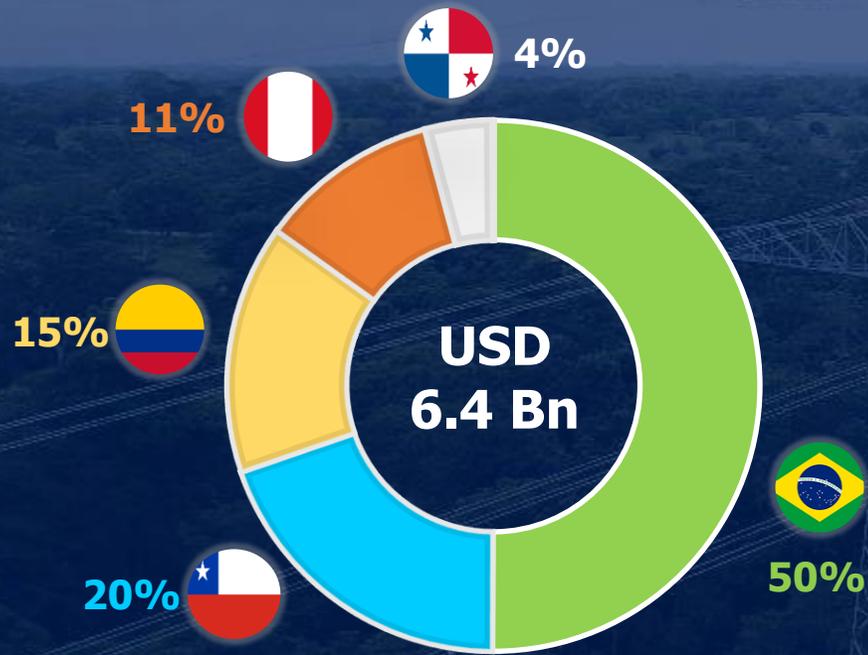
**Gross debt/ EBITDA<sup>(1)</sup>**  
**3.9 X**

**FFO / Net Debt**  
**21.8%**

(1) The EBITDA used for calculating indicators excludes the equity method and includes cash from the RBSE of ISA CTEEP.

# Investments to be executed from 2025 to 2030 for USD 6.4 Bn

## Investment Plan



82%



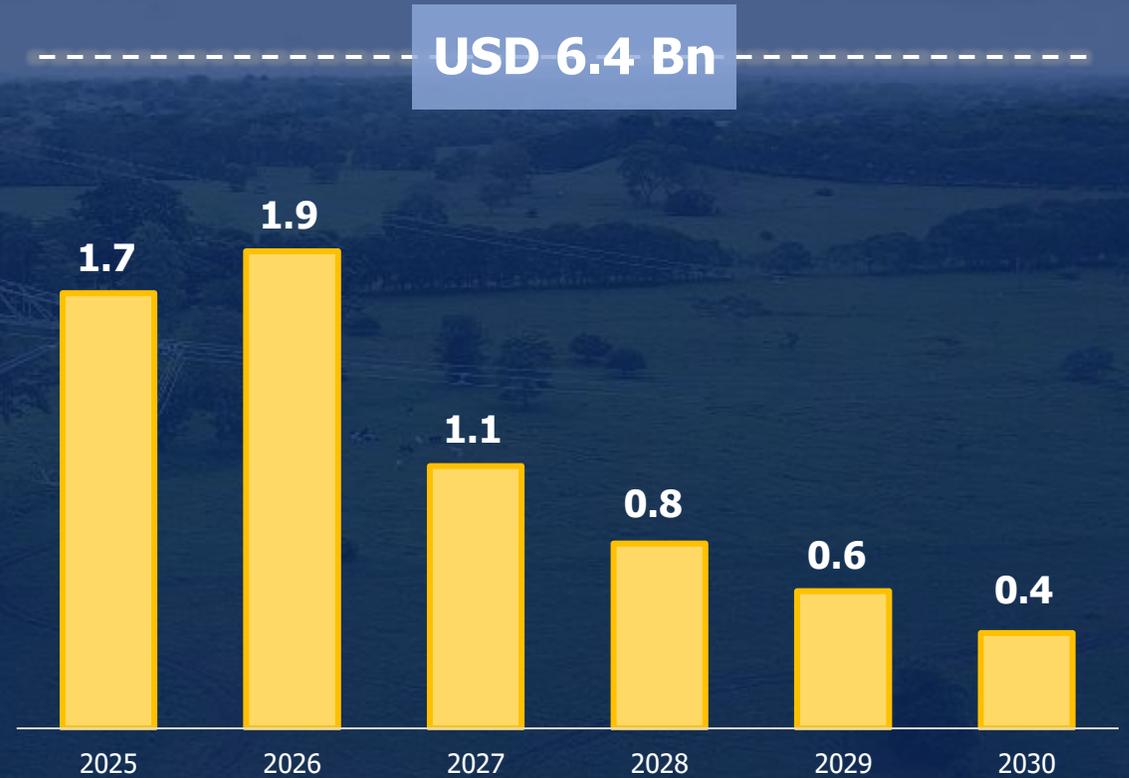
14%



4%

## Future Execution

(Figures in USD billions)



Projects under Construction

40

km of line

5,432+

km of roads

296

# Low cost of debt given our regional diversification

**Z-Spread<sup>1</sup>**  
(01/24 – 05/25)



Pbs	Colombia 33	Brazil 33	Peru 33	Chile 33	ISA 33
Max	298	293	209	150	258
Min	443	215	158	108	158
Average	347	245	179	124	202
Current	378	242	174	130	203

Source: Bloomberg.

1. Difference between the rate of return of U.S. bonds and other bonds with the same maturity.

# ISA's country risk premium, when weighted by Net profit, is significantly lower than Colombia's country risk.



Country	Brazil	Chile	Colombia	Peru	ISA average <sup>1</sup>
<b>CDS</b>	294	109	360	145	254
<b>EMBI</b>	231	132	356	170	237

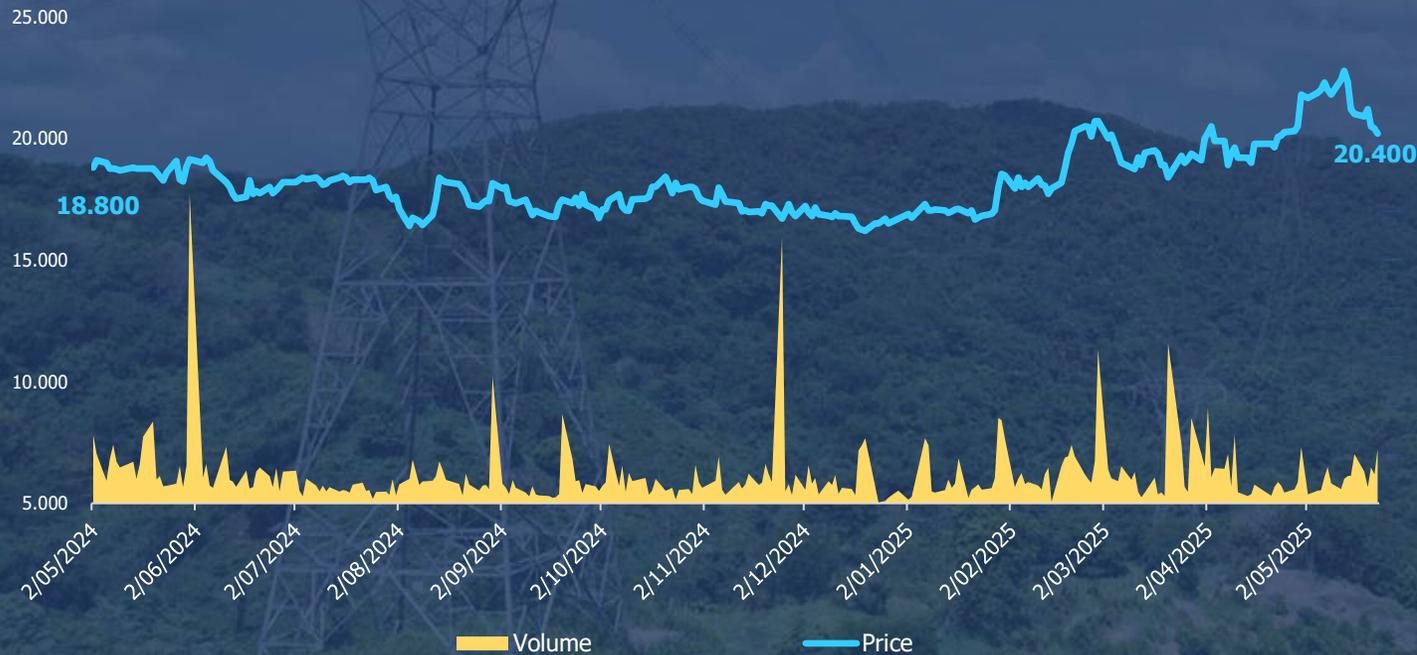
Basic points

<sup>1</sup> ISA values are calculated by weighting the Emerging Market Bonds Indicator (EMBI) and the Credit Default Swap (CDS) of each geographical region by the EBITDA generated by ISA in each country. The size of each bubble in the image represents 1Q25 Net Profit generated in Colombia, Brazil, Peru, and Chile. CDS and EMBI values are as of March 30, 2025.

# ISA's shares appreciated by 7% in the last twelve months, with an average daily volume of USD 1.4 billion

## ISA share performance

May 02 2024 – May 23, 2025

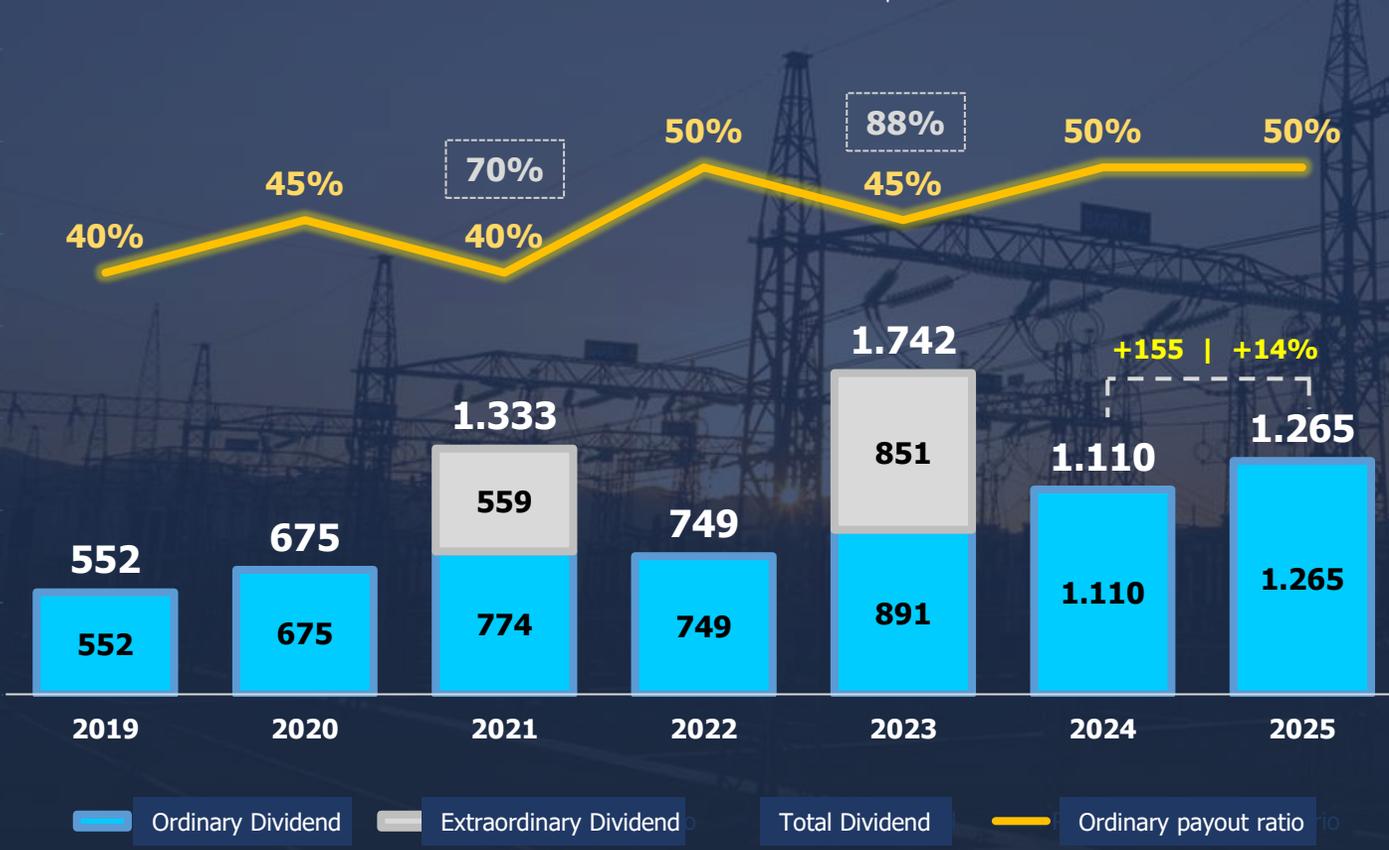


Market Cap (COP T)	\$22.4
Market Cap (USD B)	\$5.4
Máx. Price (LTM – COP)	\$22,780
Mín. Price (LTM – COP)	\$16,200
Avg. Price (LTM - COP)	\$18,257
Debt USD B (Mar. 31, 2025)	\$8.4
Cash USD B (Mar. 31, 2025)	\$1.2

# The General Shareholders' Meeting approved an ordinary dividend of COP 1,265 per share, equivalent to 50% of net profit of 2024.

## Dividends per share and payout

Annual dividends are stated in Colombian pesos



## Indicators

**ROAE**  
Average 2019-2024  
**13.7%**

**Dividend Yield**  
Average 2019-2024  
**5.2%**

**Dividend Yield**  
Estimated 2025  
**7.6%**

**CAGR**  
Ordinary Dividend 2019-2024  
**14.8%**

**Notes:** 1. **ROAE:** Return on Average Equity = Net Income / Average Equity (t and t-1). Amount 2024: 16.9%; 2. **Dividend Yield:** Dividend yield = Dividend / Final share price previous year. Amount 2024: 7.2%. 3. **Payout:** Income Distribution % = Dividends (t) / Net Income (t-1)

**Consolidate  
the power  
transmission  
business unit**



**Deploy/  
Accelerate new  
electric energy  
businesses**



**Grow selectively/  
strategically in the  
roads business unit**



**Enter into  
new  
geographies**



**Multiply EBITDA  
for + 2X**



**Active  
portfolio  
management**



**Make a positive  
contribution to  
talent,  
communities and  
nature**



# Closing statements

- We begin 2025 with solid operational and financial performance. **EBITDA of USD 582 M grew by 1% and net profit of USD 166 M grew by 2%**, with respect to the first quarter of 2024.
- Global events have shown the power system's vulnerabilities. We are **focused on the reliability of our service**, to achieve the supply of constant and safe energy.
- We continue to focus on the **efficient execution** of our investment plan, our investment projection to be executed by 2030 amounts to **USD 6.4 Bn.**
- We have a **solid balance** sheet to leverage growth.
- In the first quarter of the year we disclosed our **ISA2040 Strategy**, to the different stakeholders.

**Thank you!**

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